BCC:IT:PROC:109:79
Date: 29th September 2017

## Tender for procurement of Modules \& Supervisory Engine for Cisco Switches

## A. BRIEF PROJECT REQUIREMENT

Bank of Baroda has a requirement of various modules \& supervisory engine for cisco switches (Annexure 1 - Bill of Material (BOM) for Modules \& Supervisory Engine for Cisco Switches) as per the details mention below at Mumbai Office:

1. Supervisor Engine for Cisco Catalyst Access Switch - 4500
2. Supervisor Engine for Cisco Catalyst Core Switch - 6500
3. Cisco Access Switch Module - Line Card

## B. PURPOSE

Bank of Baroda, a body corporate constituted under the Banking Companies (Acquisition \& Transfer of Undertakings) Act 1970, having its Corporate Office at C26, G-Block, Bandra Kurla Complex, Bandra East, Mumbai - 400051 (hereinafter referred to as the "Bank") which expression unless repugnant to the context or meaning thereof shall mean and include its successors and assigns), intends to issue this bid document, hereinafter called Tender, to eligible Vendors, hereafter called as 'Bidders / Vendors', to participate in the competitive bidding towards procurement of modules \& supervisory engine for cisco switches.

The Bank, for this purpose, invites proposal from Vendors who are interested in participating in this Tender and who fulfill the criteria mentioned in this document. The participating vendor must agree to all our terms $\&$ conditions mentioned under this Tender document.

## C. TENDER DELIVERY DETAILS

The vendors are requested to submit their commercial proposal for procurement of modules \& supervisory engine for cisco switches.
The vendors may submit their tenders:

- Addressed to

Asst. General Manager
(IT Procurement, Payment and PMO)
Bank of Baroda, Baroda Sun Tower
$7^{\text {th }}$ Floor, IT Department, C-34, G Block, Bandra Kurla Complex, Bandra (East), Mumbai - 400051

- Delivered at the following address

Mr. Deepak Mehra (Manager - IT)
Bank of Baroda, Baroda Sun Tower
$7^{\text {th }}$ Floor, IT Department, C-34, G Block, Bandra Kurla Complex, Bandra (East),
Mumbai - 400051
Tel - 022 - 66983232

Date: 29 ${ }^{\text {th }}$ September 2017
D. IMPORTANT DATES

| $\#$ | Particulars | Timeline |
| ---: | :--- | ---: |
| 1 | Tender Issuance Date | 29 $^{\text {th }}$ September 2017 |
| 2 | Last Date of Submission of Tender <br> Response (Closing Date) | 2.00 PM on 9 $^{\text {th }}$ October 2017 |
| 3 | Commercial Bid Opening Date | 2.30 PM on 9 $^{\text {th }}$ October 2017 |

## E. SUBMISSION DETAILS

As part of the submission the vendor should submit the following details in a Master Envelope superscribed "Tender for procurement of modules \& supervisory engine for cisco switches":
a) Valid documentary Proof stating that the vendor is Cisco (OEM) Certified Partner for last 3 years.
b) Vendor should have direct support office in Mumbai (Address details to be provided).
c) Vendor should provide an undertaking on his letter head that all the technical features highlighted as part of Annexure 1 - Technical Scope (BOM) are covered in totality in the proposal submitted by the bidder.
d) Separate Sealed envelope (inside the Master envelope) superscribed as "Commercial Bid". The envelope should contain dully filled Commercial proposal (Annexure 2).

## F. EVALUATION METHODOLOGY

Bank will evaluate the commercials of only those vendors who have submitted valid documentary proof authorizing them as Cisco (OEM) Certified Partner. The vendor quoting the lowest commercial shall qualify as the L1 vendor. The vendor is expected not to add any conditions / deviations in the commercial bid. Any such conditions / deviations may make the bid liable for disqualification.
Total Amount quoted should be inclusive of all taxes, duties, levies etc. except GST. GST will be paid as per actual.

## G. NORMALIZATION OF BIDS

The Bank will go through a process of evaluation and normalization of the bids to the extent possible and feasible to ensure that vendors are more or less on the same ground of evaluation. After the normalization process, if the Bank feels that any of the bids needs to be normalized and that such normalization has a bearing on the price bids; the Bank may at its discretion ask all the bidders to resubmit the commercial bids once again for scrutiny. The Bank can repeat this normalization process at every stage of bid submission or till the Bank is satisfied. The vendors agree that they have no reservation or objection to the normalization process and all the vendors will, by responding to this tender, agree to participate in the normalization process and extend their co-operation to the Bank during this process. The vendors, by submitting

BCC:IT:PROC:109:79
Date: 29th September 2017
the response to this tender, agree to the process and conditions of the normalization process.

## H. OTHER TERMS

Please note that any response which does not provide any / all of the information in the specified formats shall be rejected and the Bank shall not enter into any correspondence with the vendor in this regard.

The Bank reserves the right to accept or reject the tender in whole or in parts without assigning any reason thereof. The bank's decision will be final and the bank will not entertain any correspondence in this regard. Bank will not assume any responsibility in case of delay or non-delivery of responses by post, courier, etc within the stipulated time. Mere response to the tender will not entitle nor confer any right on the vendors for supply/sale to the bank.
Those vendors who do not fulfill any one of the required specifications and not meeting other criteria will not be considered.

## I. PAYMENT TERMS

The payment will be released as follows:

- $70 \%$ of the total cost on delivery of Network Hardware plus $100 \%$ of GST (wherever applicable) at actuals. The required documents to be provided along with original invoice:
a) Original delivery Challans dully stamped and signed by the Bank Official.
- $20 \%$ of total cost after 3 months of delivery of the Network Hardware.
- Balance amount of $10 \%$ will be released after 12 months of delivery of the Network Hardware or against bank guarantee in the format as specified in Purchase Order for early release of retention money by a scheduled commercial bank other than Bank of Baroda valid for an equivalent amount valid for the period of 12 months from the date of delivery.
The payment will be released from IT Dept., BCC as per the payment terms on submission of related documents.

The Bank will pay invoices within a period of 30 days from the date of receipt of undisputed invoices. Any dispute regarding the invoice will be communicated to the selected Vendor within 15 days from the date of receipt of the invoice. After the dispute is resolved, Bank shall make payment within 30 days from the date the dispute stands resolved. There shall be no escalation in the prices once the prices are fixed and agreed to by the Bank and the vendors. But, any benefit arising out of any subsequent reduction in the prices due to reduction in duty $\&$ taxes after the prices are fixed and before the delivery should be passed on to the Bank.
The Vendor must accept the payment terms proposed by the Bank. The commercial bid submitted by the vendors must be in conformity with the payment terms proposed by the Bank. Any deviation from the proposed payment terms would not be accepted. The Bank shall have the right to withhold any payment due to the vendor, in case of delays or defaults on the part of the vendor. Such withholding of payment shall not amount to a default on the part of the Bank. If any of the items / activities as mentioned in the price bid is not taken up by the bank during the course of the assignment, the bank will not pay the professional fees quoted by the vendor in the price bid against

BCC:IT:PROC:109:79
Date: 29 ${ }^{\text {th }}$ September 2017
such activity / item.

## J. END OF SALES / END OF SUPPORT:

The Vendor has to ensure that any equipment supplied as part of this RFP should not have either reached or announced end of sales on the date of such supply or end of support for at least 5 year from the date of issue of purchase order. In the event if any equipment supplied by the vendor reaches end of support from the date of supply, the vendor has to replace the equipment at no additional cost to the Bank.

## K. DELIVERY TIMELINES

Delivery of required modules \& supervisory engine for cisco switches should be within 4 week from the date of purchase order at our Corporate Office, Mumbai. Installation of the products is the responsibility of the vendor.

## L. DOCUMENTATION

Vendor will have to supply all necessary documents in English related to the Cisco Switches along with their bid submission.

## M. FORCE MAJEURE

Should either party be prevented from performing any of its obligations under this proposal by reason of any cause beyond its reasonable control, the time for performance shall be extended until the operation or such cause has ceased, provided the party affected gives prompt notice to the other of any such factors or inability to perform, resumes performance as soon as such factors disappear or are circumvented.

If under this clause either party is excused performance of any obligation for a continuous period of ninety (90) days, then the other party may at any time hereafter while such performance continues to be excused, terminate this agreement without liability, by notice in writing to the other.

## N. ARBITRATION

In the event of a dispute or difference of any nature whatsoever between Bank and the vendor during the course of the assignment arising as a result of this proposal, the same will settled through the process of arbitration conducted by a Board of Arbitration. This Board will be constituted prior to the commencement of the arbitration and will comprise of two arbitrators and an umpire. Bank and Vendor will each nominate an arbitrator to the Board and these arbitrators will appoint the umpire. Arbitration will be carried out at Bank's office that placed the order. The provisions of Indian Arbitration Act 1996 shall apply to the Arbitration proceeding.

## O. INDEMNITY

The vendor will indemnify, protect and save the Bank against all claims, losses, costs, expenses, action suits and other proceedings, resulting from infringement of any patent, trademarks, copyrights etc. in respect of the Cisco Switches provided by him.

BCC:IT:PROC:109:79
Date: 29th September 2017

## P. CONFIDENTIALITY

The Vendor shall keep confidential any information obtained under the contract and shall not divulge the same to any third party without consent in writing by Bank. In case of non-compliance of the confidentiality agreement, the contract is liable to be cancelled by Bank. Further, Bank shall have right to regulate vendor staff.

## Q. INFORMATION AND SECRECY

The Vendor must provide a written undertaking to the bank to comply with the secrecy provision pursuant to provision of Banking Regulation Act, 1949 and other applicable laws. The Vendor will follow professional ethics and conduct in performing their duties. The Bank has right to terminate the services of the Vendor if it fails to comply with the conditions imposed. The external and internal auditors of the bank will be given right to review the books and internal controls of the Vendor. Any weaknesses highlighted during the audit must be promptly rectified especially where such weaknesses may affect the integrity of the internal controls of the bank.

## R. PUBLICITY

The vendor shall not advertise or publicly announce that he is undertaking work for Bank without written consent of the Bank.

## S. STANDARDS

All standards to be followed will adhere to Bureau of Indian Standards (BIS) specifications or other acceptable standards.

## T. TERMINATION FOR DEFAULT

The Bank, without prejudice to any other remedy for breach of Contract, by written notice of default sent to the Vendor, may terminate this Contract in whole or in part, if the Vendor fails to perform any obligation(s) under the Contract.
In the event of the Bank terminating the Contract in whole or in part, the Bank may procure, upon such terms and in such manner, as it deems appropriate, services similar to those undelivered, and the Vendor shall be liable to the Bank for any excess costs for such similar services.

## U. AUDIT

Vendor shall allow the Reserve Bank of India (RBI) or persons authorized by it to access Bank documents, records or transaction or any other information given to, stored or processed by Vendor in relation to the services hereunder within a reasonable time failing which Vendor will be liable to pay any charges/ penalty levied by RBI.
Vendor should allow the Reserve Bank of India (RBI) to conduct audits or inspection of its Books and account with regard to Bank documents by one or more RBI officials or employees or other persons duly authorized by RBI.

## V. NO EMPLOYER EMPLOYEE RELATIONSHIP

The Vendor or any of its holding / subsidiary / joint venture / affiliate / group / client companies / or any of their employees / officers / staff / personnel / representatives /

BCC:IT:PROC:109:79
Date: 29 ${ }^{\text {th }}$ September 2017
agents / shall not under any circumstances be deemed to have any employer employee relationship with the Bank or any of its employees / officers / staff / representatives / personnel / agents.

## W. AUTHORIZED SIGNATORY

The Vendor shall indicate the authorized signatories who can discuss and correspond with the Bank, with regard to the obligations under the contract. The Vendor shall submit at the time of signing the contract, a certified copy of the resolution of their Board, authenticated by Company Secretary/Director, authorizing an official or officials of the company or a Power of Attorney copy to discuss, sign agreements/contracts with the Bank. The Vendor shall furnish proof of signature identification for above purposes as required by the Bank.
For any further clarifications you may contact:

- Mr. Deepak Mehra, Manager (IT Procurement) 02266983232 or
- Mr. Kalpesh Prajapati, Officer (IT Procurement) 02266983265

E-mail your queries:

- rfp.it.procurement@bankofbaroda.com
- deepak.mehra@bankofborada.com

BCC:IT:PROC:109:79
Date: 29th September 2017
Annexure 1 - Technical Specification - Bill of Material (BOM) for Modules \& Supervisory Engine for Cisco Switches

| Part Number | Description | Qty | Complied (Yes or No) | Remarks (if any) |
| :---: | :---: | :---: | :---: | :---: |
| Supervisor Engine for Access Switch -4500 |  |  |  |  |
| $\begin{aligned} & \text { WS-X45-SUP8L- } \\ & E= \end{aligned}$ | Catalyst 4500 E-Series Supervisor 8L-E | 3 |  |  |
| S45EUK9-S8-38E | CAT4500e SUP8e Universal Crypto Image | 3 |  |  |
| GLC-SX-MMD | 1GBASE-SR SFP Module | 6 |  |  |
| C4500E-IPB-S | Catalyst 4500E IPB license for Spare Supervisor | 3 |  |  |
| C4500E-LIC-PAK | PAK license SKU for spare sup configuration | 3 |  |  |
| Access Switch Module - Line Card for WS-X4124-RJ45 |  |  |  |  |
| $\begin{aligned} & \text { WS-X4748-RJ45- } \\ & \mathrm{E}= \end{aligned}$ | Catalyst 4500 E-Series 48Port 10/100/1000 (spare) | 12 |  |  |
| Supervisor Engine for Core Switch - 6500 |  |  |  |  |
| VS-S2T-10G= | Cat 6500 Sup 2T with $2 x$ 10 GbE and $3 \times 1 \mathrm{GbE}$ with MSFC5 PFC4 | 2 |  |  |
| S2TAIK9-15201SY | Cisco CAT6000-VS-S2T IOS ADVANCED IP SERVICES FULL ENCRYPT | 2 |  |  |
| VS-SUP2T-10G | Catalyst 6500 Supervisor Engine 2T Baseboard | 2 |  |  |
| MEM-SUP2T-2GB | Catalyst 6500 2GB memory for Sup2T and Sup2TXL | 2 |  |  |
| VS-F6K-PFC4 | Cat 6k 80G Sys Daughter Board Sup2T PFC4 | 2 |  |  |
| $\begin{aligned} & \text { MEM-C6K- } \\ & \text { INTFL1GB } \\ & \hline \end{aligned}$ | Internal 1G Compact Flash | 2 |  |  |

Place:

Date:
Seal \& Signature of the bidder

बैंक ऑफ़ बड़ौद्वा
Bank of Baroda
BCC:IT:PROC:109:79
Date: 29 ${ }^{\text {th }}$ September 2017
Annexure 2 - Commercial Bid : Modules \& Supervisory Engine for Cisco Switches

| Sr. <br> No. | Description | Qty | Unit Price <br> (Rs.) | Total <br> Amount <br> (Rs.) | GST <br> \% | GST <br> Amt. | HSN / <br> SAC <br> Code |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Supervisor Engine for <br> Cisco Catalyst Access <br> Switch - 4500 (As per <br> Annexure 1 - BOM) | 3 |  |  |  |  |  |
| 2 | Supervisor Engine for <br> Cisco Catalyst Core <br> Switch - 6500 (As per <br> Annexure 1-BOM) |  |  |  |  |  |  |
| 3 | Cisco Access Switch <br> Module (As per Annexure <br> 1-BOM) | 12 |  |  |  |  |  |
| 4 | Other Charges* (please <br> specify if any) | XXX |  |  |  |  |  |
| Total Cost of Ownership (Rs.) |  |  |  |  |  |  |  |

## Note:

a) All the commercial value should be quoted in Indian Rupees.
b) For each of the above items provided the vendor is required to provide the cost for every line item where the vendor has considered the cost in BOM.
c) If the cost for any line item is indicated as zero then it will be assumed by the Bank that the said item is provided to the Bank without any cost.
d) Prices quoted by the Vendor should be inclusive of all taxes, duties, levies etc. except GST. GST will be paid at actuals.
e) Vendor has to mandatorily declare the applicable Goods \& Service Tax Percentage (GST \%), Goods \& Service Tax Amount \& HSN / SAC Code in the commercial bid format. The applicable Goods \& Service Tax will not be part of Total Cost of Ownership (TCO) calculation
f) Bank will deduct applicable TDS, if any, as per the law of the land.
g) The vendor needs to clearly indicate if there are any recurring costs included in the above bid and quantify the same. In the absence of this, the vendor would need to provide the same without any charge.
h) Further, we confirm that we will abide by all the terms and conditions mentioned in the Tender document.
i) We hereby undertaking to the bank to comply with the secrecy provision pursuant to provision of Banking Regulation Act, 1949 and other applicable laws.
j) Further, we confirm that we will abide by all the terms and conditions mentioned in the Tender document.
k) *Details to be provided for any commercial provided against "Any Other Charges".

## Place:

Date:

