

Sr No.	Clause in RFP	Clarifications/ Changes made
1	Annexure 2 – Eligibility Criteria General A1. Bidder must be a Government Organization / PSU / PSE / partnership firm / LLP or private / public limited company in India at least for the last 5 years.	Annexure 2 – Eligibility Criteria General A1. The Bidder or Bidder's parent company (in case bidder is wholly owned subsidiary of the parent company) must be a Government Organization / PSU / PSE / partnership firm / LLP or private / public limited company in India for last 5 years. (Documentary Proof to be attached (Certificate of Incorporation). In case bidder is wholly owned subsidiary then bidder need to provide the CA certificate showing that the line of business hived off from parent company)
2	Annexure 2 – Eligibility Criteria General A2. Bidder must be in the business of supplying and implementing Network Hardware in India for a period of last 5 years. a)(As on RFP date)	Annexure 2 – Eligibility Criteria General A2. The Bidder or Bidder's parent company (in case bidder is wholly owned subsidiary of the parent company) must be in the business of supplying and implementing Network Hardware in India for a period of last 5 years. (As on RFP date)
3	Annexure 2 – Eligibility Criteria Financial B1. Bidder must have registered a turnover of Rs. 200 Crores or above (from Indian Operations only) in each year during the last three completed financial years i.e. i.e. 2018-19, 2019-20 and 2020-21* (Not inclusive of the turnover of associate companies)	Annexure 2 – Eligibility Criteria Financial B1. The Bidder or Bidder's parent company (in case bidder is wholly owned subsidiary of the parent company) must have registered average annual turnover of Rs. 200 Crores or above (from Indian Operations only) during the last three completed financial years i.e. i.e. 2018-19, 2019-20 and 2020-21* (Not inclusive of the turnover of associate companies) For MSME / Start-Ups below mentioned turnover is applicable subject to valid MSME/ Startup certificate. The Bidder must have registered average annual turnover of Rs. 50 Crores or above during the last three completed financial years – 2018-19, 2019-20 and 2020-21* (Not inclusive of the turnover of associate companies) * If 2020-21 Financial Statements of any bidder is unaudited then Bank would consider the Audited Financial Statements of 2017-18 along with an undertaking letter from the bidder that the 2020-21 Statements are not audited. In this scenario Audited Financial statements for the financial years 2017-2018, 2018-19, 2019-20 are to be submitted.
4	Annexure 2 – Eligibility Criteria Financial B2. The Bidder must be net profit (after tax) making entity (from Indian operations only)	Annexure 2 – Eligibility Criteria Financial B2. The Bidder or Bidder's parent company (in case bidder is wholly owned subsidiary of the parent

Bank of Baroda Confidential Page 1 of 5



Sr No.	Clause in RFP	Clarifications/ Changes made
	continuously for the last three years, that is financial years – 2018-19, 2019-20 and 2020-21*	company) must be net profit (after tax) making entity (from Indian operations only) continuously for the last three years, that is financial years – 2018-19, 2019-20 and
	Or	Or
	The net worth of the Bidder should be positive on the relevant date and also should have not eroded by more than 30% (thirty percent) in the last three years (as on RFP date).	The net worth of the Bidder should be positive as on RFP date and also should not have eroded by more than 30% (thirty percent) in the last three years* (as on RFP date).
5	Annexure 2 – Eligibility Criteria Financial B4. OEM, whose products are quoted under this RFP must be net profit (after tax) making entity (from Indian /Global operations) continuously for the last three years, that is financial years – 2018-19, 2019-20 and 2020-21* Or The net worth of the Bidder should be positive on the relevant date and also should have not eroded by more than 30% (thirty percent) in the last three years (as on RFP date).	Annexure 2 – Eligibility Criteria Financial B4. OEM, whose products are quoted under this RFP must be net profit (after tax) making entity (from Indian /Global operations) continuously for the last three years, that is financial years – 2018-19, 2019-20 and 2020-21* Or The net worth of the OEM should be positive for last three financial Years – 2018-19, 2019-20 and 2020-21 and also should not have eroded by more than 30% (thirty percent) in the last three years (as on RFP date).
6	Annexure 2 – Eligibility Criteria Experience & Support Infrastructure C1. Bidder must be in Business of Supply, Configuration and Implementation of Data Center Network Infrastructure and providing end to end operational support & maintenance of the Network Infrastructure, for a period of at least last 5 Years (as on RFP date).	Annexure 2 – Eligibility Criteria Experience & Support Infrastructure C1. The Bidder or Bidder's parent company (in case bidder is wholly owned subsidiary of the parent company) must be in Business of Supply, Configuration and Implementation of Data Center Network Infrastructure and providing end to end operational support & maintenance of the Network Infrastructure, for a period of at least last 5 Years (as on RFP date).
7	Annexure 2 – Eligibility Criteria Experience & Support Infrastructure C2. Bidder must have experience in Supply, Installation/ Commissioning & Support for Network Infrastructure (Hardware of the OEM whose products are quoted under this RFP) of -2- numbers TIER –III Data Centre or Disaster Recovery Centre for a period of last -3- Years (as on RFP date) in Public Sector Banks/Commercial Banks/ Financial Institutions/Government Organizations/Public Sector Undertakings (PSUs)/ Telecom sector in India out of which one should be a Bank having network of minimum 1500 domestic branches.	Annexure 2 – Eligibility Criteria Experience & Support Infrastructure C2. The Bidder or Bidder's parent company (in case bidder is wholly owned subsidiary of the parent company) must have experience in Supply, Installation/ Commissioning & Support for Network Infrastructure (Hardware of the OEM whose products are quoted under this RFP) of -2- number of Data Centres or Disaster Recovery Centres for a period of last -5- Years (as on RFP date) Out of the above -2- DC/ DR references: i) One reference should be of Switches of the OEM whose products are quoted under this RFP for a Bank with network of minimum 1000 domestic branches.

Bank of Baroda Confidential Page 2 of 5



Sr No.	Clause in RFP	Clarifications/ Changes made
		and ii) Other references should be of Routers and Firewalls of the OEM whose products are quoted under this RFP in Public Sector Banks/ Commercial Banks/ Financial Institutions/ Government Organizations/ Public Sector Undertakings (PSUs)/ Telecom sector in India.
8	Annexure 2 – Eligibility Criteria Experience & Support Infrastructure C3. Bidder should have successfully Supplied, Installed/ Commissioned & Supported Network Infrastructure (Hardware of the OEM, whose products are quoted under this RFP) at minimum -2- numbers of TIER-III Data Centers / Disaster Recovery Centers (Data Center/ Disaster Recovery Center of single Organization will be considered as one Order) running in India, during last -5- Years (as on RFP date) and with a contract value of minimum Rs. 3 Crore on each work.	Each of the above -2- DC/ DR references should be of the Hardware of the OEM whose products are quoted under this RFP with each order of minimum Rs. 2 Crore.
9	Annexure 2 – Eligibility Criteria Experience & Support Infrastructure C4. Bidder must have the following Accreditations / Certifications A) ISO 9001 The manufacturing facility of the products quoted under this RFP should have the following Accreditations / Certifications A) ISO 9001 B) ISO14001	Annexure 2 – Eligibility Criteria Experience & Support Infrastructure C4. The Bidder or Bidder's parent company (in case bidder is wholly owned subsidiary of the parent company) must have the following Accreditations / Certifications A) ISO 9001 The manufacturing facility of the products quoted under this RFP should have the following Accreditations / Certifications A) ISO 9001 B) ISO14001
10	Annexure 2 – Eligibility Criteria Experience & Support Infrastructure C5 Bidder should have direct support offices in Mumbai and Hyderabad	Annexure 2 – Eligibility Criteria Experience & Support Infrastructure C5 The Bidder or Bidder's parent company (in case bidder is wholly owned subsidiary of the parent company) should have direct support offices in Mumbai and Hyderabad
11	Annexure 2 – Eligibility Criteria Others D1. Bidder must be an authorized partner of the OEM having the premium or equivalent level of Partnership under Network Category with the OEM at least for the last 3 years (as on RFP date)	Annexure 2 – Eligibility Criteria Others D1. The Bidder or Bidder's parent company (in case bidder is wholly owned subsidiary of the parent company) must be an authorized partner of the OEM having the premium or equivalent level of Partnership under Network Category with the OEM at least for the last 3 years (as on RFP date)

Bank of Baroda Confidential Page 3 of 5



nexure 12 - Project Details and Scope of	
the deliverables should be delivered within 6 weeks from the date of acceptance of rchase order by successful bidder.	Annexure 12 - Project Details and Scope of Work 7. Delivery All the deliverables should be delivered within 10 weeks from the date of acceptance of purchase order by successful bidder.
nexure 02 - Evaluation Terms	Annexure 02 - Evaluation Terms
Evaluation process	1. Evaluation process
Commercial bid Evaluation	B. Commercial bid Evaluation
The discounted rate will be calculated on yearly basis based on the formula A/(1+i/100)n where A= Total Value in each Year; i=10% and n =Year.	The discounted rate will be calculated on yearly basis based on the formula A/(1+i/100)^n where A= Total Value in each Year; i=10% and n =Year.
t 8 rc	the deliverables should be delivered within 6 weeks from the date of acceptance of chase order by successful bidder. The acceptance of acceptance of chase order by successful bidder. The acceptance of acceptanc

- 1. New Annexure Annexure 5A Bid Security Declaration Form
- 2. Addendum Annexure 12 A to Annexure 12M: Revised Technical Specifications for Network Hardware (Routers, Switches and Firewalls)

All other Terms & Conditions are same as per our RFP no. BCC:IT:PROC:113:30 dated 31st July 2021 for Selection of Vendor for Supply, Installation & Maintenance of Network Hardware at Data Centre.

Bank of Baroda Confidential Page 4 of 5



Annexure 5A - Bid Security Declaration Form (For Micro and Small Enterprises (MSE) / Startups)

To,

Chief Technology Officer Bank of Baroda Baroda Sun Tower Bandra Kurla Complex Bandra (E), Mumbai 400 051

Sir

Sub: Selection of Vendor for Supply, Installation & Maintenance of Network Hardware at Data Centre.

- 1. I/We, the undersigned, declare that M/s......is a Micro and Small Enterprise and the copy of registration certificate issued by NSIC/DIPP for Micro and Small Enterprises (MSE) / Startups which are valid on last date of submission of the tender documents are enclosed.
- 2. I/We understand that, according to your conditions, bids must be supported by a Bid Securing Declaration as per Rule 170 of General Financial Rules (GFRs)2017 by Micro and Small Enterprises (MSEs).

OR

- 2A. As per the tender / RFP no:floated for at para no: a Bid Declaration Form in lieu of Bid Security is required to be submitted by me/ as per Rule 170 of General Financial Rules (GFRs)2017 by Micro and Small Enterprises (MSEs).
- 3. I/We accept that I/We may be disqualified from bidding for any contract with you for a period of 6 months from the date of notification if I am /We are in a breach of any obligation under the bid conditions, because I/We
 - a) have withdrawn/modified/amended, impairs or derogates from the tender, my/our Bid during the period of bid validity specified in the form of Bid; or
 - b) having been notified of the acceptance of our Bid by the purchaser during the period of bid validity (i) fail or reuse to execute the contract, if required, or (ii) fail or refuse to furnish the Performance Security, in accordance with the Instructions to Bidders.
- 4. I/We understand this Bid Securing Declaration shall cease to be valid if I am/we are not the successful Bidder, upon the earlier of (i) the receipt of your notification of the name of the successful Bidder; or (ii) thirty days after the expiration of the validity of my/our Bid.
- 5. I/We declare that I am the authorised person ofto make the declaration for and on behalf of Letter of Authority for executing declaration is enclosed

Signed: (insert signature of person whose name and capacity are shown)

in the capacity of : (insert legal capacity of person signing the Bid Securing Declaration)

Name: (insert complete name of person signing he Bid Securing Declaration)

Duly authorized to sign the bid for an on behalf of (insert complete name of Bidder)

Dated on ______ day of ______ (insert date of signing)

Corporate Seal (where appropriate)

(Note: in case of a Joint Venture, the Bid Securing Declaration must be in the name of all partners to the Joint Venture that submits the Bid)

Bank of Baroda Confidential Page 5 of 5