

Annexure 15 – Commercial Bid Format

| SL.N o. | Items | OTC (One Time Cost) | YEAR 1 | YEAR 2 | YEAR 3 | YEAR 4 | YEAR 5 | TOTAL |
|------------------------------|---------------------------------------|------------------------------|-----------|-----------|-----------|-----------|-----------|----------|
| | | | AMT | AMT | AMT | AMT | AMT | AMT |
| 1 | Enterprise License* Cost | 0 | X | X | X | X | X | 0 |
| 2 | Implementation Cost | 0 | X | X | X | X | X | 0 |
| 3 | ATS (Annual Technical Support) | X | 0 | 0 | 0 | 0 | 0 | 0 |
| 4 | Any Other Charges *** | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| <u>Optional Items</u> | | | | | | | | |
| 1 | Implementation cost per subsidiary ** | 0 | X | X | X | X | X | 0 |
| 2 | Onsite Support Charges | X | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | | | | | | | | 0 |

Note

- For each of the above items provided the vendor is required to provide the cost for every line item where the vendor has considered the cost in BOM.
- The vendor needs to clearly indicate if there are any recurring costs included in the above bid and quantify the same. In the absence of this, the vendor would need to provide the same without any charge. Vendor should make no changes to the quantity.
- If the cost for any line item is indicated as zero then it will be assumed by the Bank that the said item is provided to the Bank without any cost.
- All Deliverables to be supplied as per RFP requirements provided in the tender
- The Service Charges need to include all services and other requirement as mentioned in the RFP.
- The vendor has to make sure all the arithmetical calculations are accurate. Bank will

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not be held responsible for any incorrect calculations.

7. The prices quoted by the bidder shall be all Exclusive of GST, of GST will be paid on actual on production of original receipt
8. Onsite Support for the solution will be 24x7 and charges to be provided based on the manpower efforts in 3 shifts per day. The Bank has discretion to avail onsite support services and number of support engineers at person day cost given. However, for the TCO purpose 3 person day (3 shift x 1 person) x 365 for each year will be considered.
9. *Enterprise License would mean - Unlimited Client License for Bank Branches in India & International territories, RRBs, Subsidiaries and associates both domestic & international (in present & future).
10. ** Subsidiary wise implementation is Optional item. The vendor must provide the cost for these optional items as one time cost (The quoted price should be valid for the contract period from the date of placing of purchase order). These prices would be considered for the calculation of TCO (Total Cost of Ownership) as OTC (One Time Cost) in first year. The Bank has discretion to avail any of these optional functionalities as per Bank's requirement during the contract period.
11. *** Details to be provided for any commercial provided against "Any Other Charges". If bank feel quoted item is not required by the bank at the time of placing purchase order bank may keep this item as optional at the time of placing purchase order, however for TCO calculation this cost will be on actual basis.

Authorized Signatory

Name:

Designation:

Vendor's Corporate Name