

## Clause in RFP

Sr	Clause in REP Clarifications/ Changes made		
No.	Clause in RFP	Clarifications/ Changes made	
	Annexure 02 - Eligibility Criteria	Annexure 02 - Eligibility Criteria	
	B. Financial	B. Financial	
1.	2. The Bidder must be net profit (after tax) making entity (from Indian operations only) continuously every years in last three financial years, that is financial years – 2016-17, 2017-18 and 2018-19*  OR  Must be a cash profit making entity (Net profit + depreciation) continuously for the last three years, that is financial years – 2016-17, 2017-18 and 2018-19*  AND must have a networth** of Rs.100 crores in the last two financial years.	2. The Bidder must be net profit (after tax) making entity (from Indian operations only) in any of the two financial years of 2016-17, 2017-18 and 2018-19* OR Must be a cash profit making entity (Net profit + depreciation) in any of the two financial years of 2016-17, 2017-18 and 2018-19* AND must have a positive net worth** in any of the two financial years of 2016-17, 2017-18 and 2018-19*.	
	Annexure 02 - Eligibility Criteria	Annexure 02 - Eligibility Criteria	
2.	C. Others	C. Others	
	1. The Service Provider's proposed site should be within a minimum of 5 km radius and a maximum of 25 km radius from our Data Centre in Hyderabad****	1. The Service Provider's proposed site should be within a minimum of 5 km radius and a maximum of 25 km radius from our Data Centre in <b>Gachibowli</b> in Hyderabad****	
	Annexure 02 - Eligibility Criteria	Annexure 02 - Eligibility Criteria	
	C. Others	C. Others	
3.	<ul> <li>2. The SP should have at least two of the below certifications / compliance document:</li> <li>a) ISO 27001 or BS 7799–3 Certified (Compulsory)</li> <li>b) NFPA 70 &amp; 75</li> <li>c) IS 1893:1984 Seismic Compliance</li> <li>d) TIA 942 compliance (for at leasttwo of the following – Architectural, Electrical, cooling and network.)</li> </ul>	<ul> <li>2. The SP should have at least two of the below certifications / compliance document:</li> <li>a) ISO 27001 or BS 7799–3 Certified (Compulsory). If ISO or BS certifications are under progress then Bidder to submit undertaking confirmation of obtaining certification within 6 months of issuance of the purchase order. Delay beyond 6 months is subject to penalty under delivery clause.</li> <li>b) NFPA 70 &amp; 75</li> <li>c) IS 1893:1984 Seismic Compliance</li> <li>d) TIA 942 compliance (for at least two of the following – Architectural, Electrical, cooling and network.)</li> </ul>	

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	Annexure 02 - Eligibility Criteria  D. Experience & Support	Annexure 02 - Eligibility Criteria  D. Experience & Support Infrastructure	
4.	<ol> <li>Infrastructure</li> <li>a) Bidder must have provided DC or DRC or Near DR / DC co-hosting facility to at least 10 Companies at the proposed DC co-hosting sites in India,</li> <li>b) Out of which there should be at least 2 credentials of Commercial Banks in India who have co-hosted their data center or disaster recovery site or Near DR site with the service provider at proposed Near DR.</li> <li>c) Minimum of 4Racks or 200 sqft. areafor each of these 2 Commercial Banks should have been co-hosted in last 4 years of operations.</li> </ol>	<ol> <li>a) Bidder must have provided DC or DR or Near DR / DC co-hosting facility to at least 10 Companies in India, out of which at least 2 companies should be at the proposed DC co-hosting site.</li> <li>b) There should be at least 2 credentials of BFSI in India who have co-hosted their Data Center or Disaster Recovery site or Near DR site with the service provider.</li> <li>c) Minimum of 4 Racks or 200 sqft. area for each of these 2 BFSI should have been co-hosted in last 4 years of operations.</li> </ol>	
	Annexure 02 - Eligibility Criteria	Annexure 02 - Eligibility Criteria	
	D. Experience & Support Infrastructure	D. Experience & Support Infrastructure	
5.	3. Air Quality in Near DR site should be of severity level G1 (mild) as per ISA-71.04 *****	3. Air Quality in Near DR site should be of severity level G1 (mild) as per ISA-71.04.If certification is under progress then Bidder to submit undertaking confirmation of obtaining certification within 6 months of issuance of the purchase order. Delay beyond 6 months is subject to penalty under delivery clause.	
	Annexure 02 - Eligibility Criteria	Clause is removed	
6.	D. Experience & Support Infrastructure		
	4. The network service provider should be a National Long Distance (NLD) Operator having valid NLD license.		

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Sr No.	Clause in RFP	Clarifications/ Changes made		
	1.7 Delivery	1.7 [	Delivery	
		Bank	Bidder should deliver so the as per the requirement below mentioned timelines	of this RFP as
		1.		
		2.		
		3.		
7.		4.	Submission of ISO or BS certification (Annexure 02 - Eligibility Criteria, C. Others, Clause 2, a) and Air Quality certification (Annexure 02 - Eligibility Criteria, D. Experience & Support Infrastructure, Clause 2)	Delivery within 6 months of issuance of the purchase order. Delay beyond 6 months is subject to penalty under this clause.
		Bidder will have to pay late delivery of to the Bank @ 1% of the total contract inclusive of all taxes, duties, levies et week or part thereof, for late delivery to due date of delivery, to a maximum of the total contract value inclusive of all duties, levies etc. If delay exceeds 5 from due date of delivery / commission late delivery charges exceeds the mat percentage of 5%, Bank reserves the cancel the order.		Il contract value levies etc., per delivery beyond kimum of 5% of ive of all taxes, ceeds 5 weeks ommissioning or is the maximum

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Sr No.	Clause in RFP	Clarifications/ Changes made
	2. Evaluation process	2. Evaluation process
8.	2.2 Technical Bid Evaluation  The cutoff criteria of the above evaluation parameters is minimum 70 marks across all three above sections. The bidder must score a minimum of 80% compliance in Section 1 - Technical requirements / specifications. Even if the bidder meets the 70 mark cut-off and does not meet this criterion of 80% compliance to Section 1, the bidder would have deemed not to be meeting the RFP Technical requirements. Bidder need to provide relevant credentials for all of the above points, for scoring. The overall proposal, description of the facilities provided at proposed site, etc. in Technical bid will be evaluated.	2.2 Technical Bid Evaluation The cutoff criterion of the above evaluation parameter is minimum 70marks across all three above sections. The bidder must score a minimum of 80% compliance in Section 1 - Technical requirements / specifications.  Marks for Section A will be calculated from Technical Requirement Sheet (Clause H) of Annexure 9, which consists of 50 no. of technical points with each point carrying 1 mark each. Even if the bidder meets the 70 mark cut-off and does not meet this criterion of 80% compliance to Section 1, the bidder would have deemed not to be meeting the RFP Technical requirements. Bidder need to provide relevant credentials for all of the above points, for scoring. The overall proposal, description of the facilities provided at proposed site, etc. in Technical bid will be evaluated.
	Annexure 12 Commercial Bid	Annexure 12 Commercial Bid
	NDR Co Hosting Charges 4. One Time Expense	NDR Co Hosting Charges 4. One Time Expense*
9.	Additional Charge 4. One Time Cost	Additional Charge 4. One Time Cost*
		*Bidder should submit line item wise break up of One Time Expense/ One Time Cost along with the Commercials
10	Annexure 09–Project Scope& Technical Requirement B. Server Room Area  12. The service provider will be responsible for LAN cabling between server room and seating area at the Near DR site. The service provider should provide for 3 extra redundant network points apart from the 3 that will be provided for the seating space asked for (6 in total).	Annexure 09–Project Scope& Technical Requirement B. Server Room Area 12. The service provider will be responsible for LAN cabling between server room and seating area at the Near DR site. The service provider should provide for 3 extra redundant network points apart from the 3 that will be provided for the seating space asked for (6 Network Points in total).

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Sr No.	Clause in RFP	Clarifications/ Changes made
11	Annexure 09–Project Scope& Technical Requirement E. Building Management Systems (BMS)  10. Remote Monitoring Facilities for CCTV and other critical Infra for smooth functioning of IT Equipments for Bank occupied server room.	Clause is removed
12	Annexure 09–Project Scope& Technical Requirement H. Technical requirement 32. All the Building Management system (BMS) activities are to be controlled centrally in a room specifically to be used for BMS activities. The vendor should manage the BMS activities on a 24x7x365 days basis or as the bank decides.	Annexure 09–Project Scope& Technical Requirement H. Technical requirement 32. All the Building Management system (BMS) activities are to be controlled centrally in a room specifically to be used for BMS activities.
13	Annexure 09–Project Scope& Technical Requirement H. Technical requirement 50. Remote Monitoring Facility for Caged Area	Requirement H. Technical requirement
14	Annexure 09–Project Scope& Technical Requirement H. Technical requirement 38. The temperature in the server hall should be maintained at 20+/-5 Deg C	Annexure 09–Project Scope& Technical Requirement H. Technical requirement 38. The temperature in the server hall should be maintained at 22+/-2 Deg C
15	Annexure 09–Project Scope& Technical Requirement H. Technical requirement 1. The Near DR Site should have a load bearing capacity of minimum 1500Kg/sq mtr	Annexure 09–Project Scope& Technical Requirement H. Technical requirement 1. The Near DR Site should have a load bearing capacity of minimum 1250Kg/sq mtr

All other Terms & Conditions are same as per our RFP no. :BCC:IT:PROC:112:16 dated 18<sup>th</sup>March 2020 for selection of Service Provider for Near DR Site in Co-hosting Model

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