

RFP for Empanelment of vendors for Supply, Installation & Maintenance of HPE Unix Servers, HPE Server components for the period of 2 Years and Procurement of HPE Unix Servers, HPE Server components RFP reference no. BCC:IT:PROC:111:45 dated 11<sup>th</sup> October 2019, Addendum 2 - dated 11<sup>th</sup> November 2019

## **Clause in RFP**

| Sr.<br>No. | Clause in RFP   | Clarifications/ Changes made   |
|------------|---|--|
| NO.        | Annexure 02 - Eligibility Criteria  | Annexure 02 - Eligibility Criteria   |
| 1          | <b>B. Financial</b><br>1. Must have registered a turnover of 100<br>Crores or above (from Indian Operations<br>only) in each year during the last three<br>completed financial years i.e. 2016-17,<br>2017-18 and 2018-19*.   | B. Financial<br>Must have registered a turnover of 100<br>Crores or above (from Indian Operations<br>only) in each year during the last three<br>completed financial years i.e. 2016-17,<br>2017-18 and 2018-19*<br>OR<br>For Startup / MSME Companies<br>Must have registered a turnover of Rs.<br>75 Crore or above (from Indian<br>operations only) in each year during<br>the last three completed financial years<br>i.e. 2016-17, 2017-18 and 2018-19* |
| 2          | Annexure 02 - Eligibility Criteria<br>C. Others<br>1. The Bidder should be the Level 1<br>partner of OEM for supply, installation &<br>support under the proposed product<br>category in India for past three years (from<br>RFP date).   | Annexure 02 - Eligibility Criteria<br>C. Others<br>1. The Bidder should have Gold or<br>above level of partnership with OEM for<br>supply, installation & support under the<br>proposed product category in India for<br>past one year (from RFP date).  |
| 3          | <ul> <li>Annexure 02 - Eligibility Criteria</li> <li>D. Experience &amp; Support Infrastructure</li> <li>1. Bidder should have:</li> <li>A. Supplied, installed and supported 15 no's of Unix based Servers</li> <li>AND</li> <li>B. Should have supplied, installed and supported Unix based servers value of</li> <li>B1. Min 5 Orders of Rupees one Crore value each (or)</li> <li>B2. Min 10 Orders of Rupees Fifty Lakh value each (or)</li> </ul> | Annexure 02 - Eligibility Criteria<br>D. Experience & Support Infrastructure<br>1. Bidder should have:<br>A. Supplied, installed and supported 35<br>no's of Unix based Servers<br>AND<br>B. Should have supplied, installed and<br>supported Unix based servers with<br>total value of 3 Crores<br>In the past 5 Years to various<br>Commercial Banks / Financial<br>Institutions/ Govt. Organizations in   |



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|------------|--|------------------------------|
|            | B3. Min 20 Orders of Rupees Twenty Five      | India.                       |
|            | Lakh Value each                              |                              |
|            | Total Value per Year to meet the said        |                              |
|            | amount (B1 / B2 / B3) can be taken into      |                              |
|            | account.                                     |                              |
|            | in each year for the past 3 Years to         |                              |
|            | various Commercial Banks / Financial         |                              |
|            | Institutions / Govt. Organizations in India. |                              |
|            |  |                              |
|            |  |                              |

All other Terms & Conditions are same as per our RFP reference no. BCC:IT:PROC:111:45 dated 11<sup>th</sup> October 2019 and Addendum 1 dated 25<sup>th</sup> October 2019 for Empanelment of vendors for Supply, Installation & Maintenance of HPE Unix Servers, HPE Server components for the period of 2 Years and Procurement of HPE Unix Servers, HPE Server components.