

[A] Important Dates:

#	Particulars	Timeline
1	Last Date of Submission of RFP Response (Closing Date)	2:00 PM on 21st February 2018 at Bank of Baroda, Baroda Sun Tower, Bandra Kurla Complex, Mumbai – 400051
2	Eligibility Cum Technical Bid Opening Date	2:30 PM on 21st February 2018 at Bank of Baroda, Baroda Sun Tower, Bandra Kurla Complex, Mumbai – 400051

Clause in RFP

Sr. No.	Clause in RFP	Clarifications/ Changes made
	<p>4. Evaluation Process</p> <p>.....</p> <p>4.2. Commercial Bid Evolution</p> <p>The commercial bids of only those vendors who qualify in both eligibility and technical evaluation will be opened. The date for opening of the commercial bid would be communicated separately to the technically eligible vendors. The commercial bids submitted by vendors will be evaluated based on discounted total cost of ownership. The discount rate will be used @ 10%. The key considerations of the TCO would be the total payouts for entire project through the contract period, discounted at 10% to arrive at the present value of the future cash outflows. Accordingly the L1 (Lowest Vendor) would be arrived at. The calculation performed by the Bank in this regard is as follows:</p> <ul style="list-style-type: none"> The discounted rate will be calculated on yearly basis based on the formula $A/(1+i/100)^n$ where A= Total Value in each Year; i=10% and n =Year The Present Value will be calculated for all components where the payment is recurring year on year. The Present Value for the component will start from 	<p>4. Evaluation Process</p> <p>.....</p> <p>4.2. Commercial Bid Evolution</p> <p>The commercial bids of only those vendors who qualify in eligibility evaluation and comply to technical requirement will be opened. The date for opening of the commercial bid would be communicated separately to the technically eligible vendors. L1 vendor will be decided based on lowest TCO (Total cost of Ownership).</p> <p>The Vendor is expected not to add any conditions / deviations in the commercial bid. Any such conditions / deviations may make the bid liable for disqualification. The decision of the Bank shall be final and binding on all the vendors to this document. The Bank reserves the right to accept or reject an offer without assigning any reason whatsoever.</p> <p>The decision of the Bank shall be final and binding on all the vendors to this document. The Bank reserves the right to accept or reject an offer without assigning any reason whatsoever. The Vendor is expected not to add any</p>

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	<p>the year of purchase of that component / start of the services and calculated till the end year of the contract. Further n – number of period will be '0' in the year of purchase of that component / start of the services and subsequently increased by 1 for subsequent years.</p> <ul style="list-style-type: none"> Any component / service for which the payment is a One Time Cost the NPV cost of the equipment / service for that year will be considered and the relevant year's NPV cost will be added as part of Present Value calculation for that year. Further the payment of the OTC component / services is not recurring in nature hence the present value for that component / services will be considered in the year of purchase only and not in subsequent years. <p>.....</p> <p>.....</p>	<p>conditions / deviations in the commercial bid. Any such conditions / deviations may make the bid liable for disqualification.</p> <p>.....</p> <p>.....</p>
	<p>5. Terms and Conditions</p> <p>5.1. General</p> <p>.....</p> <p>5.1.4. Price Comparisons</p> <p>.....</p> <p>5.1.4.4.2. Yearly preventive maintenance (if required) in consultation with the Banks team of all the equipments needs to be conducted which should interalia include cleaning of inside and outside of all equipments. Preventive Maintenance will include replacement of worn-out parts etc. Vendor will have to maintain HW after the warranty period, for a minimum period of 2 years. In case equipment is taken away for repairs, the Vendor shall provide a standby equipment (of equivalent configuration), so that the work of the Bank is not affected. The Vendor</p>	<p>5. Terms and Conditions</p> <p>5.1. General</p> <p>.....</p> <p>5.1.4. Price Comparisons</p> <p>.....</p> <p>5.1.4.4.2. Yearly preventive maintenance (if required) in consultation with the Banks team of all the equipments needs to be conducted which should interalia include cleaning of inside and outside of all equipments. Preventive Maintenance will include replacement of worn-out parts etc. In case equipment is taken away for repairs, the Vendor shall provide a standby equipment (of equivalent configuration), so that the work of the Bank is not affected. The Vendor shall give an undertaking that sufficient quantity of spares will be kept as stock during the AMC period at their</p>

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	shall give an undertaking that sufficient quantity of spares will be kept as stock during the AMC period at their support office across the country. The Vendor shall give an undertaking that sufficient quantity of spares will be kept as stock during the AMC period at their support office across the country.	support office across the country. The Vendor shall give an undertaking that sufficient quantity of spares will be kept as stock during the AMC period at their support office across the country.
1	5. Terms and Conditions 5.1. General 5.1.4. Price Comparisons 5.1.4.7. In the event if any equipment supplied by the vendor reaches end of support, within the contract period from the date of supply, the vendor has to replace the equipment with equivalent or higher model at no additional cost to the Bank.	5. Terms and Conditions 5.1. General 5.1.4. Price Comparisons Adjacent highlighted Clause 5.1.4.7 deleted
	6. General Terms and Conditions 6.9. Contract Review and Effect of Termination The Bank desires to appoint the successful Bidder for a total period of 5 years , considering the effort and investments required in the arrangement. However, understanding the complexities of the entire arrangement would like to safe guard the interests of all the entities involved in the arrangement. Therefore, the Bank would like to have options to revisit the arrangements and terms of contract as well as to re-price the same after the contract term on mutually agreed	6. General Terms and Conditions 6.9. Contract Review and Effect of Termination The Bank desires to appoint the successful Bidder for contract period , considering the effort and investments required in the arrangement. However, understanding the complexities of the entire arrangement would like to safe guard the interests of all the entities involved in the arrangement. Therefore, the Bank would like to have options to revisit the arrangements and terms of contract as well as to re-price the same after the contract term on mutually agreed terms if necessary.

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	terms if necessary.
4	Annexure 10- Project Scope B. Project Scope 1.12. Vendor will have to ensure that the old computer hardware and peripherals under the buyback will be taken to their respective plants and scrapped strictly under the "E-Waste (Electronic Waste) scrapping methods using ecofriendly processes authorized by the Pollution control board and as per the E-Waste management and handling rules issued by Ministry of Environment & Forests and other government agencies from time to time.	Annexure 10- Project Scope B. Project Scope Adjacent highlighted Clause 1.12 deleted

All other Terms & Conditions are same as per our RFP no. BCC:IT:PROC:110:05 dated 23rd January 2018 for Selection of Service Provider for Providing Annual Maintenance Services for Cisco Assets (Routers / Switches).