# [A] Important Dates:

#	Particulars	Timeline
5	Last Date of Submission of RFP Response (Closing Date)	02:00 PM on 15 <sup>th</sup> October 2019
6	Eligibility Cum Technical Bid Opening Date	02:30 PM on 15 <sup>th</sup> October 2019

### Clause in RFP

S No	Clause in RFP	Clarifications/ Changes made
	2.7 RFP Response Submission Details	2.7 RFP Response Submission Details
	Eligibility Cum Technical Bid Contents	Eligibility Cum Technical Bid Contents
	Application Money, Bid Security Money (Earnest Money deposit), Bid Application Money Letter as per Annexure 03 and Bid Security Letter as per Annexure 04. The RFP response without accompanying the Demand Draft / Banker's Cheque / Bank Guarantee towards Application Money / Bid Security are liable to be rejected.	Application Money Letter as per Annexure 03 and Bid Security Letter
		Clause Deleted
	Application Money as mentioned in "[A] Important Dates – Application Money" must be deposited through RTGS (Real Time Gross Settlement) / NEFT as mentioned in the clause 2.10. Vendor	

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S No	Clause in RFP				Clarifications/ Changes	made			
	should submit the bid security (earnest mentioned section 2.9 along with the bid transaction as per Annexure – 03 along with proof of transaction is required to be submicum technical bid submission. The RFP without amount towards Application Money to be rejected.	id. The deta ith scanned c itted as part c response acc	ils of the opy of the of eligibility companied	e e '					
1	4.2 Evaluation Methodology for Eligible Bidder				1.2 Evaluation Methodology for Eligible	Bidder			
'	Criteria	Evaluation Parameter	Sub Scores		Criteria	Evaluation Parameters	Sub Scores		
	The number of implementations carried out (In the last 3 years starting from 01-04-2015 till RFP submission date)  For each Implement ation 1 marks	5		The number of implementations carried out (In the last 3 years starting from 01-04-2015 till RFP submission date) **		5			
					Weighted Evaluation:				
	<ul> <li>Weighted Evaluation:</li> </ul>			f	A score (S) will be calculated for all qualified ormula:	bidders using the	e following		
	A score (S) will be calculated for all qua	lified bidders	using the	•	$\frac{c_{low}}{c}X100 + T(1-X)$	()			
	following formula: $\frac{c_{low}}{c} X 100 + T(1-X)$	1			C stands for TCO (Total Cost of Ownership) evaluation;	arrived basis of c	ommercial		
	<b>C</b> stands for discounted rate arrived evaluation;	basis of c	ommercial		C <sub>low</sub> stands for the lowest TCO (Total Cost of Ownership) arrived basis of commercial evaluation.				
	<b>C</b> <sub>low</sub> stands for the lowest discounted commercial evaluation.	rate arrived	basis of						
	T stands for technical evaluation score and								

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S No	Clause in RFP							Clarifications/ Changes made							
	X is e	X is equal to 0.30.								Technical	TCO (Total Cost of		T *	[(C <sub>low</sub> / C ) x 100] x	Scor e (S
	#	Bidder	Technical Evaluation Marks (T)	Disco unted Rate	$ \begin{array}{c cccc} 1 & 0.70 & 0.70 \\ 0.70 & 0.30 \end{array} $		Score (S = A +B)	#	Bidder	Evaluation Marks (T)	Ownership) (C)		0.70 X 100] X (A) 0.30 (B)		= A +B)
	Annexure 01 – Bids' Table of Contents						Annexure 01 – Bids' Table of Contents								
	#	S	ection Headir	ng	Р	roforma G	iven	#	S	Section Headi	ng		Prof	orma Given	
	4	4 Application Money Demand Draft Vendor to provide				4	Application Money along with Bid Application		Annexure 03						
	6	Bid Security or Bid Security Form (in the form of Bank Guarantee)  Vendor to provide Transaction Details or Annexure 05		4	Money Letter (applicable in case of NEFT/RTGS only)										
					Bid Second	Bid Security <b>Money</b> or		Vendor to provide Transaction Details/ Demand Draft/ Banker's Cheque							
								6		ecurity Form Bank Guarant	`			or nexure 05	
2	Annexure 11–Technical Requirement (Project Scope)  3. Helpdesk Requirement						Annexure 11–Technical Requirement (Project Scope)								
							3. Helpdesk Requirement								
								a) 12 Hours (i.e. 08 AM to 08 PM), 365 days a year except Bank & National Holidays, online dedicated support facility through phone, email and SMS alerts by L1, L2 and L3 onsite/remote staff with from						phone,	

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S No	Clause in RFP	Clarifications/ Changes made					
	of the issue.	Systems integrator/vendor depending on the criticality of the issue.					
3	Annexure 16 – Methodology and Detailed Project Plan  1. Bidder should cover details of the proposed methodology for  a.  f. System maintenance and support including.	a  f. System maintenance and support including.					
4	Annexure 11–Technical Requirement (Project Scope)	Annexure 11–Technical Requirement (Project Scope)					
	Project Scope	Project Scope					
	2. Broad Scope of Work	2. Broad Scope of Work					
	A. General	A. General					
	4) Bank will provide the tender document and successful vendor need to create complete event within 4 Hours of providing tender documents for pre-defined templates & formats. For any new format the same timeline will be 12 Hours.	4) Bank will provide the tender document and successful vendor need to provide necessary support create complete event within 4 Working Hours of providing tender documents for pre-defined templates & formats. For any new format the same timeline will be 12 Working Hours. For Working Hours, Please refer Sec. 3. Helpdesk					
	7) The ASP shall provide Training to Administrators and Users of the Application as well as providing training to the prospective Vendors during each Event. More details are as per Clause no.16 (Training and Support)	Requirement.  7) The ASP shall provide Training to Administrators and Users of the Application as well as providing training to the prospective Vendors during each Event. More details are as per Clause no.16 (Training					

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S No	Clause in RFP	Clarifications/ Changes made
	<ul> <li>16) Training and Support:</li> <li>a) Implementation Phase: The Vendor as part of the implementation phase shall have to provide a comprehensive hands on onsite training to Bank officials and Bidders at the location prescribed by the bank which broadly comprises of Mumbai, Hyderabad, Zonal Offices and Training Centres. The objective of training would be to make an individual familiarise with e-Procurement system &amp; to get start working on it. The training shall cover the complete process of e-procurement from beginning to end. The successful completion of the training would be deemed as executed as part of acceptance of Project Sign off. The cost of the Training needs to be factored as part of implementation cost in the commercial bid.</li> <li>b) Delivery Phase: After successful completion of the implementation phase, the vendor is liable to provide both online &amp; onsite training to bank &amp; bidders as &amp; when required during the tenure of 5 years contract period. This also includes online training to the bidders for each event of e-procurement (e-tendering and/or e-auction) or whenever required. There will not be any cost borne by the bank for any online training.</li> </ul>	<ul> <li>and Support)</li> <li>16) Training and Support: <ul> <li>a) Implementation Phase: The Vendor as part of the implementation phase shall have to provide a comprehensive hands on onsite training to Bank officials and Bidders at Mumbai location. The objective of training</li></ul></li></ul>
	5. Functional and Technical scoring sheet: Functional scoring will be evaluated on following criteria as part of Technical evaluation	6. Functional and Technical scoring sheet: Functional scoring will be evaluated on following criteria as part of Technical evaluation

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S No	Clause in RFP						Clarifications/ Changes made					
	S No	Туре	RA	CU	UA		S No	Туре	RA	CU	UA	
	TENDER CORRIGENDUM				TEN	DER CORRIGENDUM		I				
	3	Corrigendum should be made visible to all those who have already downloaded the original Tender.					3	Notification of the Corrigendum should be sent to all bidders who have already downloaded the original tender.				
	Annexure 10 – Bidder's Profile						Annexure 10 – Bidder's Profile					
	Previous experience in implementation of e- procurement Services at commercial banks					-	Previous experience in implementation of e-procurement Services with at least 2 implementations in Government departments / PSUs / PSBs					
	Annexure 17 – Details of past implementations						Annexure 17 – Details of past implementations					
	•						Please provide details of prior experience in design, deployment and implementation of e-Procurement System with at least 2 implementations in Government departments / PSUs / PSBs.					ns

### Addendum to the following Annexures:

- 1. Annexure 14 Commercial Bid Format
- 2. Annexure 15 Masked Commercial Bid Format

All other Terms & Conditions are same as per our RFP no. BCC:IT:PROC:111:41 dated 18<sup>th</sup> September 2019 for Request for Proposal for Selection of Application Service Provider for providing e-Procurement Services for a period of 5 years.

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## Annexure 14 – Commercial Bid Format

S. No.	Items	Cost per event (₹) (C)	Quantity (D)	Total Amount (₹) (CxD)			
A. C	ne Time Cost (OTC)						
1.		₹ 0.00					
B. E	B. Event wise Cost (Recurring)						
1.	e-procurement event*	₹ 0.00	1,000	₹ 0.00			
2.	Reverse Auction event*	₹ 0.00	150	₹ 0.00			
3.	STQC Audit Charges (per year)	₹ 0.00	5	₹ 0.00			
4.	Onsite Support/Training Charges per day	₹ 0.00	120 Days	₹ 0.00			
5.	Any Other Charges**	₹ 0.00	Х	₹ 0.00			
Total	Cost of Ownership (TCO) in words (A+	-В)		₹ 0.00			

### Remarks:

- a. The implementation cost must not more than 10% of the Total Cost of Ownership (TCO).
- b. The Onsite Support/Training Charges as per line item no. 4 needs to be factored as per Clause 16.b of Annexure 10 (Technical Requirement).
- c. All quantity mentioned are for whole contract period of 5 years. The quantity mentioned against all items are approximate & tentative in nature which will be considered for arriving at TCO for all evaluation purposes. However Bank may or may not order any no. of these quantities during the tenure of the 5 Years Contract Period at its own discretion.
- d. In the case of additional requirements desired by the Bank during the rate contract period, over and above the quantity for which rate contract is placed with a particular vendor then the maximum order which the Bank can place would be an addition of 25% of the quantity for which rate contract is placed. The additional quantity will be ordered at the same rate as per the Rate Contract.

### Note:

- a. For each of the above items provided the vendor is required to provide the cost for every line item where the vendor has considered the cost.
- b. The vendor needs to clearly indicate if there are any recurring costs included in the above bid and quantify the same. In the absence of this, the vendor would need to provide the same without any charge. Vendor should make no changes to the quantity.
- c. If the cost for any line item is indicated as zero then it will be assumed by the Bank that the said item is provided to the Bank without any cost.



- d. All Deliverables to be supplied as per RFP requirements provided in the tender
- e. The vendor has to make sure all the arithmetical calculations are accurate. Bank will not be held responsible for any incorrect calculations.
- f. The prices quoted by the bidder shall be all inclusive taxes.
- g. \* E-Procurement & Reverse Auction The quantity mentioned here is approximate and Bank reserves the right to alter the quantity as per requirement.
- h. \*\* Details for any other head needs to be provided against "Any Other Charges".
- All event mentioned above shall comprise of the entire process of tendering including training for BOB officials and participating bidders and also customization requested by Bank.

**Authorized Signatory** 

Name:

Designation:

Vendor's Corporate Name

Request for Proposal for Selection of Application Service Provider for Providing e-Procurement Services for a period of 5 years. RFP reference no. BCC:IT:PROC:111:41 dated 18th September 2019

Addendum - 1 dated 07th October 2019

### Annexure 15 – Masked Commercial Bid Format

S. No.	Items	Cost per event (₹) (C)	Quantity (D)	Total Amount (₹) (CxD)				
A. C	ne Time Cost (OTC)							
1.	Implementation Cost							
B. Event wise Cost (Recurring)								
1.	e-procurement event*	₹ 0.00	1,000	₹ 0.00				
2.	Reverse Auction event*	₹ 0.00	150	₹ 0.00				
3.	STQC Audit Charges (per year)	₹ 0.00	5	₹ 0.00				
4.	Onsite Support/Training Charges per day	₹ 0.00	120 Days	₹ 0.00				
5.	5. Any Other Charges** ₹ 0.00 X							
Total	Cost of Ownership (TCO) in words (A+	В)		₹ 0.00				

#### Remarks:

- a. The implementation cost must not more than 10% of the Total Cost of Ownership (TCO).
- b. The Onsite Support/Training Charges as per line item no. 4 needs to be factored as per Clause 16.b of Annexure 10 (Technical Requirement).
- c. All quantity mentioned are for whole contract period of 5 years. The quantity mentioned against all items are approximate & tentative in nature which will be considered for arriving at TCO for all evaluation purposes. However Bank may or may not order any no. of these quantities during the tenure of the 5 Years Contract Period at its own discretion.
- d. In the case of additional requirements desired by the Bank during the rate contract period, over and above the quantity for which rate contract is placed with a particular vendor then the maximum order which the Bank can place would be an addition of 25% of the quantity for which rate contract is placed. The additional quantity will be ordered at the same rate as per the Rate Contract.

#### Note:

- a. For each of the above items provided the vendor is required to provide the cost for every line item where the vendor has considered the cost.
- b. The vendor needs to clearly indicate if there are any recurring costs included in the above bid and quantify the same. In the absence of this, the vendor would need to provide the same without any charge. Vendor should make no changes to the quantity.
- c. If the cost for any line item is indicated as zero then it will be assumed by the Bank that the said item is provided to the Bank without any cost.



Request for Proposal for Selection of Application Service Provider for Providing e-Procurement Services for a period of 5 years. RFP reference no. BCC:IT:PROC:111:41 dated 18<sup>th</sup> September 2019

Addendum - 1 dated 07th October 2019

- d. All Deliverables to be supplied as per RFP requirements provided in the tender
- e. The vendor has to make sure all the arithmetical calculations are accurate. Bank will not be held responsible for any incorrect calculations.
- f. The prices quoted by the bidder shall be all inclusive taxes.
- g. \* E-Procurement & Reverse Auction The quantity mentioned here is approximate and Bank reserves the right to alter the quantity as per requirement.
- h. \*\* Details for any other head needs to be provided against "Any Other Charges".
- All event mentioned above shall comprise of the entire process of tendering including training for BOB officials and participating bidders and also customization requested by Bank.

**Authorized Signatory** 

Name:

Designation:

Vendor's Corporate Name