

Clause in RFP

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1	<p>Annexure 02 - Eligibility Criteria</p> <p>.....</p> <p>C. Technical</p> <p>.....</p> <p>2. Bidder must have been in business of supply, implementation & supporting of SAP-Success Factors Solution in India at least for a period of last 3 years (As on RFP date)</p> <p>.....</p>	<p>Annexure 02 - Eligibility Criteria</p> <p>.....</p> <p>C. Technical</p> <p>.....</p> <p>2. Bidder must have been in business of supply, implementation & supporting of SAP-Success Factors Solution in India at least for a period of last 2 years (As on RFP date)</p> <p>.....</p>
2	<p>3.3 Project Scope</p> <p>Bank already has an agreement with SAP India Pvt. Ltd. for 25001 user for a period of 5 years for subscription of SAP-Successfactors with agreed subscription rate for each year.</p> <p>.....</p> <p>.....</p>	<p>3.3 Project Scope</p> <p>Bank already has an agreement with SAP India Pvt. Ltd. for 25001 user for a period of 5 years for subscription of SAP- Successfactors with agreed subscription rate for each year.</p> <p>Broad scope of work for the RFP (detailed scope in Annexure 11) is as follows:</p> <ol style="list-style-type: none"> 1. Implementation of the SAP SuccessFactors on cloud along with other required components 2. Integration of SAP SuccessFactors PMS with core Human Resource Management Software (Oracle e-Business suite),Finacle,AD,Data Warehouse, external email server, bank's MDM (mobile device management) solution and Data Warehouse (SAP BI/BO) including any changes for integration required to be carried out in applications HRMS, Finacle, AD, Data warehouse. 3. Development and implementation of bespoke PHP / web-based application to fulfil the following requirements: <ol style="list-style-type: none"> a. Target setting process b. Performance dashboard and analytics for Corporate Banking c. Enhancement in existing retail banking web-based (PHP) tool** to modify performance dashboards and analytics screens for deep-dive analysis at different levels (zone, region, branch) d. Integration with existing retail banking

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		<p>web-based (PHP) tool to create Bank level View for top management</p> <p>4. On-site support and maintenance of SAP SuccessFactors and PHP tool for 5 years</p> <p>Note**: Bank has an existing web based application developed in PHP which supports functionalities such as assigning roles and key responsibility areas (KRAs) to individuals in the retail branch network, performance dashboards and analytics based intelligence for retail branches for retail banking, etc.. Bank is seeking the development of similar functionalities for corporate banking. Detailed scope is mentioned in Annexure 11 part II of the RFP document.</p> <p>Bill of Material (BOM) of SAP Successfactor is as follows</p> <p>Product Modules : SF-Performance & Goals (25,001 users for 5 years)</p> <p>.....</p> <p>.....</p>																										
3	<p>4. Evaluation process</p> <p>.....</p> <p>.....</p> <table border="1" data-bbox="188 1227 770 2024"> <thead> <tr> <th>Criteria</th> <th>Evaluation Parameters</th> <th>Sub Scores</th> </tr> </thead> <tbody> <tr> <td rowspan="2">Number of Implementations completed or under implementation (In the last 3 years) **</td> <td>5 marks for each SAP SuccessFactors implementation in India (up to max. 5 implementations). Proof of such work and completion of implementation should be submitted along with the response.</td> <td>25</td> </tr> <tr> <td>1 additional bonus marks for each SAP SuccessFactors implementation in a bank in India**</td> <td>5</td> </tr> <tr> <td>Partner profile</td> <td>Bidder should have SAP SuccessFactors certified professionals with minimum 5 years of</td> <td>5</td> </tr> </tbody> </table>	Criteria	Evaluation Parameters	Sub Scores	Number of Implementations completed or under implementation (In the last 3 years) **	5 marks for each SAP SuccessFactors implementation in India (up to max. 5 implementations). Proof of such work and completion of implementation should be submitted along with the response.	25	1 additional bonus marks for each SAP SuccessFactors implementation in a bank in India**	5	Partner profile	Bidder should have SAP SuccessFactors certified professionals with minimum 5 years of	5	<p>4. Evaluation process</p> <p>.....</p> <p>.....</p> <table border="1" data-bbox="794 1227 1460 2024"> <thead> <tr> <th>Criteria</th> <th>Evaluation Parameters</th> <th>Sub Scores</th> </tr> </thead> <tbody> <tr> <td rowspan="2">Number of Implementations completed or under implementation (In the last 3 years) **</td> <td>5 marks for each SAP SuccessFactors implementation in India / global (up to max. 5 implementations). Min. 1 implementation should be in India (5 marks). Proof of such work and completion of implementation should be submitted along with the response.</td> <td>25</td> </tr> <tr> <td>Partner profile</td> <td>Bidder should have SAP SuccessFactors certified professionals with minimum 5 years of experience (1 marks for each resource)</td> <td>5</td> </tr> <tr> <td rowspan="2">Partner profile</td> <td>Partnership level with SAP (5 marks for Platinum Partner, 4 marks for Gold partner, 3 marks for Silver Partner)</td> <td>5</td> </tr> <tr> <td>Product</td> <td>Demonstration at Bank</td> <td>45</td> </tr> </tbody> </table>	Criteria	Evaluation Parameters	Sub Scores	Number of Implementations completed or under implementation (In the last 3 years) **	5 marks for each SAP SuccessFactors implementation in India / global (up to max. 5 implementations). Min. 1 implementation should be in India (5 marks). Proof of such work and completion of implementation should be submitted along with the response.	25	Partner profile	Bidder should have SAP SuccessFactors certified professionals with minimum 5 years of experience (1 marks for each resource)	5	Partner profile	Partnership level with SAP (5 marks for Platinum Partner, 4 marks for Gold partner, 3 marks for Silver Partner)	5	Product	Demonstration at Bank	45
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	However, the Bank at its discretion may reject the proposal of the Vendor or will not consider vendor below cutoff marks by relaxing as mentioned above, if in the Bank's opinion the Vendor could not present or demonstrate the proposed solution as described in the proposal or in case the responses received from the customer contacts / site visited are negative or the proposed solution does not meet the Bank's functional and											

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	technical requirement.	
4	<p>5.5 Terms of Reference 5.5.1 Delivery In case the deadlines are not met then the vendor will have to pay penalty to Bank of Baroda @ 1% of implementation cost inclusive of all taxes, duties, levies etc., per week or part thereof, for late implementation beyond due date of implementation, to a maximum of 5%. If delay exceeds two weeks from due date of implementation, Bank of Baroda reserves the right to cancel the entire order. </p>	<p>5.5 Terms of Reference 5.5.1 Delivery In case the individual phase/milestone (mentioned in implementation cost) wise deadlines are not met then the Vendor will have to pay penalty to Bank of Baroda @ 1% of particular phase/milestone implementation cost inclusive of all taxes, duties, levies etc., per week or part thereof, for late implementation beyond due date of implementation, to a maximum of 5%. Particular phase/milestone implementation cost is the cost linked against each phase as part of payment terms i.e. If Phase 1 implementation is delayed then the penalty shall be on 30% of the total implementation cost. If delay exceeds two weeks from due date of implementation, Bank of Baroda reserves the right to cancel the entire order. </p>
5	<p>5. Terms and conditions 5.5.2 Payment terms The payment will be released as follows b) Implementation Cost (OTC) <ul style="list-style-type: none"> • 20% of the implementation cost after Requirement sign-off. Requirement sign-off should be signed by both Banks identified Project Manager & vendor representative. • 40% of the implementation cost after </p>	<p>5. Terms and conditions 5.5.2 Payment terms The payment will be released as follows b)Implementation Cost (OTC) <ul style="list-style-type: none"> • (Phase -1) 20% of the implementation cost after Requirement sign-off. Requirement sign-off should be signed by both Banks identified Project Manager & vendor representative. • (Phase -2) 40% of the implementation cost </p>

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	<p>UAT sign-off. UAT sign-off in the form of Acceptance Test should be signed by both Banks identified Project Manager & vendor representative.</p> <ul style="list-style-type: none"> • 30% of the implementation cost after go- live sign off from Bank. Go Live Sign Off in the form of Acceptance should be signed by both Banks identified Project Manager & vendor representative. • 10% of the implementation cost after Go-Live closure signoff from Bank. Go Live Closure Sign Off in the form of Final Acceptance which should be signed by both Banks identified Project Manager & vendor representative. Operational Issues will be part of Managed Services and not part of Go- Live Sign Off <p>c) Integration Cost (OTC) – 100% of the Integration cost after successful integration of the PMS with core Human Resources management software (legacy HRMS) solution - Oracle e-business suite (EBS) and data warehouse etc.</p> <p>d) AMC / ATS – Payable quarterly in advance against receipt of satisfactory service report of previous quarter from the Bank's Project / Operation Manager</p> <p>e) Onsite Support Charges – Payable quarterly at the end of each quarter against receipt of satisfactory support report of previous quarter from the Bank's Project / Operation Manager</p> <p>.....</p> <p>.....</p>	<p>after UAT sign-off. UAT sign-off in the form of Acceptance Test should be signed by both Banks identified Project Manager & vendor representative.</p> <ul style="list-style-type: none"> • (Phase -3) 30% of the implementation cost after go- live sign off from Bank. Go Live Sign Off in the form of Acceptance should be signed by both Banks identified Project Manager & vendor representative. • (Phase -4) 10% of the implementation cost after Go-Live closure signoff from Bank. Go Live Closure Sign Off in the form of Final Acceptance which should be signed by both Banks identified Project Manager & vendor representative. Operational Issues will be part of Managed Services and not part of Go- Live Sign Off <p>c) Integration Cost (OTC) – 100% of the Integration cost after successful integration of the PMS with core Human Resources management software (legacy HRMS) solution - Oracle e-business suite (EBS) and data warehouse etc.</p> <p>d) Onsite Support Charges (SAP- Success factors & PHP functionalities) – Payable quarterly at the end of each quarter against receipt of satisfactory support report of previous quarter from the Bank's Project / Operation Manager</p> <p>e) Development for PHP functionalities Cost-</p> <ul style="list-style-type: none"> • 70% of the Development for PHP functionalities cost after UAT sign off from Bank. UAT Sign Off in the form of Acceptance Test should be signed by both Banks identified Project Manager & vendor representative. • 20% of the implementation cost after Go-Live signoff from Bank. Go Live Sign Off in the form of Final Acceptance Test should be signed by both Banks identified Project Manager & vendor

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		<p>representative.</p> <ul style="list-style-type: none"> 10% of the Development for PHP functionalities cost after Go-Live closure signoff from Bank. Go Live closure Sign Off in the form of Final Acceptance Test should be signed by both Banks identified Project Manager & vendor representative. <p>f) Post production Support services (AMC / ATS): Payable quarterly in advance against receipt of satisfactory service report of previous quarter from the Bank's Project / Operation Manager.</p>
6	<p>Annexure 17 – Integrity Pact 4.2 The Earnest Money/Security Deposit shall be valid upto a period of 5 years or the complete conclusion of the contractual obligations to the complete satisfaction of both the BIDDER and the BUYER, including warranty period, whichever is later. </p>	<p>Annexure 17 – Integrity Pact 4.2 The Earnest Money/Security Deposit shall be valid upto a period of 8 months or the complete conclusion of the contractual obligations to the complete satisfaction of both the BIDDER and the BUYER, including warranty period, whichever is later. </p>

Addendum to following Annexures:

1. Annexure 15 – Commercial Bid Format
2. Annexure 16 – Masked Commercial Bid Format

All other Terms & Conditions are same as per our RFP no. BCC:IT:PROC:110:13 dated 28th February 2018 and subsequent addendums for Request for Proposal for Selection of Partner to Implement and Support of Performance Management Solution of SAP-Success Factors on cloud for period of 5 years.