

# Request for Proposal for Supply and Support for Digital Commerce Platform

Bank of Baroda Baroda Sun Tower IT Department C-34, G-Block Bandra Kurla Complex Bandra (East), Mumbai - 400 051

RFP/Tender ref. No.: BCC:IT:PROC:111:24

21th May, 2019



## [A] Important Dates:

#	Particulars	Timeline			
1	RFP Issuance Date	21 <sup>th</sup> May, 2019			
2	RFP Coordinator Name, Contact details (Bank)	Mr. Sukhapal Singh, Sr.Manager (IT) Contact No 022-66983228/1556/3237 Email: <a href="mailto:rfp.it.procurement@bankofbaroda.com">rfp.it.procurement@bankofbaroda.com</a>			
3	Last Date of Written request for Clarifications Before the Pre-bid Meeting	26 <sup>th</sup> May, 2019			
4	Pre-bid Meeting & Venue details	02:30 PM on 27 <sup>st</sup> May, 2019 at Bank of Baroda, Baroda Sun Tower, C-34, G- Block, Bandra Kurla Complex, Mumbai – 400051			
5	Last Date of Submission of RFP Response (Closing Date)	02:00 PM on 11 <sup>th</sup> June, 2019  Mode: Online  URL: <a href="https://bobtenders.abcprocure.com">https://bobtenders.abcprocure.com</a>			
6	Eligibility Cum Technical Bid Opening Date	02:30 PM on 11 <sup>th</sup> June 2019  Mode: Online  URL: <a href="https://bobtenders.abcprocure.com">https://bobtenders.abcprocure.com</a>			
7	Commercial Bid	The commercial bids of only those vendors who qualify in both eligibility and technical evaluation will be opened. The date for opening of the commercial bid would be communicated separately to the technically eligible vendors.			
8	Application Money	Rs. 25,000/- (Rupees Twenty Five Thousand only)			
9	Bid Security (Earnest Money Deposit)	Rs. 10,00,000/- (Rupees Ten Lakh Only)			
10	Minimum requirement for Online RFP response submission	<ol> <li>Computer / Laptop (Notebook) with internet connection</li> <li>Operating system - Windows 7 or above</li> <li>Digital certificate (DC) - Class II or III, Singing + Encryption. (DC to be organizational type if bidder is participating on behalf of an organization)</li> <li>Web Browsers: Internet Explorer 9.0 (32-bit Browser only) &amp; above</li> </ol>			
11	Mode of bid submission & online portal's URL	Mode: Online URL: <a href="https://bobtenders.abcprocure.com">https://bobtenders.abcprocure.com</a>			

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	12	• •	M/s e-Procurement Technologies Limited	
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			Phone: +91-79-40016815/800/874	

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## [B] Important Clarifications:

Following terms are used in the document interchangeably to mean:

- 1. Bank, BOB means 'Bank of Baroda'
- 2. RFP means the Request For Proposal document
- 3. Proposal, Bid means "Response to the RFP Document"
- 4. Tender means RFP response documents prepared by the bidder and submitted to Bank of Baroda
- 5. Support means Support & Services to be provided as part of the Scope of Work
- 6. MSP means Managed Service Provider of the Bank for Data Center
- 7. Original Platform Developer (OPD)
- 8. Annual Maintenance Cost (AMC)
- 9. Annual Technical Support (ATS)
- 10. Application Programming Interface (API)
- 11. Bank, BOB means 'Bank of Baroda'
- 12. Banking, Financial services and Insurance (BFSI)
- 13. Central Vigilance Commission (CVC)
- 14. Customer Relationship Management (CRM)
- 15. Data Center (DC)
- 16. Data Recovery (DR)
- 17. Earnest Money Deposit (EMD)
- 18. One Time Cost (OTC)
- 19. Proof of Concept (POC)
- 20. Proposal, Bid means "Response to the RFP Document"
- 21. Recipient, Respondent, Vendor, Bidder, SI (System Integrator) means the respondent to the RFP document
- 22. RFP means the Request For Proposal document
- 23. Service Level Agreement (SLA)
- 24. Single Person of Contact (SPOC)
- Tender means RFP response documents prepared by the vendor and submitted to Bank of Baroda
- 26. Total Cost of Ownership (TCO)

## **Confidentiality:**

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This document is meant for the specific use by the Company / person/s interested to participate in the current tendering process. This document in its entirety is subject to Copyright Laws. Bank of Baroda expects the bidders or any person acting on behalf of the bidders strictly adhere to the instructions given in the document and maintain confidentiality of information. The bidders will be held responsible for any misuse of information contained in the document, and liable to be prosecuted by the Bank In the event that such a circumstance is brought to the notice of the Bank. By downloading the document, the interested party is subject to confidentiality clauses.

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## 1. Introduction

#### 1.1 Introduction

Bank of Baroda is one of the largest Public Sector Bank (PSU) in India with a branch network of over 9400+ branches in India and 100+ branches/offices overseas including branches of our subsidiaries, distributed in 25 countries.

Bank of Baroda, a body corporate constituted under the Banking Companies (Acquisition & Transfer of Undertakings) Act 1970, having its Corporate Office at C-26, G-Block, Bandra Kurla Complex, Bandra East, Mumbai - 400051 (hereinafter referred to as the "Bank") which expression unless repugnant to the context or meaning thereof shall mean and include its successors and assigns), intends to issue this RFP document, hereinafter called RFP, to eligible Bidders, hereafter called as 'Bidders', to participate in the competitive bidding for Request for Proposal for Supply and Support for Digital Commerce Platform.

## 1.2 Project overview

This Request for Proposal (RFP) document has been prepared solely for the purpose of enabling Bank of Baroda ("the Bank") to select a vendor for Supply and Support for Digital Commerce Platform.

The Bank, for this purpose, invites proposal from Bidders who are interested in participating in this RFP who fulfill the eligibility criteria mentioned under Annexure 02 and are also in a position to comply with the technical requirement as mentioned in Annexure 11. Apart from the above the bidder must also agree to all our terms & conditions mentioned under this RFP.

The RFP document is not recommendation, offer or invitation to enter into a contract, agreement or any other arrangement, in respect of the services. The provision of the services is subject to observance of selection process and appropriate documentation being agreed between the Bank and any successful Bidder as identified by the Bank, after completion of the selection process as detailed in this document.

## 1.3 Project Scope

Description of the envisaged scope is enumerated as part of Annexure 11 however the Bank reserves its right to change the scope of work considering the size and variety of the requirements and the changing business conditions.

Considering the enormity of the assignment, any service which forms a part of the Project Scope that is not explicitly mentioned in scope of work as excluded would form part of this RFP, and the Bidder is expected to provide the same at no additional cost to the Bank. The Bidder needs to consider and envisage all services that would be required in the Scope and ensure the same is delivered to the Bank. The Bank will not accept any plea of the Bidder at a later date for omission of services on the pretext that the same was not explicitly mentioned in the RFP.

#### **General Conditions**

a) Bidder shall complete the entire work (delivery) within stipulated timeline mentioned in the delivery & installation section of this RFP.



## **Technical Proposal Attention Items**

- a) This RFP is not a contract offer. Receipt of a proposal neither commits Bank to award a contract to any bidder, nor limits Bank's rights to negotiate with any bidders, suppliers or contractors in Bank's best interest. Bank reserves the right to contract with any bidder, supplier or contractor at its own discretion.
- b) Bank reserves the right to request additional information necessary and pertinent to the project so as to assure the bidder's ability and qualification to perform the contract.
- c) Failure to answer any questions within stipulated timeline at any stage of this RFP may be considered non-responsive and the proposal may be disqualified.
- d) For any ambiguity, omissions or unclear content in the RFP the bidders should request Bank to clarify along with pre-bid queries within the time line mentioned in the "[A] Important Dates.
- e) For all technical details and relevant standards and specifications of this RFP that may not be stated in detail; bidders should ensure and provide quality and industrial standard products to Bank.
- f) In case of any difference in the standards between this RFP and the bidders' proposal, the higher standards shall prevail and be applicable.
- g) Expenses incurred in the preparation of proposals in response to this RFP are the sole responsibility of the bidders.
- h) Bank reserves the right to accept or reject any and all proposals, or any part of any proposal, without penalty. Any allowance for oversight, omission, error, or mistake by the bidder made after receipt of the proposal will be at the sole discretion of Bank.

#### 1.4 Contract period

The contract with the selected vendor will be valid for a period of 3 year from the date of placing purchase order. The contract will be deemed completed only when all the items and services contracted by the Bank are provided in good condition, installed, implemented, tested and accepted along with the associated documentation provided to Bank's employees; as per the requirements of the contract executed between the Bank and the Vendor. Bank have discretion to extend the contract period as per Bank's requirement. The Bank will have the right to renegotiate these prices at the end of the contract period.

## 1.5 Service Levels and Uptime Guarantee

For details, please refer to Annexure 12 that provides the service levels for Request for Proposal for Supply and Support for Digital Commerce Platform.

#### 1.6 Delivery

The Digital Commerce Platform must be deliver as per project scope within a period of 15 days in totality from the date of Purchase Order.

Any deliverable has not been supplied or not operational on account of which the implementation is delayed, will be deemed/treated as non-delivery thereby excluding the Bank from all payment obligations under the terms of this contract.

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## 1.7 Annual Technical Support

Bidders must provide annual technical support, strictly as per SLA terms, till the period of contract after expiry of warranty (if product supplied with any warranty) without any additional cost.

All updates and upgrades shall be supplied and installed free of cost on pre-paid freight basis. The support shall have to be mandatorily on-site.

However, in exceptional cases remote support from OEMs'/bidders' software/service centers, through phone/Email/Fax, etc shall also be required and is a must. The time limit within which such calls shall be attended to shall be only based on the SLAs mentioned in this RFP.

## 1.8 Payment Terms

The bidder must accept the payment terms proposed by the Bank. The commercial bid submitted by the bidders must be in conformity with the payment terms proposed by the Bank. Any deviation from the proposed payment terms would not be accepted. The Bank shall have the right to withhold any payment due to the bidder, in case of delays or defaults on the part of the bidder. Such withholding of payment shall not amount to a default on the part of the Bank. If any of the items / activities as mentioned in the price bid is not taken up by the bank during the course of the assignment, the bank will not pay the cost of such items and professional fees quoted by the bidder in the price bid against such activity / item.

The method and conditions of payments to be made to the successful bidder shall be:

#### a) Licenses Cost:

- 70% of the license cost on delivery of Platform Licenses plus applicable tax (wherever applicable) at actuals against receipt of license delivery challan signed by Bank's Project Manager, bidder's representative, Bank's license custodian Bank's IT PMO representative.
- 30% of the license cost on delivery of Platform Licenses plus applicable tax (wherever applicable) at actuals after 3 months from the delivery of Platform Licenses against receipt of written request from bidder's representative and recommendation from Bank's Project Manager.
- **b) ATS & Support Cost:** Payable quarterly in advance against receipt of satisfactory service report of previous quarter from the Bank's Project Manager.
- c) Onsite Profession Man Days Service Cost: Payable on actual man days utilization report sign by bidder's representative and recommendation from Bank's Project Manager.

## d) Training Cost:

Payable after successful conduction of the training against receipt of satisfactory service report from the Bank's Project Manager.

## e) Any Other Cost:

Payment terms against any other cost will be linked with one of above payment term or will be decided by Bank as per the nature of deliverable.

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There shall be no escalation in the prices once the prices are fixed and agreed to by the Bank and the bidder. Payment will be released by IT Department, Mumbai as per above payment terms on submission of relevant documents.

The Bank will pay invoices within a period of 30 working days from the date of receipt of undisputed invoices. Any dispute regarding the invoice will be communicated to the selected bidder within 15 working days from the date of receipt of the invoice. After the dispute is resolved, Bank shall make payment within 30 working days from the date the dispute stands resolved.

## 1.9 Ownership, Grant and delivery

The vendor shall procure and provide a non-exclusive, non-transferable, enterprise wide license to the Bank for the platform to be provided as a part of this project. The License for the platform should not be restricted to use case. The Bank can use the platform at any of its branches and locations without restriction and use of software by service providers on behalf of the Bank would be considered as use thereof by the Bank and the software should be assignable / transferable to any successor entity of the Bank.

The license shall specifically include right

- A. To Use. (i) to use the executable code version of the Platform and all Enhancements, Updates and New Versions made available from time to time solely for business operations of the Bank; (ii) to use the Program Documentation for purposes of installing or operating the Programs and supporting the use of the Software by the Bank; (iii) to use the technical Training Materials for purposes of supporting Users; (iv) to use the executable code version of the Software and all Enhancements, Updates and New Version made available from time to time for Test and Development, Training, Near DR, Disaster Recovery Site of the Bank.
- B. To Copy. (i) to copy the Software that operates on server systems to support the users of the Bank; (ii) to make additional copies of the Program Material for archival, emergency back-up, testing, or disaster recovery purposes; and (iii) to copy the Program Documentation to support its Users.
- C. To work as interface: (i) to work with other Application Software packages at the Bank as interface; (ii) to allow other application software packages at the Bank to work as interfaces to the Software. If such interfacing requires any modification or change to the Platform, such modification or change has to be carried out by the Vendor free of any additional License charge or fees or expenses.
- D. The grant of license by the Vendor herein shall be for processing the internal business of the Bank or its permitted affiliates and does not, without limitation, include the rights to reverse engineer, reverse compile or otherwise arrive at the source code of the Software nor does it include the rights to sell, lease, license, sublicense or otherwise transfer, convey or alienate the software for commercial consideration to any person.
  - Except as specifically agreed by and between Vendor and Bank, the ownership of all rights, title and interest, including without limitation, all patents, copy right, trade secrets and any other form of intellectual property rights in and to software,



any derivative works thereof and enhancements thereto, software and documentation are and shall at all times remain with the Vendor or its Licensors and be the sole and exclusive property of the Vendor or its Licensors. The Bank acknowledges that nothing contained in this Tender and subsequent Agreement shall be construed as conveying by the Vendor or its licensor's title or ownership interest in any licensed software or any derivative works thereof and enhancements thereto. Nothing contained herein shall be construed to preclude the Vendor from owing, using, improving, marketing, including without limitation, licensing to other persons any and all licensed software.

E. Rights: The Vendor shall ensure that the software does not infringe third party intellectual property rights. If a third party's claim endangers or disrupts the Bank's use of the software, the Vendor shall be required to, at no further expense, charge, fees or costs to the Bank, (i) obtain a license so that the Bank may continue use of the software in accordance with the terms of this Tender and subsequent Agreement and the license agreement; or (ii) modify the software without affecting the functionality in any manner so as to avoid the infringement; or (iii) replace the software with a compatible, functionally equivalent and noninfringing product; or (iv) refund to the Bank the amount paid for the infringing software and bear the incremental costs of procuring a functionally equivalent software from a third party, provided the option under the sub clause (iv) shall be exercised by the Bank in the event of the failure of the Vendor to provide effective remedy under options (i) to (iii) within a reasonable period which would not affect the normal functioning of the Bank. The Vendor shall have no liability for any claim of infringement based on (i) a claim which continues because of Bank's failure to use a modified or replaced software that is at least functionally equivalent to the software, or the Bank's failure to use corrections, fixes, or enhancements made available and implemented by the Vendor, despite notice of such failure by the Vendor in writing, (ii) any change, not made by or on behalf of the Vendor, to some or all of the software/deliverables supplied by the Vendor or modification thereof, provided the infringement is solely on account of that change; or (iii) the Bank's continued misuse of some or all of the software/deliverables or any modification thereof despite notice from the Vendor of such misuse in writing.

Vendor is the Prime Vendor for purposes of all deliverables and services, with the single-point responsibility for the same. Should the platform provided by the Vendor be infringing, it would have a serious business impact on the business of the Bank.

Therefore, the Vendor should take responsibility of its actions. Even if Bank would have used the deliverables before the infringement was noticed, legally each such use constituted infringement and therefore the Vendor is in breach of the Vendor's warranty and obligation.



## 2. Evaluation process

A four stage evaluation system is adopted for selection of the vendor

- ▶ Stage 1 Eligibility Bid Evaluation
- ▶ Stage 2 Technical Bid Evaluation
- ▶ Stage 3 Commercial Bid Evaluation
- ▶ Stage 4 Weighted Evaluation

During evaluation of the Tenders, the Bank, at its discretion, may ask the Vendor for clarification in respect of its tender. The request for clarification and the response shall be in writing, and no change in the substance of the tender shall be sought, offered, or permitted. The Bank reserves the right to accept or reject any tender in whole or in parts without assigning any reason thereof. The decision of the Bank shall be final and binding on all the vendors to this document and bank will not entertain any correspondence in this regard.

## 2.1 Eligibility Bid

Eligibility criterion for the Vendor to qualify this stage is clearly mentioned in Annexure 02 – Eligibility Criterion Compliance to this document. The vendor would need to provide supporting documents as part of the eligibility proof.

## 2.2 Technical Bid Evaluation

The Technical Proposal will be evaluated only for those respondents who are fulfilling the eligibility criteria.

During evaluation of the Tenders, the Bank, at its discretion, may ask the Bidder for clarification in respect of its tender. The request for clarification and the response shall be in writing, and no change in the substance of the tender shall be sought, offered or permitted.

The vendor needs to achieve a cut – off score of 70 marks in this evaluation stage to be qualified for commercial bid opening. Only those vendors who achieve the specified cut – off scores would be short-listed for Commercial Bid Evaluation. Further the vendor must score a minimum of 80% compliance in Product Demonstration and Technical presentation. Even if the vendor meets the 70 mark cut-off and does not meet this criterion of 80% compliance, the vendor would have deemed not to be meeting the RFP Technical requirements. The Technical Proposal will be evaluated for technical suitability and the criteria for evaluation of technical bids are as under:

Criteria	Evaluation Parameters	Sub Scores
proposed solution in last 3 years in Large Scale*	For each Supply 8 marks. Additional 2 Marks will be awarded for Implementation in BFSI. (Max 3 References)	30 (Max Score)
Client Citation	Vendor need to arrange citation (site visit / live customer interaction) with 2 customer describing previous similar	20

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Criteria	Evaluation Parameters	Sub Scores
	scope of work of the bidder. Marks will be awarded based on the responses received from the client.	
Technical Presentation and Product Demonstration	Demonstration of in-depth understanding of the Bank's project technical and functional requirements. Major Criteria for demonstration (but not limited to) given in Annexure 11	50
TOTAL MARKS	100	

<sup>\*</sup> Organization having Turnover / Revenue of Minimum 500 Crore Rupees at the time of the Supply.

In case there is only one vendor having technical score of 70 or more, the Bank may, at its sole discretion, also consider the next highest technical score and qualify such vendor. In case, none of the participating vendors qualify on technical criteria and reach or exceed the cut-off score of 70, then the Bank, at its sole discretion, may qualify two vendors on the basis of the top 2 scores. However, the Bank at its discretion may reject the proposal of the Vendor or will not consider vendor below cutoff marks by relaxing as mentioned above, if in the Bank's opinion the Vendor could not present or demonstrate the proposed solution as described in the proposal or in case the responses received from the customer contacts / site visited are negative or the proposed solution does not meet the Bank's functional and technical requirement.

The Bank reserves the right to accept or reject any tender in whole or in parts without assigning any reason thereof. The decision of the Bank shall be final and binding on all the vendors to this document and bank will not entertain any correspondence in this regard.

Vendors who meet these criteria would only qualify for the commercial bid opening.

#### 2.3 Commercial Bid Evaluation

The vendor who achieves the required cut – off technical score as part of technical evaluation shall be qualified for commercial bid opening. The commercial bid would be evaluated based on a "Total Cost of Ownership" ('TCO') basis. The key considerations of the TCO would be the total payouts for entire project through the contract period of 3 years, discounted at 10% to arrive at the present value of the future cash outflows. The evaluation will be done as follows:

- The discounted rate will be calculated on yearly basis based on the formula A/(1+i/100)n where A= Total Value in each Year; i=10% and n =Year.
- ➤ The Present Value will be calculated for all components where the payment is recurring year on year. The Present Value for the component will start from the year of purchase of that component / start of the services (AMC) and shall be calculated till the end year of the contract. Further n number of period will be '0' in the year of purchase of that component / start of the services and subsequently

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<sup>\*\*</sup>Copies of Work order / client reference should be provided.



increased by 1 for subsequent years.

Any component / service for which the payment is a One Time Cost the NPV cost of the equipment / service for that year will be considered and the relevant year's NPV cost will be added as part of the Present Value calculation for that year. Further the payment of the OTC component / service not being recurring in nature hence the present value for that component / service will be considered in the year of purchase only and not in subsequent years.

## 2.4 Weighted Evaluation

On the basis of the combined weighted score for technical and commercial evaluation, the bidders shall be ranked in terms of the total score obtained. The proposal obtaining the highest total combined score in evaluation of quality and cost will be ranked as H-1 followed by the proposals securing lesser marks as H-2, H-3 etc. The proposal securing the highest combined marks and ranked H-1 shall be recommended for award of contract.

As an example, the following procedure can be followed:

A score (S) will be calculated for all qualified bidders using the following formula:

$$\frac{c_{low}}{c} X 100 + T(1-X)$$

C stands for discounted rate arrived basis of commercial evaluation;

Clow stands for the lowest discounted rate arrived basis of commercial evaluation.

T stands for technical evaluation score and

X is equal to 0.30.

#	Bidder	Technical Evaluation Marks (T)	Discounted Rate (C)	T*0.70 (A)	[(C <sub>low</sub> / C ) x 100] x 0.30 (B)	Score (S = A +B)
1	AAA	75	120	52.5	25	77.5
2	BBB	80	100	56	30	86
3	CCC	90	110	63	27.3	90.3

In the above example, Clow is 100.

In the above example, CCC, with the highest score becomes the successful bidder. In case of more than one bidder with equal highest score (S) upto three decimal, then number of decimal will be increased.

The decision of the Bank shall be final and binding on all the bidders to this document. The Bank reserves the right to accept or reject an offer without assigning any reason whatsoever.



## 3. Terms and conditions

#### 3.1 General Terms

- 3.1.1 Information Provided: The RFP document contains statements derived from information that is believed to be true and reliable at the date obtained but does not purport to provide all of the information that may be necessary or desirable to enable an intending contracting party to determine whether or not to enter into a contract or arrangement with the Bank in relation to the provision of services. Neither the Bank nor any of its directors, officers, employees, agents, representative, contractors, or advisers gives any representation or warranty (whether oral or written), express or implied as to the accuracy, updating or completeness of any writings, information or statement given or made in this RFP document. Neither the Bank nor any of its directors, officers, employees, agents, representative, contractors, or advisers has carried out or will carry out an independent audit or verification or investigation or due diligence exercise in relation to the contents of any part of the RFP document.
- 3.1.2 For Respondent Only: The RFP document is intended solely for the information of the party to whom it is issued ("the Recipient" or "the Respondent") and no other person or organization.
- 3.1.3 Costs Borne by Respondents: All costs and expenses (whether in terms of time or money) incurred by the Recipient / Respondent in any way associated with the development, preparation and submission of responses, including but not limited to attendance at meetings, discussions, demonstrations, etc. and providing any additional information required by the Bank, will be borne entirely and exclusively by the Recipient / Respondent.
- 3.1.4 No Legal Relationship: No binding legal relationship will exist between any of the Recipients / Respondents and the Bank until execution of a contractual agreement to the full satisfaction of the Bank.
- 3.1.5 Recipient Obligation to Inform Itself: The Recipient must apply its own care and conduct its own investigation and analysis regarding any information contained in the RFP document and the meaning and impact of that information.
- 3.1.6 Evaluation of Offers: Each Recipient acknowledges and accepts that the Bank may, in its sole and absolute discretion, apply whatever criteria it deems appropriate in the selection of bidder, not limited to those selection criteria set out in this RFP document.
- 3.1.7 The issuance of RFP document is merely an invitation to offer and must not be construed as any agreement or contract or arrangement nor would it be construed as any investigation or review carried out by a Recipient. The Recipient unconditionally acknowledges by submitting its response to this RFP document that it has not relied on any idea, information, statement, representation, or warranty given in this RFP document.
- 3.1.8 Standards: All standards to be followed will adhere to Bureau of Indian Standards (BIS) specifications or other acceptable standards.
- 3.1.9 Acceptance of Terms: A Recipient will, by responding to the Bank's RFP document, be deemed to have accepted the terms as stated in this RFP

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document

- 3.1.10 Only one submission of response to RFP by each Respondent will be permitted
- 3.1.11 The Bank expects the bidder to adhere to the terms of this tender document and would not accept any deviations to the same.
- 3.1.12 The Bank expects that the bidder appointed under the tender document shall have the single point responsibility for fulfilling all obligations and providing all deliverables and services required by Bank.
- 3.1.13 Unless agreed to specifically by the Bank in writing for any changes to the issued tender document, the bidder responses would not be incorporated automatically in the tender document.
- 3.1.14 Unless expressly overridden by the specific agreement to be entered into between the Bank and the bidder, the tender document shall be the governing document for arrangement between the Bank and the bidder.
- 3.1.15 The Bank will notify the Respondents in writing as soon as practicable after the RFP Evaluation Complete date, about the outcome of the RFP evaluation process, including whether the Respondent's RFP response has been accepted or rejected. The Bank is not obliged to provide any reasons for any such acceptance or rejection.

## 3.2 Rules for Responding to this RFP

- 3.2.1. The timeframe provided in point "[A] Important Dates" above is for the overall selection process. The Bank reserves the right to vary this timeframe at its absolute and sole discretion and without providing any notice/intimation or reasons thereof. Changes to the timeframe will be relayed to the affected Respondents during the process. The time schedule will be strictly followed. Interested parties are expected to adhere to these timelines. However, the Bank reserves the right to change the aforementioned timelines.
- 3.2.2. All responses received after the due date/time as mentioned in "[A] Important Dates 5. Last Date of Submission of RFP Response (Closing Date)" would be considered late and would be liable to be rejected. E procurement portal will not allow to lodgment of RFP response after the deadline. It should be clearly noted that the Bank has no obligation to accept or act on any reason for a late submitted response to RFP. The Bank has no liability to any Respondent who lodges a late RFP response for any reason whatsoever, including RFP responses taken to be late only because of another condition of responding.
- 3.2.3. The Bank has established RFP coordinators to provide a venue for managing bidder relationship and other requirements through the Bank's decision making body for contract clarification. All the queries and communication must be addressed to the RFP coordinators / contact persons from the Bank mentioned in "[A] Important Dates RFP Coordinator"
- 3.2.4. Recipients are required to direct all communications for any clarification related to this RFP to RFP Coordinator.
- 3.2.5. All questions relating to the RFP, technical or otherwise, must be in writing RFP for Supply and Support for Digital Commerce Platform

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- and addressed to the addresses given in point "[A] Important Dates" above. Interpersonal communications will not be entered into and a Respondent will be disqualified if attempting to enter into such communications. The Bank will try to reply, without any obligation in respect thereof, every reasonable question raised by the Respondents in the manner specified.
- 3.2.6. However, the Bank may in its absolute discretion seek, but under no obligation to seek, additional information or material from any Respondents after the RFP closes and all such information and material provided must be taken to form part of that Respondent's response.
- 3.2.7. Respondents should invariably provide details of their email address (es) as responses to queries will only be provided to the Respondent via email. If Bank in its sole and absolute discretion deems that the originator of the query will gain an advantage by a response to a question, then Bank reserves the right to communicate such response to all Respondents.
- 3.2.8. The Bank may in its absolute discretion engage in discussion or negotiation with any Respondent (or simultaneously with more than one Respondent) after the RFP closes to improve or clarify any response.
- 3.2.9. Bidder should submit their Eligibility Cum Technical and Commercial bids Online i.e. through https://bobtenders.abcprocure.com. The bidder must register for submission of their bid as specified in this document.
- 3.2.10. Application Money as mentioned in "[A] Important Dates Application Money" must be deposited through RTGS (Real Time Gross Settlement) / NEFT Vendor should submit the bid security along with the bid response. The details of the transaction viz. scanned copy of the receipt of making transaction is required to be uploaded on e-procurement website at the time of "final online bid submission
- 3.2.11. The RFP response without the accompanying amount towards Application Money / Bid Security are liable to be rejected.
- 3.2.12. Commercial Bid (As per details given in Annexure 13).
- 3.2.13. If the submission to this RFP does not include all the documents and information required or is incomplete or submission is through Fax mode, the RFP is liable to be summarily rejected.
- 3.2.14. All submissions, including any accompanying documents, will become the property of the Bank. The Recipient shall be deemed to have licensed, and granted all rights to, the Bank to reproduce the whole or any portion of their submission for the purpose of evaluation, to disclose the contents of the submission to other Recipients who have registered a submission and to disclose and/or use the contents of the submission as the basis for any resulting RFP process, notwithstanding any copyright or other intellectual property right of the Recipient that may subsist in the submission or accompanying documents
- 3.2.15. All responses should be in English language. All responses by the bidder to this tender document shall be binding on such bidder for a period of 180 days



- after opening of the bids. The Bank shall have the right at its sole and absolute discretion to continue the assignment/contract on the selected bidder for future requirement for various items/activities as described in the RFP after expiry of current assignment period.
- 3.2.16. The bids once submitted cannot be withdrawn / modified after the last date for submission of the bids unless specifically permitted by the Bank. In case, due to unavoidable circumstances, the Bank does not award the contract within six months from the last date of the submission of the bids, and there is a possibility to award the same within a short duration, the bidder would have the choice to maintain the EMD or bank guarantee in lieu of EMD with the Bank or to withdraw the bid and obtain the security provided.
- 3.2.17. The bidder may modify or withdraw its offer after submission but prior to the closing date and time as prescribed by Bank. No offer can be modified or withdrawn by the bidder subsequent to the closing date and time for submission of the offers.
- 3.2.18. The bidders required to quote for all the components/services mentioned in the "Project scope" and all other requirements of this RFP. In case the bidder does not quote for any of the components/services, the response would be deemed to include the quote for such unquoted components/service. It is mandatory to submit the details in the formats provided along with this document duly filled in, along with the offer. The Bank reserves the right not to allow / permit changes in the technical specifications and not to evaluate the offer in case of non-submission of the technical details in the required format or partial submission of technical details.
- 3.2.19. Based on the Bank's requirements as listed in this document, the bidder should identify the best-suited product / solution that would meet the Bank's requirements and quote for the same. In case the bidder quotes more than one model and they have not specified which particular model quoted by them needs to be considered, then the response would be considered as improper and the whole tender submitted by the vendor is liable to be rejected. The vendor is expected to provide the best option and quote for the same.
- 3.2.20. Bidder must furnish requirements as per the formats provided in the RFP document.
- 3.2.21. In the event the bidder has not quoted for any mandatory items as required by the Bank and forming a part of the tender document circulated to the Bidder's and responded to by the bidder, the same will be deemed to be provided by the bidder at no extra cost to the Bank.
- 3.2.22. In the event the Bank has not asked for any quotes for alternative prices, and the bidder furnishes the alternative price in the vendor's financial bid, the higher of the prices will be taken for calculating and arriving at the Total Cost of Ownership. However, payment by the Bank will be made at the lower price. The Bank in this case may also reject the offer outright.
- 3.2.23. In the event optional prices are not quoted by the bidder, for items where such prices are a must and required to be quoted for, the highest price quoted by



any of the participating vendor will be taken as the costs, for such alternatives and also for arriving at the Total Cost of Ownership for the purpose of evaluation of the Vendor. The same item has to be supplied by the Vendor free of cost

- 3.2.24. The Bank is not responsible for any assumptions or judgments made by the bidder for proposing the deliverables. The Bank's interpretation will be final.
- 3.2.25. The Bank ascertains and concludes that everything as mentioned in the tender documents circulated to the Vendor and responded by the vendors have been quoted for by the vendor, and there will be no extra cost associated with the same in case the vendor has not quoted for the same.
- 3.2.26. All out of pocket expenses, traveling, boarding and lodging expenses for the entire life of the contract should be a part of the financial bid submitted by the vendor to the Bank. No extra costs on account of any items or services or by way of any out of pocket expenses, including travel, boarding and lodging etc. will be payable by the Bank. The vendor cannot take the plea of omitting any charges or costs and later lodge a claim on the Bank for the same.
- 3.2.27. The bidder at no point in time can excuse themselves from any claims by the Bank whatsoever for their deviations in confirming to the terms and conditions, payments schedules, time frame for solution etc. as mentioned in the tender document circulated by the Bank. Bidder shall be fully responsible for deviations to the terms & conditioned as proposed in the tender document.
- 3.2.28. Grievance Redressal: Any bidder who claims to have a grievance against a decision or action with regards to the provisions of this RFP may file a request to the Chief Technology Officer at cto@bankofbaroda.com. It may please be noted that the grievance can be filed by only that bidder who has participated in Procurement proceedings in accordance with the provisions of this RFP. All letters must be addressed to the following:

Chief Technology Officer
Bank of Baroda, Baroda Sun Tower
C-34, G-Block, BKC, Mumbai-51

## 3.3 Price Bids

- 3.3.1 The bidder is requested to quote in Indian Rupee (INR). Bids in currencies other than INR would not be considered. The date for opening of price bids would be communicated separately to the successful bidders post the completion of the technical evaluation
- 3.3.2 The prices and other terms offered by bidders must be firm for an acceptance period of 180 days from the opening of the commercial bid.
- 3.3.3 In case of any variation (upward or down ward) in Government levies / taxes / cess / duties etc. which has been included as part of the price will be borne by the bidder. Variation would also include the introduction of any new tax / cess/ duty, etc provided that the benefit or burden of other taxes quoted separately as part of the commercial bid like GST and any taxes introduced instead of GST and levies associated to GST or any new taxes introduced



after the submission of bidder's proposal shall be passed on or adjusted to the Bank. If the Bidder makes any conditional or vague offers, without conforming to these guidelines, Bank will treat the prices quoted as in conformity with these guidelines and proceed accordingly. Necessary documentary evidence should be produced for having paid any tax/cess/duty, if applicable, and or other applicable levies.

- 3.3.4 If any Tax authorities of any state, including, Local authorities like Corporation, Municipality etc. or any Government authority or Statutory or autonomous or such other authority imposes any tax, charge or levy or any cess / charge other than GST and if the Bank has to pay the same for any of the items or supplies made here under by the bidder, for any reason including the delay or failure or inability of the bidder to make payment for the same, the Bank has to be reimbursed such amounts paid, on being intimated to the Bidder along with the documentary evidence. If the Bidder does not reimburse the amount within a fortnight, the Bank shall adjust the amount out of the payments due to the Bidder from the Bank along with the interest calculated at commercial rate.
- 3.3.5 Terms of payment as indicated in the Purchase Contract that will be issued by the Bank on the selected Bidder will be final and binding on the bidder and no interest will be payable by the Bank on outstanding amounts under any circumstances. If there are any clauses in the Invoice contrary to the terms of the Purchase Contract, the bidder should give a declaration on the face of the Invoice or by a separate letter explicitly stating as follows "Clauses, if any contained in the Invoice which are contrary to the terms contained in the Purchase Contract will not hold good against the Bank and that the Invoice would be governed by the terms contained in the Contract concluded between the Bank and the bidder".
- 3.3.6 The Bank is not responsible for any assumptions or judgments made by the bidder for arriving at any type of costing. The Bank at all times will benchmark the performance of the bidder to the RFP and other documents circulated to the bidder and the expected service levels as mentioned in these documents. In the event of any deviations from the requirements of these documents, the bidder must make good the same at no extra costs to the Bank, in order to achieve the desired service levels as well as meeting the requirements of these documents. The Bank shall not be responsible for any assumptions made by the bidder and the Bank's interpretation will be final.
- 3.3.7 The Commercial Offer should give all relevant price information and should not contradict the Technical Offer in any manner. There should be no hidden costs for items quoted.
- 3.3.8 The Bank is not responsible for the arithmetical accuracy of the bid. The bidders will have to ensure all calculations are accurate. The Bank at any point in time for reasons whatsoever is not responsible for any assumptions made by the Bidder. The Bank at a later date will not accept any plea of the bidder or changes in the commercial offer for any such assumptions.
- 3.3.9 Considering the enormity of the assignment, any service which forms a part of the Project Scope that is not explicitly mentioned in scope of work as



excluded would form part of this RFP, and the Bidder is expected to provide the same at no additional cost to the Bank. The Bidder needs to consider and envisage all services that would be required in the Scope and ensure the same is delivered to the Bank. The Bank will not accept any plea of the Bidder at a later date for omission of services on the pretext that the same was not explicitly mentioned in the RFP.

## 3.4 Price Comparisons

- 3.4.1 The successful bidder will be determined on the basis evaluation mentioned in Evaluation Criteria in this RFP document.
- 3.4.2 Normalization of bids: The Bank will go through a process of evaluation and normalization of the bids to the extent possible and feasible to ensure that bidders are more or less on the same ground of evaluation. After the normalization process, if the Bank feels that any of the bids needs to be normalized and that such normalization has a bearing on the price bids; the Bank may at its discretion ask all the shortlisted bidders to resubmit the commercial bids once again for scrutiny. The Bank can repeat this normalization process at every stage of bid submission or till the Bank is satisfied. The bidders agree that they have no reservation or objection to the normalization process and all the bidders will, by responding to this RFP, agree to participate in the normalization process and extend their co-operation to the Bank during this process. The bidders, by submitting the response to this RFP, agree to the process and conditions of the normalization process.
- 3.4.3 The Price offer shall be on a fixed price basis. Bid submitted with an adjustable price quotation will be treated as non-responsive and will be liable to be rejected. The rate quoted by the bidder should necessarily include the following:
  - a. Prices quoted by the Bidder should be inclusive of all taxes, duties, levies etc. except GST. GST will be paid at actuals. The Bidder is expected to provide the GST percentage in both the commercial and masked bids (without amounts being submitted in the technical response). There will be no price escalation for during the contract period and any extension thereof.
  - b. The Bidders expected to provide details of services which are required to be extended by the Bidder in accordance with the terms and conditions of the contract.
  - c. The Bidder must provide and quote for the required product and services as desired by the Bank as mentioned in this RFP. Any product or services not proposed to be provided by the Bidder will result in the proposal being incomplete, which may lead to disqualification of the Bidder.

## 3.5 Application Money, Bid Security and Performance Guarantee

## A. Application Money

Application Money as mentioned in "[A] Important Dates – Application Money" shall be denominated in the Indian Rupees only and shall be paid through RTGS (Real Time Gross Settlement) / NEFT (National Electronic Fund

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Transfer) favoring BANK OF BARODA, BANK ACCOUNT NO. 29040400000418, BANK IFSC CODE - BARBOBANEAS or by way of Bankers Cheque/Demand Draft/Pay Order favoring Bank of Baroda, payable at Mumbai, which is non-refundable, must be submitted separately along with RFP response. The Bank may, at its discretion, reject any vendor where application money has not been furnished with RFP response.

## B. Bid Security / Earnest Money Deposit

Vendors are required to give an earnest money deposit of an amount as mentioned in "[A] Important Dates – 9. Bid Security (Earnest Money Deposit)" shall be paid through RTGS (Real Time Gross Settlement) / NEFT (National Electronic Fund Transfer) favoring BANK OF BARODA, BANK ACCOUNT NO. 29040400000418, BANK IFSC CODE - BARBOBANEAS or by way of Demand Draft/Pay Order drawn on BKC, Mumbai payable to "Bank of Baroda" or a Bank Guarantee of an equal amount issued by a Commercial Bank (other than Bank of Baroda) located in India, valid for 8 months in the form provided in the RFP (Annexure 05 – Bid Security Form). The Demand Draft should be of a Commercial Bank only (other than Bank of Baroda) and will be accepted subject to the discretion of the Bank.

- Offers made without the Earnest money deposit will be rejected.
- The amount of Earnest money deposit would be forfeited in the following scenarios:
  - In case the vendor withdraws the bid prior to validity period of the bid for any reason whatsoever;
  - In case the vendor refuses to accept and sign the contract as specified in this document within 1 month of issue of contract order/letter of intent for any reason whatsoever; or
  - In case the Vendor fails to provide the performance guarantee within 30 days from the letter of engagement date, for any reason whatsoever.
- Unsuccessful Vendor's Bid security money deposit or bank guarantee will be returned by the Bank within two weeks from closure of the RFP. No interest shall be paid on Bid security money deposit to unsuccessful Vendors.
- Successful Vendor Bid security money deposit or bank guarantee will be
  discharged upon the vendor furnishing the performance guarantee. The Bid
  security Money of the successful vendor may be forfeited or the bank
  guarantee in lieu of Bid security money may be invoked by the Bank if the
  vendor fails to furnish performance guarantee within 30 days from the date
  of Bank placing the order for any reason whatsoever and / or the vendor
  refuses to accept and sign the contract within 1 month of issue of contract
  order / letter of intent for any reason whatsoever.
- MSEs (Micro and Small Enterprise (MSE) are exempted from paying the application money and Bid security amount for which the concerned enterprise needs to provide necessary documentary evidence. For MSEs Government of India provisions shall be considered while evaluating the tender



#### C. Performance Guarantee

The successful vendor shall provide a Performance Guarantee within 30 days from the date of receipt of the order or signing of the contract whichever is earlier in the format as provided in Annexure 15 to the extent of 10% of the Contract value for the entire period of the contract plus 3 months and such other extended period as the Bank may decide for due performance of the project obligations. The guarantee should be of that of a nationalized Bank only, other than Bank of Baroda.

In the event of non-performance of obligation or failure to meet terms of this Tender the Bank shall be entitled to invoke the performance guarantee without notice or right of demur to the vendor. Any amount pending for payment due to non-achieving of milestone/s set under the agreement or any other reason solely attributable to the vendor should be included in the remaining amount of the contract value.

The Bank reserves the right to recover any dues payable by the selected vendor from any amount outstanding to the credit of the selected vendor, including the pending bills and/or invoking Performance Guarantee, if any, under this contract.

If the Performance guarantee is not submitted within the stipulated time, the Bank reserves the right to cancel the order / contract and the earnest money deposit taken from the vendor, will be forfeited.

## 3.6 Others

- 3.6.1 The product / solution will be deemed accepted only after successful ATP and sign off from Bank's identified Project Manager.
- 3.6.2 Responses to this RFP should not be construed as an obligation on the part of the Bank to award a purchase contract for any services or combination of services. Failure of the Bank to select a bidder shall not result in any claim whatsoever against the Bank. The Bank reserves the right to reject any or all bids in part or in full, without assigning any reason whatsoever.
- 3.6.3 By submitting a proposal, the bidder agrees to promptly contract with the Bank for any work awarded to the bidder. Failure on the part of the awarded bidder to execute a valid contract with the Bank will relieve the Bank of any obligation to the bidder, and a different bidder may be selected based on the selection process.
- 3.6.4 The terms and conditions as specified in the RFP and addendums (if any) thereafter are final and binding on the bidders. In the event the bidders not willing to accept the terms and conditions of the Bank, the bidder may be disqualified. Any additional or different terms and conditions proposed by the bidder would be rejected unless expressly assented to in writing by the Bank and accepted by the Bank in writing
- 3.6.5 The bidder must strictly adhere to the delivery dates or lead times identified in their proposal and as agreed by the Bank. Failure to meet these delivery dates, unless it is due to reasons entirely attributable to the Bank, may constitute a material breach of the Bidder's performance. In the event that the Bank is forced



to cancel an awarded contract (relative to this tender document) due to the Bidder's inability to meet the established delivery dates or any other reasons attributing to the bidder then that bidder will be responsible for any reprocurement costs suffered by the Bank. The liability in such an event could be limited to the differential excess amount spent by the Bank for procuring similar deliverables and services.

- The bidder shall represent and acknowledge to the Bank that it possesses necessary experience, expertise and ability to undertake and fulfill its obligations, involved in the performance of the provisions of this RFP. The bidder represents that the proposal to be submitted in response to this RFP shall meet the proposed RFP requirement. If any services, functions or responsibilities not specifically described in this RFP are an inherent, necessary or customary part of the deliverables or services and are required for proper performance or provision of the deliverables or services in accordance with this RFP, they shall be deemed to be included within the scope of the deliverables or services, as if such services, functions or responsibilities were specifically required and described in this RFP and shall be provided by the bidder at no additional cost to the Bank. The bidder also acknowledges that the Bank relies on this statement of fact, therefore neither accepting responsibility for, nor relieving the bidder of responsibility for the performance of all provisions and terms and conditions of this RFP, the Bank expects the bidder to fulfill all the terms and conditions of this RFP. The modifications, which are accepted by the Bank, shall form a part of the final contract.
- 3.6.7 The Bidder shall represent that the services provided and/or use of the same by the Bank shall not violate or infringe the rights of any third party or the laws or regulations under any governmental or judicial authority. The Bidder further represents that the documentation to be provided to the Bank shall contain a complete and accurate description of the deliverables and services (as applicable), and shall be prepared and maintained in accordance with the highest industry standards. The Bidder represents and agrees to obtain and maintain validity throughout the specified term, of all appropriate registrations, permissions and approvals, which are statutorily required to be obtained by the bidder for performance of the obligations of the bidder. The bidder further agrees to inform and assist the Bank for procuring any registrations, permissions or approvals, which may at any time during the Contract Period be statutorily required to be obtained by the Bank for availing services from the bidder.
- 3.6.8 All terms and conditions, payments schedules, time frame for expected service levels as per this tender will remain unchanged unless explicitly communicated by the Bank in writing to the bidder. The Bank shall not be responsible for any judgments made by the bidder with respect to any aspect of the Service. The bidder shall at no point be entitled to excuse themselves from any claims by the Bank whatsoever for their deviations in confirming to the terms and conditions, payments schedules, expected service levels etc. as mentioned in this tender document.
- 3.6.9 The Bank and the bidder covenants and represents to the other Party the



#### following:

- It is duly incorporated, validly existing and in good standing under as per the laws of the state in which such Party is incorporated.
- It has the corporate power and authority to enter into Agreements and perform its obligations there under. The execution, delivery and performance of terms and conditions under Agreements by such Party and the performance of its obligations there under are duly authorized and approved by all necessary action and no other action on the part of such Party is necessary to authorize the execution, delivery and performance under an Agreement.
- 3.6.10 The execution, delivery and performance under an Agreement by such Party:
  - Will not violate or contravene any provision of its documents of incorporation;
  - Will not violate or contravene any law, statute, rule, regulation, licensing requirement, order, writ, injunction or decree of any court, governmental instrumentality or other regulatory, governmental or public body, agency or authority by which it is bound or by which any of its properties or assets are bound;
  - Except to the extent that the same have been duly and properly completed or obtained, will not require any filing with, or permit, consent or approval of or license from, or the giving of any notice to, any court, governmental instrumentality or other regulatory, governmental or public body, agency or authority, joint venture party, or any other entity or person whatsoever;
  - ➤ To the best of its knowledge, after reasonable investigation, no representation or warranty by such Party in this Agreement, and no document furnished or to be furnished to the other Party to this Agreement, or in connection herewith or with the transactions contemplated hereby, contains or will contain any untrue or misleading statement or omits or will omit any fact necessary to make the statements contained herein or therein, in light of the circumstances under which made, not misleading. There have been no events or transactions, or facts or information which has come to, or upon reasonable diligence, should have come to the attention of such Party and which have not been disclosed herein or in a schedule hereto, having a direct impact on the transactions contemplated hereunder.
- 3.6.11 The bidder shall undertake to provide appropriate human as well as other resources required, to execute the various tasks assigned as part of the project, from time to time.
- 3.6.12 The Bank would not assume any expenses incurred by the bidder in preparation of the response to this RFP and also would not return the bid documents to the Bidders
- 3.6.13 The Bank will not bear any costs incurred by the bidder for any discussion, presentation, demonstrations etc. on proposals or proposed contract or for any work performed in connection therewith.

## 3.7 Other RFP Requirements

3.7.1 This tender document may undergo change by either additions or deletions or modifications before the actual award of the contract by the Bank. The Bank also reserves the right to change any terms and conditions of the tender



- document and its subsequent addendums as it deems necessary at its sole discretion. The Bank will inform all bidders about changes, if any.
- 3.7.2 The Bank may revise any part of the tender document, by providing a written addendum at stage till the award of the contract. The Bank reserves the right to issue revisions to this tender document at any time before the award date. The addendums, if any, shall be published on Bank's website only.
- 3.7.3 The Bank reserves the right to extend the dates for submission of responses to this document.
- 3.7.4 Preliminary Scrutiny The Bank will scrutinize the offers to determine whether they are complete, whether any errors have been made in the offer, whether required documentation has been furnished, whether the documents have been properly signed, and whether items are quoted as per the schedule. The Bank may, at its discretion, waive any minor non-conformity or any minor deficiency in an offer. This shall be binding on all bidders and the Bank reserves the right for such waivers and the Bank's decision in the matter will be final.
- 3.7.5 Clarification of Offers To assist in the scrutiny, evaluation and comparison of offers, the Bank may, at its discretion, ask some or all bidders for clarification of their offer. The Bank has the right to disqualify the bidder whose clarification is found not suitable to the proposed project.
- 3.7.6 No Commitment to Accept Lowest bid or Any Tender The Bank shall be under no obligation to accept the lowest price bid or any other offer received in response to this Tender notice and shall be entitled to reject any or all offers including those received late or incomplete offers without assigning any reason whatsoever. The Bank reserves the right to make any changes in the terms and conditions of purchase. The Bank will not be obliged to meet and have discussions with any Bidder, and / or to listen to any representations unless there is change in the terms and conditions of purchase
- 3.7.7 Erasures or Alterations The offers containing erasures or alterations will not be considered. There should be no hand-written material, corrections or alterations in the offer. Technical details must be completely filled up. Correct information of the services being offered must be filled in. Filling up of the information using terms such as "OK", "accepted", "noted", "as given in brochure / manual" is not acceptable. The Bank may treat the offers not adhering to these guidelines as unacceptable.
- 3.7.8 Price Discussion It is absolutely essential for the Bidders to quote the lowest price at the time of making the offer in their own interest. The Bank reserves the right to do price discovery and engage the successful bidder in discussions on the prices quoted.
- 3.7.9 Right to Alter Quantities The Bank reserves the right to alter the requirements specified in the Tender. The Bank also reserves the right to delete one or more items from the list of items specified in the Tender. The Bank will inform all Bidders about changes, if any. The Bidder agrees that the Bank has no limit on the additions or deletions on the items for the period of the contract. Further the Bidder agrees that the prices quoted by the Bidder would be proportionately adjusted with such additions or deletions in quantities



- 3.7.10 Incidental Services The Bidder shall provide all the services as specified in the tender document, particularly the Project Overview and Technical Summary. The price for performing the required incidental services shall be deemed to be included in the Contract Price.
- 3.7.11 If the Bank is not satisfied with the specifications as specified in the tender document and observes major deviations, the bids of such bidders will not be short-listed for further evaluation. No further discussions shall be entertained with such bidders in respect of the subject bid.
- 3.7.12 There will be an acceptance test by the Bank after implementation of the solution. In case of discrepancy in solution implemented, the Bank reserves the right to cancel the entire purchase contract and the bidder should take back their equipment at their costs and risks. The test will be arranged by the bidder at the sites in the presence of the officials of the Bank and / or its consultants
- 3.7.13 Letter of Undertaking from OPD (Annexure 09) The Bidder should furnish a letter from original platform developer authorizing the Bidder to quote for OPD's product in response to the RFP from the Bank. The said letter should also offer to extend the required support from the OPD in respect of the items stipulated in the RFP.
- 3.7.14 Undertaking on Information Security (Annexure 10) The Bidder should furnish a letter both from the original equipment manufacturer (wherever applicable) and also from the Bidder's end providing an undertaking on Information Security of Authenticity for deliverable supplied. This undertaking from both OPD and the bidder is on Information security as per regulatory requirement.
- 3.7.15 The Bidder shall perform its obligations under this Tender as an independent contractor, and may engage subcontractors to perform any of the Deliverables or Services with prior permission from Bank. Neither this Tender nor the Bidder's performance of obligations under this Tender shall create an association, partnership, joint venture, or relationship of principal and agent, master and servant, or employer and employee, between the Bank and the Bidder or its employees, subcontractor; and neither Party shall have the right, power or authority (whether expressed or implied) to enter into or assume any duty or obligation on behalf of the other Party.
- 3.7.16 The Bidder shall solely be responsible for all payments (including any statutory payments) to its employees and / or sub-contractors and shall ensure that at no time shall its employees, personnel or agents hold themselves out as employees or agents of the Bank, nor seek to be treated as employees of the Bank for any purpose, including claims of entitlement to fringe benefits provided by the Bank, or for any kind of income or benefits. The Bidder alone shall file all applicable tax returns for all of its personnel assigned hereunder in a manner consistent with its status as an independent contractor of services; and the Bidder will make all required payments and deposits of taxes in a timely manner.

## 3.8 Corrupt and Fraudulent Practices

As per Central Vigilance Commission (CVC) directives, it is required that Bidders / Suppliers / Contractors observe the highest standard of ethics during the



procurement and execution of such contracts in pursuance of this policy:

- ▶ "Corrupt Practice" means the offering, giving, receiving or soliciting of anything of values to influence the action of an official in the procurement process or in contract execution AND
- "Fraudulent Practice" means a misrepresentation of facts in order to influence a procurement process or the execution of contract to the detriment of the Bank and includes collusive practice among bidders (prior to or after bid submission) designed to establish bid prices at artificial non-competitive levels and to deprive the Bank of the benefits of free and open competition.

The Bank reserves the right to reject a proposal for award if it determines that the bidder recommended for award has engaged in corrupt or fraudulent practices in competing for the contract in question.

The Bank reserves the right to declare a firm ineligible, either indefinitely or for a stated period of time, to be awarded a contract if at any time it determines that the firm has engaged in corrupt or fraudulent practices in competing for or in executing the contract.

Bidders responding to this RFP need to sign the Integrity Pact (IP) which will be also signed by Banks representative.

## 3.9 Authorized Signatory

The selected bidder shall indicate the authorized signatories who can discuss and correspond with the Bank, with regard to the obligations under the contract. The selected bidder shall submit at the time of signing the contract, a certified copy of the resolution of their Board, authenticated by Company Secretary/Director, authorizing an official or officials of the company or a Power of Attorney copy to discuss, sign agreements/contracts with the Bank. The bidder shall furnish proof of signature identification for above purposes as required by the Bank.

## 3.10 Service Level Agreement and Non-Disclosure Agreement

The successful bidder shall execute a) Service Level Agreement (SLA), which must include all the services and terms and conditions of the services to be extended as detailed herein, and as may be prescribed or recommended by the Bank and b) Non Disclosure Agreement (NDA). The successful bidder shall execute the SLA and NDA within 30 days from the date of acceptance of Purchase Order.

All the expenses related to execution of the document such as the applicable stamp duty and registration charges if any shall be born by the vender.

## 3.11 Right to Reject Bids

Bank reserves the absolute and unconditional right to reject the response to this RFP if it is not in accordance with its requirements and no correspondence will be entertained by the Bank in the matter. The bid is liable to be rejected if:

- It is not in conformity with the instructions mentioned in the RFP document.
- It is not accompanied by the requisite Application Money and Earnest Money Deposit (EMD).



- It is not properly or duly signed.
- It is received through email.
- It is received after expiry of the due date and time.
- It is incomplete including non-furnishing the required documents.
- It is evasive or contains incorrect information.
- There is canvassing of any kind.
- It is submitted anywhere other than the place mentioned in the RFP
- ▶ Any form of canvassing/lobbying/influence/query regarding short listing, status etc will be a disqualification.



## 4. General Terms and Conditions

## 4.1 Dispute Resolution

The Bank and the Bidder shall make every effort to resolve amicably, by direct informal negotiation between the respective project managers/ directors of the Bank and the Bidder, any disagreement or dispute arising between them under or in connection with the contract.

If the Bank project manager/director and Bidder project manager/ director are unable to resolve the dispute after thirty days from the commencement of such informal negotiations, they shall immediately escalate the dispute to the senior authorized personnel designated by the Bidder and Bank respectively.

If after thirty days from the commencement of such negotiations between the senior authorized personnel designated by the Bidder and Bank, the Bank and the Bidder have been unable to resolve contractual dispute amicably, either party may require that the dispute be referred for resolution through formal arbitration.

All questions, disputes or differences arising under and out of, or in connection with the contract or carrying out of the work whether during the progress of the work or after the completion and whether before or after the determination, abandonment or breach of the contract shall be referred to arbitration by a sole Arbitrator acceptable to both parties OR the number of arbitrators shall be three, with each side to the dispute being entitled to appoint one arbitrator. The two arbitrators appointed by the parties shall appoint a third arbitrator shall act as the chairman of the proceedings. Arbitration will be carried out at Bank's office that placed the order. The Arbitration and Conciliation Act 1996 or any statutory modification thereof shall apply to the arbitration proceedings

The arbitral award shall be in writing, state the reasons for the award, and be final and binding on the parties. The award may include an award of costs, including reasonable attorneys' fees and disbursements. Judgment upon the award may be entered by any court having jurisdiction thereof or having jurisdiction over the relevant Party or its assets.

## 4.2 Governing Laws

this RFP and The subsequent contract shall be governed and construed and enforced in accordance with the laws of India both Parties shall agree that in respect of any dispute arising upon, over or in respect of any of the terms of this Agreement, only the courts in Mumbai shall have exclusive jurisdiction to try and adjudicate such disputes to the exclusion of all other courts.

#### 4.3 Notices and other Communication

If a notice has to be sent to either of the parties following the signing of the contract, it has to be in writing and shall be sent personally or by certified or registered post with acknowledgement due or overnight courier or email duly transmitted, facsimile/fax transmission (with hard copy to follow for email/fax), addressed to the other party at the addresses, email and fax number given in the contract.

Notices shall be deemed given upon receipt, except that notices send by registered

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post in a correctly addressed envelope shall be deemed to be delivered within 5 working days (excluding Sundays and public holidays) after the date of mailing dispatch and in case the communication is made by facsimile transmission or email, on business date immediately after the date of successful facsimile/email transmission (that is, the sender has a hard copy of a confirmation page evidencing that the facsimile was completed in full to the correct fax number or email sent to correct email address).

Any Party may change the address, email address and fax number to which notices are to be sent to it, by providing written notice to the other Party in one of the manners provided in this section.

## 4.4 Force Majeure

The Bidder shall not be liable for forfeiture of its performance security, liquidated damages, penalties or termination for default, if any to the extent that its delay in performance or other failure to perform its obligations under the contract is the result of an event of Force Majeure.

For purposes of this Clause, "Force Majeure" means an event explicitly beyond the reasonable control of the Bidder and not involving the Bidder's fault or negligence and not foreseeable. Such events are Acts of God or of public enemy, acts of Government of India in their sovereign capacity, strikes, political disruptions, bandhs, riots, civil commotions and acts of war.

If a Force Majeure situation arises, the Bidder shall promptly notify the Bank in writing of such conditions and the cause thereof within fifteen calendar days. Unless otherwise directed by the Bank in writing, the Bidder shall continue to perform Bidder's obligations under this Agreement as far as is reasonably practical, and shall seek all reasonable alternative means for performance not prevented by the Force Majeure event.

In such a case the time for performance shall be extended by a period(s) not less than duration of such delay. If the duration of delay continues beyond a period of three months, the Bank and Bidder shall hold consultations in an endeavor to find a solution to the problem.

## 4.5 Assignment

The Bidder agrees that the Bidder shall not be entitled to assign any or all of its rights and or obligations under this Tender and subsequent Agreement to any entity including Bidder's affiliate without the prior written consent of the Bank.

If the Bank undergoes a merger, amalgamation, takeover, consolidation, reconstruction, change of ownership, etc., this RFP along with the subsequent Addendums published shall be considered to be assigned to the new entity and such an act shall not affect the rights of the Bidder under this RFP.

## 4.6 Sub-Contracting

Any type of formation of consortium, sub-contracting and joint assignments will not be allowed/ considered. Such proposals will be disqualified

#### 4.7 Waiver

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No failure or delay on the part of either party relating to the exercise of any right power privilege or remedy provided under this tender document or subsequent agreement with the other party shall operate as a waiver of such right power privilege or remedy or as a waiver of any preceding or succeeding breach by the other party nor shall any single or partial exercise of any right power privilege or remedy preclude any other or further exercise of such or any other right power privilege or remedy provided in this tender document all of which are several and cumulative and are not exclusive of each other or of any other rights or remedies otherwise available to either party at law or in equity.

## 4.8 Confidentiality

The bidder acknowledges that in the course of performing the obligations under this Tender and subsequent Agreement, it shall be exposed to or acquire information of the bank, which the bidder shall treat as confidential.

- a. All BOB's product and process details, documents, data, applications, software, systems, papers, statements and business / customer information which may be communicated to or come to the knowledge of Bidder or bidder's employees during the course of discharging their obligations shall be treated as absolutely confidential and Bidder irrevocably agrees and undertakes and ensures that bidder and its employees shall keep the same secret and confidential and not disclose the same, in whole or in part to any third party without prior written permission of BOB. The bidder shall not use or allow to be used any information other than as may be necessary for the due performance by Bidder of its obligations hereunder.
- b. Bidder shall not make or retain any copies or record of any Confidential Information submitted by BOB other than as may be required for the performance of Bidder
- c. Bidder shall notify BOB promptly of any unauthorized or improper use or disclosure of the Confidential Information.
- d. Bidder shall return all the Confidential Information that is in its custody, upon termination / expiry of this Agreement. Also so far as it is practicable Bidder shall immediately expunge any Confidential Information relating to the projects from any computer, word processor or other device in possession or in the custody and control by Bidder or its affiliates.
- e. Bidder shall extent practicable, immediately furnish a certificate signed by its director or other responsible representative confirming that to the best of his/her knowledge, information and belief, having made all proper enquiries the requirements of this paragraph have been fully complied with.
- f. Bidder hereby unconditionally agrees and undertakes that it and its employees shall not disclose the terms and conditions of the Empanelment Agreement/ Work Order or any other oral or written information which may contain, hold or bear confidential information or disclose the information submitted by BOB under any other Agreement to any third party unless such disclosure is mandatorily required by law or if it is required necessarily to be disclosed to any other agency/subcontractor or the like for the purpose of performing any of its obligations under the contract.

However the Confidential Information will not be limited to the information mentioned



above but not include the following as Confidential Information:

- i. Without breach of these presents, has already become or becomes and/or hereinafter will become part of the public domain;
- ii. Prior to the disclosure by BOB was known to or in the possession of the Bidder at the time of disclosure;
- iii. Was disclosed or parted with the prior consent of BOB;
- iv. Was acquired by Bidder from any third party under the conditions such that it does not know or have reason to know that such third party acquired directly or indirectly from BOB.
- ➤ The Bidder agrees to take all necessary action to protect the Confidential Information against misuse, loss, destruction, deletion and/or alteration. It shall neither misuse or permit misuse directly or indirectly, nor commercially exploit the Confidential Information for economic or other benefit.
- ➤ In any dispute over whether information or matter is Proprietary Information or not mentioned herein, it shall be the burden of Bidder to show that such contested information or matter is not Proprietary Information within the meaning of this Agreement, and that it does not constitute violation under any laws for the time being enforced in India.

The confidentiality obligations shall survive the expiry or termination of the RFP / agreement between the bidder and the Bank.

#### 4.9 Termination

Bank shall have option to terminate / cancel this RFP at any stage without any prier notice.

In following events Bank shall terminate this assignment or cansel any particular order if Vendor:

breaches any of its obligations set forth in this assignment or any subsequent agreement and Such breach is not cured within thirty (30) Working Days after Bank gives written notice; or

- ▶ failure by Vendor to provide Bank, within thirty (30) Working Days, with a reasonable plan to cure such breach, which is acceptable to the Bank. Or
- ▶ The progress regarding execution of the contract/ services rendered by the Service Provider is not as per the prescribed time line, and found to be unsatisfactory.
- Supply of sub standard materials/ services ;
- Delay in delivery / installation / commissioning of services.
- If deductions of penalty exceeds more than 10% of the total contract price.

Bank may terminate this RFP or subsequent agreement on happening of following events:

- ▶ The vender unable to pay its debt as they fall due or otherwise enters into any composition or arrangement with or for the benefit of its creditors or any class thereof;
- A liquidator or a receiver is appointed over all or a substantial part of the



undertaking, assets or revenues of the vender and such appointment continues for a period of twenty one (21) days;

▶ the vender is subject of an effective resolution for its winding up other than a voluntary winding up for the purpose of reconstruction or amalgamation.

The vender becomes the subject of a court order for its winding up.

Notwithstanding above, in case of change of policy or any unavoidable circumstances Bank reserve the right to terminate this assignment or any subsequent agreement and / or any particular order, in whole or in part by giving Vendor at least 90 days prior notice in writing.

## 4.10 Effect of termination

If bank terminate or cancel the assignment on the default mentioned in the termination clause, in such case bob reserves the right to get the balance contract executed by another party of its choice. In this event, the Service Provider shall be bound to make good the additional expenditure, which the Bank may have to incur to carry out bidding process for the selection of a new Vendor and for execution of the balance of the contract.

Immediately upon the date of expiration or termination of the Tender and subsequent Agreement, Bank shall have no further obligation to pay any fees for any periods commencing on or after such date.

Without prejudice to the rights of the Parties, upon termination or expiry of this Tender and subsequent Agreement, Bank shall pay to Bidder, within thirty (30) days of such termination or expiry, of the following:

All the undisputed fees outstanding till the date of termination;

Upon the termination or expiry of this Tender and subsequent Agreement:

- The rights granted to Bidder shall immediately terminate.
- ▶ Upon Bank's request, with respect to (i) any agreements for maintenance, disaster recovery services or other third-party services, and any Deliverables not owned by the Bidder, being used by Bidder to provide the Services and (ii) the assignable agreements, Bidder shall, use its reasonable commercial endeavors to transfer or assign such agreements and Bidder Equipment to Bank and its designee(s) on commercially reasonable terms mutually acceptable to both Parties.
- ▶ Upon Bank's request in writing, Bidder shall be under an obligation to transfer to Bank or its designee(s) the Deliverables being used by Bidder to perform the Services free and clear of all liens, security interests, or other encumbrances at a value calculated as stated.

## 4.11 Publicity

Any publicity by the Bidder in which the name of the Bank is to be used should be done only with the explicit written permission of the Bank.

## 4.12 Solicitation of Employees

The selected Bidder, during the term of the contract shall not without the express RFP for Supply and Support for Digital Commerce Platform

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written consent of the Bank, directly or indirectly: a) recruit, hire, appoint or engage or attempt to recruit, hire, appoint or engage or discuss employment with or otherwise utilize the services of any person who has been an employee or associate or engaged in any capacity, by the Bank in rendering services in relation to the contract; or b) induce any person who shall have been an employee or associate of the Bank at any time to terminate his/ her relationship with the Bank.

# 4.13 Inspection of Records

All bidder records with respect to any matters covered by this RFP shall be made available to auditors and or inspecting officials of the Bank and/or Reserve Bank of India and/or any regulatory authority, at any time during normal business hours, as often as the Bank deems necessary, to audit, examine, and make excerpts or transcripts of all relevant data. Said records are subject to examination. Bank's auditors would execute confidentiality agreement with the bidder provided that the auditors would be permitted to submit their findings to the Bank, which would be used by the Bank. The cost of the audit will be borne by the Bank. The scope of such audit would be limited to Service Levels being covered under the contract, and financial information would be excluded from such inspection, which will be subject to the requirements of statutory and regulatory authorities.

# 4.14 Visitorial Rights

The Bank and its authorized representatives, including Reserve Bank of India (RBI) or any other regulator shall have the right to visit any of the Bidder's premises without prior notice to ensure that data provided by the Bank is not misused. The Bidder shall cooperate with the authorized representative/s of the Bank and shall provide all information/ documents required by the Bank.

# 4.15 Compliance with Laws

Compliance in obtaining approvals/permissions/licenses: The Bidder shall promptly and timely obtain all such consents, permissions, approvals, licenses, etc., as may be necessary or required for any of the purposes of this project or for the conduct of their own business under any applicable Law, Government Regulation/Guidelines and shall keep the same valid and in force during the term of the project, and in the event of any failure or omission to do so, shall indemnify, keep indemnified, hold harmless, defend, protect and fully compensate the Bank and its employees/ officers/ staff/ personnel/ representatives/agents from and against all claims or demands of liability and all consequences that may occur or arise for any default or failure on its part to conform or comply with the above and all other statutory obligations arising there from and the Bank will give notice of any such claim or demand of liability within reasonable time to the Bidder.

The Bidder is not absolved from its responsibility of complying with the statutory obligations as specified above. Indemnity shall exclude indirect, consequential and incidental damages.

#### 4.16 Indemnity

The Bidder shall indemnify the Bank, and shall always keep indemnified and hold the Bank, its employees, personnel, officers, directors, (hereinafter collectively referred to



as "Personnel") harmless from and against any and all losses, liabilities, claims, actions, costs and expenses (including attorneys' fees) relating to, resulting directly or indirectly from or in any way arising out of any claim, suit or proceeding brought against the Bank as a result of:

- ▶ Bank's authorized / bona fide use of the Deliverables and /or the Services provided by Bidder under this RFP; and/or
- ▶ an act or omission of the Bidder and/or its employees, agents, sub contractors in performance of the obligations under this RFP; and/or
- claims made by employees or subcontractors or subcontractors' employees, who are deployed by the Bidder, against the Bank; and/or
- claims arising out of employment, non-payment of remuneration and non-provision of statutory benefits by the Bidder to its employees, its agents, contractors and sub contractors
- breach of any of the term of this RFP or breach of any representation or false representation or inaccurate statement or assurance or covenant or warranty of the Bidder under this RFP; and/or
- any or all Deliverables or Services infringing any patent, trademarks, copyrights or such other Intellectual Property Rights; and/or
- breach of confidentiality obligations of the Bidder contained in this RFP; and/or
- Negligence or gross misconduct attributable to the Bidder or its employees or subcontractors.

The Bidder shall at its own cost and expenses defend or settle at all point of time any claim against the Bank that the Deliverables and Services delivered or provided under this RFP infringe a patent, utility model, industrial design, copyright, trade secret, mask work or trade mark in the country where the Deliverables and Services are used, sold or received, provided the Bank:

- notifies the Bidder in writing as soon as practicable when the Bank becomes aware of the claim; and
- cooperates with the Bidder in the defense and settlement of the claims.

However, (i) the Bidder has sole control of the defense and all related settlement negotiations (ii) the Bank provides the Bidder with the assistance, information and authority reasonably necessary to perform the above and (iii) the Bank does not make any statements or comments or representations about the claim without the prior written consent of the Bidder, except where the Bank is required by any authority/regulator to make a comment/statement/representation.

If use of deliverables is prevented by injunction or court order because of any such claim or deliverables is likely to become subject of any such claim then the Bidder, after due inspection and testing and at no additional cost to the Bank, shall forthwith either 1) replace or modify the software / equipment with software / equipment which is functionally equivalent and without affecting the functionality in any manner so as to avoid the infringement; or 2) obtain a license for the Bank to continue the use of the software / equipment, as required by the Bank as per the terms and conditions of this RFP for Supply and Support for Digital Commerce Platform

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Tender and subsequent Agreement and to meet the service levels; or 3) refund to the Bank the amount paid for the infringing software / equipment and bear the incremental costs of procuring a functionally equivalent software / equipment from a third party, provided the option under the sub clause (3) shall be exercised by the Bank in the event of the failure of the Bidder to provide effective remedy under options (1) to (2) within a reasonable period which would not affect the normal functioning of the Bank.

The Bidder shall not be liable for defects or non-conformance resulting from:

- Software, hardware, interfacing, or supplies for the solution not approved by Bidder; or
- any change, not made by or on behalf of the Bidder, to some or all of the deliverables supplied by the Bidder or modification thereof, provided the infringement is solely on account of that change;

Indemnity shall exclude indirect, consequential and incidental damages. However indemnity would cover damages, loss or liabilities suffered by the Bank arising out of claims made by customer and / or regulatory authorities for reasons attributable to breach of obligations under this RFP and subsequent agreement by the Bidder.

In the event of successful bidder not fulfilling its obligations under this clause within the period specified in the notice issued by the Bank, the Bank has the right to recover the amounts due to it under this provision from any amount payable to the bidder under this project.

The indemnities under this clause are in addition to and without prejudice to the indemnities given elsewhere in this RFP.

# 4.17 Corrupt and Fraudulent Practices

As per Central Vigilance Commission (CVC) directives, it is required that Bidders / Suppliers / Contractors observe the highest standard of ethics during the procurement and execution of such contracts in pursuance of this policy:

- "Corrupt Practice" means the offering, giving, receiving or soliciting of anything of values to influence the action of an official in the procurement process or in contract execution AND
- "Fraudulent Practice" means a misrepresentation of facts in order to influence a procurement process or the execution of contract to the detriment of the Bank and includes collusive practice among Bidders (prior to or after bid submission) designed to establish bid prices at artificial non-competitive levels and to deprive the Bank of the benefits of free and open competition.

The Bank reserves the right to reject a proposal for award if it determines that the Bidder recommended for award has engaged in corrupt or fraudulent practices in competing for the contract in question.

The Bank reserves the right to declare a firm ineligible, either indefinitely or for a stated period of time, to be awarded a contract if at any time it determines that the firm has engaged in corrupt or fraudulent practices in competing for or in executing the contract.

#### 4.18 Violation of Terms



The Bank clarifies that the Bank shall be entitled to an injunction, restraining order, right for recovery, suit for specific performance or such other equitable relief as a court of competent jurisdiction may deem necessary or appropriate to restrain the Bidder from committing any violation or enforce the performance of the covenants, obligations and representations contained in this tender document. These injunctive remedies are cumulative and are in addition to any other rights and remedies the Bank may have at law or in equity, including without limitation a right for recovery of any amounts and related costs and a right for damages.

# 4.19 Authorized Signatory

The selected Bidder shall indicate the authorized signatories who can discuss and correspond with the Bank, with regard to the obligations under the contract. The selected Bidder shall submit at the time of signing the contract, a certified copy of the resolution of their Board, authenticated by Company Secretary/Director, authorizing an official or officials of the company or a Power of Attorney copy to discuss, sign agreements/contracts with the Bank. The Bidder shall furnish proof of signature identification for above purposes as required by the Bank.

# 4.20 Right to Reject Bids

Bank reserves the absolute and unconditional right to reject the response to this RFP if it is not in accordance with its requirements and no correspondence will be entertained by the Bank in the matter. The bid is liable to be rejected if:

- It is not in conformity with the instructions mentioned in the RFP document.
- It is not accompanied by the requisite Application Money and Earnest Money Deposit (EMD).
- It is not properly or duly signed.
- It is received through Telex / telegram / fax
- It is received after expiry of the due date and time.
- It is incomplete including non-furnishing the required documents.
- It is evasive or contains incorrect information.
- ▶ There is canvassing of any kind.
- It is submitted anywhere other than the place mentioned in the RFP

# 4.21 Limitation of Liability

Bidder's aggregate liability in connection with obligations undertaken as a part of the RFP regardless of the form or nature of the action giving rise to such liability (whether in contract, tort or otherwise), shall be at actual and limited to the Total Contract Value.

Bidder's liability in case of claims against the Bank resulting from Willful Misconduct or Gross Negligence of Bidder, its employees and Subcontractors or from infringement of patents, trademarks, copyrights or such other Intellectual Property Rights or breach of confidentiality obligations shall be unlimited.

Bank shall not be held liable for and is absolved of any responsibility or claim / litigation arising out of the use of any third party software or modules supplied by Bidder as part RFP for Supply and Support for Digital Commerce Platform

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of procurement under the RFP.

Under no circumstances BOB shall be liable to the selected Bidder for direct, indirect, incidental, consequential, special or exemplary damages arising from termination of this Agreement, even if BOB has been advised of the possibility of such damages, such as, but not limited to, loss of revenue or anticipated profits or lost business.

Subject to any law to the contrary, and to the maximum extent permitted by law neither parties shall be liable to other for any consequential/ incidental, or indirect damages arising out of this agreement.

All employees engaged by the party shall be in sole employment of the party and both the parties shall be solely responsible for their salaries, wages, statutory payments etc. That under no circumstances shall other party be liable for any payment or claim or compensation (including but not limited to compensation on account of injury/death/termination) of any nature to the employees and personnel of the other party.

#### 4.22 Grievance Redressal

Any Bidder who claims to have a grievance against a decision or action with regards to the provisions of this RFP may file a request to Chief Technology Officer at cto@bankofbardoa.com. It may please be noted that the grievance can be filed by only that Bidder who has participated in Procurement proceedings in accordance with the provisions of this RFP.

# 4.23 Property Rights

- 1. Each Party owns and retains all rights, title and interests in and to its respective Pre-Existing Intellectual Property and Independent Intellectual Property. Independent Intellectual Property means any Intellectual Property developed by a Party independently of the applicable statement of work. "Pre-Existing Intellectual Property" means any Intellectual Property owned by a Party, or licensed to such Party (other. than by the other Party), as at the commencement date of the applicable statement of work.
- 2. Whereas title to all inventions and discoveries made jointly by the parties resulting from the Work performed as per this agreement shall reside jointly between the parties. Both the parties shall mutually decide the future course of action to protect/ commercial use of such joint IPR. The Intellectual Property Rights shall be determined in accordance with Indian Laws.
- 3. Without prejudice to above paras all the interim/final deliverables shall be property of bank. Subject to requisite payments the service provider deemed to grand exclusive, perpetual rights to use of the deliverables in favor of bank.

# 4.24 Information Confidentiality

This document is meant for the specific use by the Company / person/s interested to participate in the current tendering process. This document in its entirety is subject to copyright laws. Bank of Baroda expects the bidders or any person acting on behalf of the bidders to strictly adhere to the instructions given in the document and maintain



confidentiality of information. The Bidders will be held responsible for any misuse of the information contained in the document and liable to be prosecuted by the Bank, in the event of such circumstances being brought to the notice of the Bank. By downloading the document, the interested party is subject to confidentiality clauses.

# 4.25 Provident Fund

Bidder need to ensure that their all employees are covered under PF. Bidder need to submit PF coverage letter for their employees issued by the Employees Provident Fund Organization as part of their bid response.

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# 5. Disclaimer

Subject to any law to the contrary, and to the maximum extent permitted by law, the Bank and its directors, officers, employees, contractors, representatives, agents, and advisers disclaim all liability from any loss, claim, expense (including, without limitation, any legal fees, costs, charges, demands, actions, liabilities, expenses or disbursements incurred therein or incidental thereto) or damage, (whether foreseeable or not) ("Losses") suffered by any person acting on or refraining from acting because of any presumptions or information (whether oral or written and whether express or implied), including forecasts, statements, estimates, or projections contained in this RFP document or conduct ancillary to it whether or not the Losses arises in connection with any ignorance, negligence, inattention, casualness, disregard, omission, default, lack of care, immature information, falsification or misrepresentation on the part of the Bank or any of its directors, officers, employees, contractors, representatives, agents, or advisers.



# 6. Instructions to Vendors - E TENDERING

# **6.1 General Instructions:**

To view the Tender Document along with this Notice and subsequently purchase the Tender Document and its supporting documents, kindly visit following e-Tendering website of Bank of Baroda:https://bobtenders.abcprocure.com

The Vendors participating first time for e-Tendering on Bank of Baroda e-tendering portal will have to complete the Online Registration Process on the e-Tendering portal. A link for enrolment of new vendors has been provided on the above link. All prequalified vendors interested in participating in the online e-Tendering process are required to procure Class II or Class III Digital e-Token having -2- certificates inside it, one for Signing/Verification purpose and another for Encryption/Decryption purpose. The tender should be prepared & submitted online using the vendor's authorized individual's (Individual certificate is allowed for proprietorship firms) Digital e-Token.

If any assistance is required regarding e-Tendering (registration / upload / download/ Bid Preparation / Bid Submission) please contact Bank of Baroda e-Tendering Help Desk on: +91-79-40016815 / 871 / 874 or mail: yashrajsinh@auctiontiger.net / rfp.it.procurement@bankofbaroda.com.

Note: please note Support team will be contacting through email and whenever required through phone call as well. Depending on nature of assistance support team will contact on the priority basis. It will be very convenient for bidder to schedule their online demo in advance with support team to avoid last minute rush.

# 6.2 Purchase and Downloading of Tender Document

The tender document is uploaded / released on Bank of Baroda, (BOB) website. Tender document and supporting documents may be downloaded from above link also. Subsequently, bid has to be prepared and submitted ONLINE ONLY as per the schedule given in Notice Details. The Tender document will be available online only. Tender document will not be sold / issued manually.

Only those Tender offers shall be accepted for evaluation for which non-refundable Application Money and Earnest Money Deposit (EMD) is deposited as per the terms mentioned in this RFP.

# 6.3 Preparation & Submission of Bids

The Bids (Eligibility Cum Technical as well as Commercial) shall have to be prepared and subsequently submitted online only. Bids not submitted "ON LINE" shall be summarily rejected. No other form of submission shall be permitted.

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# 7. Guidelines to Contractors on the operations of Electronic Tendering System of Bank of Baroda (https://bobtenders.abcprocure.com/)

# **7.1** Pre-requisites to participate in the Tenders processed by BOB:

Registration of Contractors on Electronic Tendering System on Portal of BOB:

The Contractors Non Registered in BANK OF BARODA and interested in participating in the e-Tendering process of BOB shall be required to enroll on the Electronic Tendering System. To enroll contractor has to generate User ID and password on the (https://bobtenders.abcprocure.com)

i) Registration of New Contractors: https://bobtenders.abcprocure.com/EPROC/bidderregistration

The Contractors may obtain the necessary information on the process of Enrollment either from Helpdesk Support Team: +91-79-40016815/871/874 or may download User Manual from Electronic Tendering System for **BOB**. i.e. https://bobtenders.abcprocure.com

# 7.2 Preparation of Bid & Guidelines and functionalities of Digital Certificate

The Bid Data that is prepared online is required to be encrypted and the hash value of the Bid Data is required to be signed electronically using a Digital Certificate (Class – II or Class – III). This is required to maintain the security of the Bid Data and also to establish the identity of the Contractor transacting on the System. This Digital Certificate should be having Two Pair (1. Sign Verification 2. Encryption/ Decryption)

The Digital Certificates are issued by an approved Certifying Authority authorized by the Controller of Certifying Authorities of Government of India through their Authorized Representatives upon receipt of documents required to obtain a Digital Certificate.

Bid data / information for a particular Tender may be submitted only using the Digital Certificate.

Certificate which is used to encrypt the data / information and Signing Digital Certificate to sign the hash value during the Online Submission of Tender stage. In case, during the process of preparing and submitting a Bid for a particular Tender, the Contractor loses his / her Digital Signature Certificate (i.e. due to virus attack, hardware problem, operating system problem); he / she may not be able to submit the Bid online. Hence, the Users are advised to store his / her Digital Certificate securely and if possible, keep a backup at safe place under adequate security to be used in case of need.

In case of online tendering, if the Digital Certificate issued to an Authorized User of a Partnership Firm is used for signing and submitting a bid, it will be considered equivalent to a no objection certificate / power of attorney to that User to submit the bid on behalf of the Partnership Firm. The Partnership Firm has to authorize a specific individual via an authorization certificate signed by a partner of the firm (and in case the applicant is a partner, another partner in the same form is required to authorize) to use the digital certificate as per *Indian Information Technology Act, 2000*.

Unless the Digital Certificate is revoked, it will be assumed to represent adequate authority of the Authority User to bid on behalf of the Firm for the Tenders processed RFP for Supply and Support for Digital Commerce Platform

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on the Electronic Tender Management System of Bank of Baroda as per *Indian Information Technology Act, 2000*. The Digital Signature of this Authorized User will be binding on the Firm. It shall be the responsibility of Partners of the Firm to inform the Certifying Authority or Sub Certifying Authority, if the Authorized User changes, and apply for a fresh Digital Signature Certificate. The procedure for application of a Digital Signature Certificate will remain the same for the new Authorized User.

The same procedure holds true for the Authorized Users in a Private / Public Limited Company. In this case, the Authorization Certificate will have to be signed by the Director of the Company or the Reporting Authority of the Applicant.

The bidder should Ensure while procuring new digital certificate that they procure a pair of certificates (two certificates) one for the purpose of Digital Signature, Non-Repudiation and another for Key Encipherment.

# **Recommended Hardware and Internet Connectivity:**

To operate on the Electronic Tendering System, the Bidder are recommended to use Computer System with at least 1 GB of RAM and broadband connectivity with minimum 512 kbps bandwidth. However, Computer Systems with latest i3 / i5 Intel Processors and 3G connection is recommended for better performance.

# Operating System Requirement: Windows 7 and above

Browser Requirement (Compulsory): Internet Explorer Version 9 (32 bit) and above and System Access with Administrator Rights.

Toolbar / Add on / Pop up blocker

Users should ensure that there is no software installed on the computers which are to be used for using the website that might interfere with the normal operation of their Internet browser. Users have to ensure that they do not use any pop-up blockers, such as those provided by Internet Explorer and complementary software, like for example the Google tool bar. This might, in certain cases depending on users' settings, prevent the access of the EAS application.

# 7.3 Steps to be followed by Contractors to participate in the e-Tenders processed by BOB

# Online viewing of Detailed Notice Inviting Tenders:

The Contractors can view the Detailed Tender Notice along with the Time Schedule (Key Dates) for all the Live Tenders released by BOB on the home page of BOB e-Tendering Portal on https://bobtenders.abcprocure.com

# **Download of Tender Documents:**

The Pre-qualification / Main Bidding Documents are available for free downloading. However to participate in the online tender, the bidder must purchase the bidding documents via Demand Draft mode by filling the cost of tender form fee.



#### **Online Submission of Tender:**

Submission of Bids will be preceded by Online Submission of Tender with digitally signed Bid Hashes (Seals) within the Tender Time Schedule (Key dates) published in the Detailed Notice Inviting Tender. The Bid Data is to be prepared in the templates provided by the Tendering Authority of BOB. The templates may be either form based, extensible tables and / or uploadable documents. In the form based type of templates and extensible table type of templates, the Contractors are required to enter the data and encrypt the data/documents using the Digital Certificate / Encryption Tool.

#### Notes:

- a. The Contractors upload a single documents uploadable option.
- b. The Bid hash values are digitally signed using valid class II or Class III Digital Certificate issued any Certifying Authority. The Contractors are required to obtain Digital Certificate in advance.
- c. The bidder may modify bids before the deadline for Online Submission of Tender as per Time Schedule mentioned in the Tender documents.
- d. This stage will be applicable during both. Pre-bid / Pre-qualification and Financial Bidding Processes.

The documents submitted by bidders must be encrypted using document encryption tool which available for download under Download section on https://bobtenders.abcprocure.com

Steps to encrypt and upload a document:

- Select Action: Encryption -> Tender ID: (enter desired tender ID) -> Envelope: (Technical / Price Bid) -> Add File: (Select desired document to be encrypted) -> Save File(s) to: (select desired location for encrypted file to save).
- After successful encryption, format of encrypted file will change to .enc which is required to be uploaded by bidders.
- After encryption bidders are required to upload document as per the mandatory list mentioned in the envelope i.e Technical / Commercial.

Note: BOB and ETL shall not be liable & responsible in any manner whatsoever for my/our failure to access & bid on the e-tender platform due to loss of internet connectivity, electricity failure, virus attack, problems with the PC, any other unforeseen circumstances etc. before or during the event. Bidders are advised to ensure system availability and prepare their bid well before time to avoid last minute rush. Bidder can fix a call with support team members in case guidance is required by calling on above numbers.

Bidders need to take extra care while mentioning tender ID, entering incorrect ID will not allow bank to decrypt document.



# **Close for Bidding:**

After the expiry of the cut- off time of Online Submission of Tender stage to be completed by the Contractors has lapsed, the Tender will be closed by the Tender Authority.

### **Online Final Confirmation:**

After submitting all the documents bidders need to click on "Final Submission" tab. System will give pop up "You have successfully completed your submission" that assures submission completion

# **Short listing of Contractors for Financial Bidding Process:**

The Tendering Authority will first open the Technical Bid documents of all Contractors and after scrutinizing these documents will shortlist the Contractors who are eligible for Financial Bidding Process. The short listed Contractors will be intimated by email.

# **Opening of the Financial Bids:**

The Contractors may remain present in the office of the Tender Opening Authority at the time of opening of Financial Bids. However, the results of the Financial Bids of all Contractors shall be available on the BOB e-Tendering Portal after the completion of opening process.

# **Tender Schedule (Key Dates):**

The Contractors are strictly advised to follow the Dates and Times as indicated in the Time Schedule in the detailed tender Notice for the Tender. All the online activities are time tracked and the electronic Tendering System enforces time-locks that ensure that no activity or transaction can take place outside the Start and End Dates and time of the stage as defined in the Tender Schedule.

At the sole discretion of the tender Authority, the time schedule of the Tender stages may be extended.



# **Annexure 01 - Table of Contents**

# Eligibility cum Technical Bid envelope to contain the following

#	Section Heading	Performa Given
1	Covering letter certifying compliance of Scope of Work	Bidder to provide
2	Client ref./Credential letters / Supporting documents	Bidder to provide
3	Eligibility criteria compliance with bidder comments	Annexure 02
4	Application Money Transaction Details	Annexure 03
5	Bid Security Letter	Annexure 04
6	Bid Security (Earnest Money Deposit) Or Bid Security Form (Earnest Money Deposit in the form of Bank Guarantee)	Bidder to provide Transaction Details Or DD Or Annexure 05
7	Undertaking from the bidder	Annexure 06
8	Conformity Letter	Annexure 08
9	Letter of Undertaking from OPD	Annexure 09
10	Undertaking of Information Security (Bidder & OPD)	Annexure 10
11	Executive Technical Summary	Bidder to provide
12	Technical Proposal: The proposal based on Technical Specification compliance should be submitted with pages properly numbered, each page signed and stamped.	Vendor to provide covering all the scope mentioned in Annexure 11
13	Copy of the tender document along with annexures and addendum duly sealed and signed on all the pages of the document / digitally signed tender document.	Bidder to provide
14	Masked price bid (Please note that the masked price bid should be exact reflection of the commercial bid except that the masked price bid should not contain any financial information)	Annexure 14
15	BoM of proposed deliverables	Annexure 17
16	Letter of authorization from the company authorizing the person to sign the tender response and related documents.	Bidder to provide
17	A certified copy of the resolution of Board, authenticated by Company Secretary/Director, authorizing an official/s of the company or a Power of Attorney copy to discuss, sign agreements/contracts with the Bank.	Bidder to provide

Commercial Bid (Annexure13) must be sealed and singed by authorized signatory and must be encrypted through E-signer tool available on the portal https://bobtenders.auctiontiger.net.

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# The Commercial bid submission as part of the RFP response without encryption are liable to be rejected.

Authorized Signatory Name: Designation: Bidder's Corporate Name Address Email and Phone # Date:



# **Annexure 02 - Eligibility Criteria**

Eligibility Criteria Compliance to be directly met by the Bidder

S. No	Eligibility Criteria	Complied (Yes/No)	Supporting Required
Α	General		
1	Bidder must be a Government Organization / PSU / PSE / LLP or private / public limited company in India at least for the last 3 years.		Documentary Proof to be attached (Certificate of Incorporation)
2	Bidder must not be blacklisted / debarred by any Statutory, Regulatory or Government Authorities or Public Sector Undertakings (PSUs / PSBs) since 1st April 2018 till date.		Letter of confirmation from Bidder.
3	The Bidder to provide information that any of its subsidiary or associate or holding company or companies having common director/s or companies in the same group of promoters/management or partnership firms/LLPs having common partners has not participated in the bid process.		Letter of confirmation from Bidder.
4	The Bidder to provide an undertaking on his letter head that all the functional and technical requirements highlighted as part of Technical Scope are covered in totality in the proposal submitted by the Bidder.		Letter of confirmation from Bidder.
В	Financial		
1	The Bidder must have registered a turnover of Rs.25 Crores or above (from Indian Operations only) in each year during the last three completed financial years -2016-17, 2017-18 and 2018-19* (Not inclusive of the turnover of associate companies)		Audited Financial statements for the financial years 2016-17, 2017-18 and 2018-19* Certified letter from the Chartered Accountant. The CA certificate in this regard should be without any riders or qualification.

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S. No	Eligibility Criteria	Complied (Yes/No)	Supporting Required
2	The Bidder must be net profit (after tax) making entity (from Indian operations only) continuously for the last three years, that is financial years - 2016-17, 2017-18 and 2018-19*		Audited Financial statements for the financial years 2016-17, 2017-18 and 2018-19*.  Certified letter from the Chartered Accountant. The CA certificate in this regard should be without any riders or qualification.
С	Technical		<u> </u>
1	The Bidder should be OPD (Original Platform Developer) or an authorized reseller of OPD (Original Platform Developer) for supply & support of proposed platform.		Letter of confirmation from OSD need to be submitted.
D	Experience & Support Infrastructu	ire	
1	Bidder should have supplied and supported proposed digital Commerce platform as On premise model in 2 organizations in last 3 years in India.		Documentary Proof of order / contract copy / customer credentials along with the completion certificate.
2	Bidder should have direct support offices in Mumbai and Hyderabad. In case direct support office of the bidder is not present in Hyderabad / Mumbai then an undertaking to be provided by the Bidder stating that direct support would be provided by the bidder at Hyderabad / Mumbai whenever desired by the Bank.		Letter of confirmation

<sup>\*</sup> If 2018-19 Financial Statements of any bidder is unaudited then Bank would consider the Audited Financial Statements of 2015-16 along with an undertaking letter from the bidder that the 2018-19 Statements are not audited

# All dates if not specified to be applicable from the date of the RFP.

Authorized Signatory Name: Designation: Vendor's Corporate Name Address Email and Phone #

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# **Annexure 03 - Application Money Transaction Details**

10,
Chief Technology Officer
Bank of Baroda
Baroda Sun Tower
Bandra Kurla Complex
Bandra (E), Mumbai 400 051
Sir,
Sub: RFP for Supply and Support for Digital Commerce Platform.
Wehaving our registered office at(hereinafter called the 'BIDDER') are offering
Application Money Deposit as per details below for consideration of the bid of the above mentioned Bidder.
Amount: Rs/- (Rupees Only)
Mode: Online Transfer
Payment Type: RTGS (Real Time Gross Settlement) / NEFT (National Electronics Fund Transfer)
UTR / Txn ref. No
Гхn Date:
Remitting Bank:
Remitting Bank IFSC Code:
Beneficiary Account: Bank of Baroda, Bank Account No. 29040400000418
Beneficiary Bank IFSC Code: BARB0BANEAS
The details of the transaction viz. scanned copy of the receipt of making transaction
The Bank may, at its discretion, reject the bid if the application money doesn't reflect n beneficiary account as per details furnished above.
Dated this20
Yours faithfully,
Authorized Signatory
Name:
Designation:
Bidder's Corporate Name
Address
Email and Phone #



# **Annexure 04 - Bid Security Letter**

1.	WHEREAS,				(he	reinafter re	eferred to as
	"Bidder")	has	submitted	its	proposal	and	response
	dated		(hereinaf	ter refer	red to as "Bid	") for the	supply of all
	the requirem	ents des	cribed in the Re	quest fo	r Proposal No.	а	long with its
			res and other ar Bank of Baroda.	ncillary d	ocuments (he	reinafter re	eferred to as
2.	We				having οι	ır register	ed office at
			(he	ereinafte	r called the 'E	BIDDER')	are offering
	security depo	osit of Rs	/- (Ru	ipees		only) vi	de [demand
	draft / pay or	rder / iss	ued by a sched	uled/Cor	mmercial bank	] bearing I	No
	dated	[dr	awn on/ issued	by]			(hereinafter
	referred to as	s "Bid Se	curity") favouring	g 'Bank d	of Baroda for c	onsideratio	on of the Bid
	of the above	mentione	ed Bidder.				

- 3. The Bidder specifically acknowledges and agrees that the Bidder has furnished his Bid on the understanding and condition that, if the Bidder:
  - a) Withdraws its Bid during the period of Bid validity specified by the Bidder on the Tender Documents or
  - b) Having been notified of the acceptance of its Bid by Bank of Baroda during the period of validity:
    - i. Fails or refuses to execute the contract form if required; or
    - ii. Fails or refuses to furnish the Performance Security, in accordance with the instruction to Bidders.

Bank of Baroda has the right to forfeit the entire Bid Security amount merely on the occurrence of one or more of the foregoing events without demur or a written demand or notice to the Bidder.

- 4 The Bid Security shall be returned to unsuccessful Bidders within thirty (30) days from the date of the award of contract to a successful Bidder. The Bid Security shall be returned to the successful Bidder upon furnishing of Performance Security in accordance with the instructions of the Bidder.
- 5 The Bidder undertakes that it will not cancel the Bid Security referred to above till the Bidder is returned the Bid Security from Bank of Baroda in accordance with the foregoing conditions.
- The Bidder represents and warrants that the Bidder has obtained all necessary approvals, permissions and consents and has full power and authority to issue this Bid Security and perform its obligations hereunder, and the Bidder has taken all corporate, legal and other actions necessary or advisable to authorise the execution, delivery and performance of this Bid Security. The absence or deficiency of authority or power on the part of the Bidder to issue this Bid Security or any irregularity in exercise of such powers shall not affect the liability of the Bidder under this Bid Security.



Dated thisday of	
Dlace	
Place:	
Date:	Seal and signature of the Bidder

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# **Annexure 05 - Bid Security Form**

(FORMAT OF BANK GUARANTEE (BG) IN LIEU OF EARNEST MONEY DEPOSIT)

To

Chief Technology Officer Bank of Baroda Baroda Sun Tower Bandra Kurla Complex Bandra (E), Mumbai 400 051

WHEREAS	(hereinafter	called "the Bidder	") has
submitted its bid dated(c	late of submission of bid	l) for Supply, Implem	etation
and Maintenance of	in	response to Requ	est for
Proposal (RFP) No	(hereinafter called "the	e Bid") issued by E	Bank of
Baroda.			
KNOW ALL PEOPLE by these p		•	bank)
of (name of count	, ,		
(address of bank) (hereinafter c	,		
(hereinafter called "the Purchaser"	) in the sum of	for which paym	ent will
and truly to be made to the said P	•		
assigns by these presents. Sealed	with the common seal	of the said Bank this	
day of, 20			

# THE CONDITIONS of this obligation are:

- 1. If the Bidder withdraws its Bid during the period of bid validity specified by the Bidder on the Bid Form; or
- 2. If the Bidder, having been notified of the acceptance of its bid by the Purchaser during the period of bid validity:
  - a) fails or refuses to execute the mutually agreed Contract Form if required; or
  - b) fails or refuses to furnish the Performance Security, in accordance with the Terms and Conditions of the Contract;

We undertake to pay the Purchaser up to the above amount upon receipt of its first written demand, without the Purchaser having to substantiate its demand, provided that in its demand the purchaser will note that the amount claimed by it is due owing to the occurrence of one or both of the two conditions, specifying the occurred condition or conditions.

This guarantee will remain in force up to and including 90 days after the period of the bid validity, and any demand in respect thereof should reach the Bank not later than the above date.

Notwithstanding any other term contained herein

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a)		nly up to (Insert Guarantee I automatically expire irrespective of whether the o the Bank or not; and
b)	the total liability of Bank under (Rupees	this guarantee shall be limited to Rs/- only).
Pla	ce:	
SE	AL Code No.	SIGNATURE.
NIC	TE.	

- 1. BIDDER SHOULD ENSURE THAT THE SEAL & CODE NO. OF THE SIGNATORY IS PUT BY THE BANKERS, BEFORE SUBMISSION OF BG
- 2. STAMP PAPER IS REQUIRED FOR THE BG ISSUED BY THE BANKS LOCATED IN MUMBAI.

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# Annexure 06 - Undertaking from the Bidder

To,

Chief Technology Officer Bank of Baroda Baroda Sun Tower Bandra Kurla Complex Bandra (E), Mumbai 400 051 Sir.

# Sub: RFP for Supply and Support for Digital Commerce Platform.

- 1. Having examined the Tender Documents including all Annexures and Appendices, the receipt of which is hereby duly acknowledged, we, the undersigned offer to supply, deliver, implement and commission ALL the items mentioned in the 'Request for Proposal' and the other schedules of requirements and services for your bank in conformity with the said Tender Documents in accordance with the schedule of Prices indicated in the Price Bid and made part of this Tender.
- 2. If our Bid is accepted, we undertake to comply with the delivery schedule as mentioned in the Tender Document.
- 3. We agree to abide by this Tender Offer for 180 days from date of bid opening and our Offer shall remain binding on us and may be accepted by the Bank any time before expiry of the offer.
- 4. This Bid, together with your written acceptance thereof and your notification of award, shall constitute a binding Contract between us.
- 5. a) We undertake that in competing for and if the award is made to us, in executing the subject Contract, we will strictly observe the laws against fraud and corruption in force in India namely "Prevention of Corruption Act 1988".
  - a) Commission or gratuities, if any paid or to be paid by us to agents relating to this Bid and to Contract execution, if we are awarded the Contract are listed below.
    - i. Name and Address of the Agent ..... (if Not applicable please mention NA)
    - ii. Amount and Currency in which Commission paid / payable .....(if Not applicable please mention NA)
    - iii. Purpose of payment of Commission (If commission is not paid / not payable indicate the same here) ...... (if Not applicable please mention NA)
- 6. We agree that the Bank is not bound to accept the lowest or any Bid the Bank may receive.
- 7. We certify that we have provided all the information requested by the bank in the format requested for. We also understand that the bank has the exclusive right to reject this offer in case the bank is of the opinion that the required information is not provided or is provided in a different format.

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. 2	2

Yours faithfully,

Authorized Signatory Name: Designation: Bidder's Corporate Name Address Email and Phone #

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# Annexure 07-Pre-Bid Queries Form

(Please note that all pre-bid queried need to be send by email to <a href="mailto:rfp.it.procurement@bankofbaroda.com">rfp.it.procurement@bankofbaroda.com</a> as an attachment in <a href="mailto:excel file format">excel file format</a> only)

[Please provide your comments on the Terms & conditions in this section. You are requested to categorize your comments under appropriate headings such as those pertaining to the Scope of work, Approach, Work plan, Personnel schedule, Curriculum Vitae, Experience in related projects etc. You are also requested to provide a reference of the page number, state the clarification point and the comment/ suggestion/ deviation that you propose as shown below.]

Name of the Respondent:	
Contact Person from Responde	ent in case of need.
Name :	
Tel No:	e-Mail ID:

Sr. No.	Page #	Point / Section #	Category (Scope/Commercial/Legal/General)	Clarification point as stated in the tender document	Comment/ Suggestion/ Deviation
1					
2					
3					
4					
5					
6					

Authorized Signatory
Name:
Designation:
Vendor's Corporate Name
Address
Email and Phone #
Date:



# **Annexure 08–Conformity Letter**

(This letter should be on the letterhead of the bidder duly signed by an authorized signatory)

To

Chief Technology Officer
Bank of Baroda
Baroda Sun Tower
Bandra Kurla Complex
Bandra (E), Mumbai 400 051

Sir,

# Sub: RFP for Supply and Support for Digital Commerce Platform.

Further to our proposal dated ......, in response to the Request for Proposal......(Bank's tender No. hereinafter referred to as "RFP") issued by Bank of Baroda ("Bank") we hereby covenant, warrant and confirm as follows:

We hereby agree to comply with all the terms and conditions / stipulations as contained in the RFP and the related addendums and other documents including the changes made to the original tender documents issued by the Bank shall form a valid and binding part of the aforesaid RFP document. The Bank is not bound by any other extraneous matters or deviations, even if mentioned by us elsewhere either in our proposal or any subsequent deviations sought by us, whether orally or in writing, and the Bank's decision not to accept any such extraneous conditions and deviations will be final and binding on us.

Yours faithfully,

Authorized Signatory Name: Designation: Bidder's Corporate Name Address Email and Phone #



# Annexure 09 - Letter of Undertaking from OPD (Original Platform Developer)

(This letter should be on the letterhead of the OPD duly signed by an authorized signatory)

То

Chief Technology Officer Bank of Baroda Baroda Sun Tower Bandra Kurla Complex Bandra (E), Mumbai 400 051

Sir,

Sub: RFP for Supply and Support for Digital Commerce Platform.
We
We undertake to perform the obligations as set out in the RFP in respect of such services and hereby extend our support and services through M/sduring the 3 year contract period as per terms and conditions of the RFP.
We assure you that in the event of M/s not being able to fulfill its obligation as M/s vendor in respect of the terms defined in the RFP, (OPD Name) would continue to meet these either directly or through alternate arrangements without any additional cost to the Bank.
Yours faithfully,

Authorized Signatory Name: Designation: Bidder's Corporate Name Address Email and Phone #



# **Annexure 10–Undertaking of Information Security**

(This letter should be on the letterhead of the bidder as well as the OPD duly signed by an authorized signatory on Information security as per regulatory requirement

To Chief Technology Officer Bank of Baroda Baroda Sun Tower Bandra Kurla Complex Bandra (E), Mumbai 400 051

Sir,

# Sub: RFP for Supply and Support for Digital Commerce Platform.

We hereby undertake that the proposed platform to be supplied will be free of malware, free of any obvious bugs and free of any covert channels in the code (of the version of the application being delivered as well as any subsequent versions/modifications done).

Dated this	by	20
	•	
Yours faithfully,		

Authorized Signatory Name: Designation: Bidder's Corporate Name Address Email and Phone #

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# **Annexure 11–Scope of Work**

With the objective to maintain its pioneering position in 'Next Generation Banking" and enhance the value proposition for our customers, Bank is keen to strategize and enhance online digital capabilities with a focus on creating a "market place" to fulfil and render services relating to different segment of customers'/prospective customers' daily needs and lifestyle needs.

The digital platform/s will integrate with various banking value chains. An online "market place" is a key part of this platform, to fulfil services relating to customers including their daily needs along with their banking requirements.

The bank is seeking a partner to supply "digital commerce platform" and provide support for the its implementation for multiple use cases as decided by the Bank. The platform with modular structure and open APIs which would facilitate plug-in of partners' sites on to this platform and also plug-out on to the partners' platform where a module or a group of modules can be connected to partners' platform to meet the following objectives and requirements:

- 1. Create an online marketplace that makes available all kinds of farming products and services and banking products and services on the platform under a modular structure that facilitates plug-in/plug-out for integration with partners' sites through Open APIs both ways, so that integration with partners of the Bank becomes quick and easy. Platform should have the necessary security layers with necessary backend infrastructure for Beta releases and staging.
- 2. Provide assistance to merchants on catalog management, purchase management fulfillment, pricing, promotion etc. or any other similar services.
- Use of Analytics to find out the customer demands and making the buying behavior of customer more pleasant. Use of Analytics also to cross-sell and upsell.
- 4. Implement any related capabilities to achieve the objective including but not limited to data storage, analytical tools, technology architecture, content design, user interface, integration/interface with social media, e-commerce site, wallets, payment engine/gateways, Contact Centre and application/ infrastructure integrations.
- 5. Integration with Core Banking, Alternate Channels like Mobile Banking including e-wallet, Internet Banking, ATM, Payment Gateway, etc., Loan products.
- 6. Publicity Management
- 7. Advisory management
- 8. Digital Security Management
- 9. Social listening and other emerging sources
- 10. Online chat/responsive web application
- 11. Transaction alerts, predictability
- 12. Loyalty management, review & rewards
- 13. Location based offers
- 14. Feedback & Complaint management
- 15. Governance structure



- 16. Digital Assets management.
- 17. Scalability for linkages with other software which are likely to come during the life span of the contract of this engagement.
- 18. Partner on-boarding and life-cycle management.
- 19. Partner Product catalog on-boarding and product-catalog life cycle management. High level requirements/capability desired to enable some of the business use cases is mentioned below:

#### A. Product Information:

E.g. Business Case: The platform should have the capability to show product & its related information in a visually appealing manner.

- 1. Business user should be able to create new products and all their variants (i.e. color and size combinations) into a new category in the system via a bulk import. Ability for business user to select more than one product and mass update attributes for those products in a single batch process.
- 2. Business users can manage product types, custom attributes, variants, child SKU definition, product info (image, product name, colour, price and colour swatches). Price including markdown if applicable.
- 3. Ability to curate catalog into collections, import and export catalog data.
- 4. Ability to browse, create, change, and delete categories and manage versioning.
- 5. Ability to create, change, and delete search facets for the catalogs.
- 6. Ability to view, find, browse, and associate assets to the Product like user manuals, warranty and other documentation/images/videos etc.

# **B. Content Management**

E.g. Business case: The partner or admin is able to create the catalogue and product pages in user friendly and seamless manner.

- 1. Ability to easily create and edit pages and content blocks, combining text, images, videos etc. without writing code.
- 2. Ability to link products to content pages and add rich content to product pages.
- 3. Ability to easily stage and preview content for seamless updates and timed/automated publishing.
- 4. Ability to manage upcoming site changes with a timeline dashboard.
- 5. Ability to organize content pages and add pagination, navigation, and menus. Track and restore previous versions of content pages.
- 6. Content should be easily created, edited, approved and published to the production site.
- 7. Importing content should be possible either manually or automatically using predefined approval workflows.
- 8. The system should be able to import product data from multiple sources using automated process that can be scheduled daily, hourly, or ad-hoc. Automation is the preferred route; there may be a need for some manual push of data.
- 9. System should have the ability to associate this content to a particular SKU programmatically without user intervention (i.e. based on naming convention).

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- 10. The system should be able to dynamically render images to the sites dimensions as the rich media are imported into the system.
- 11. The system should be able to handle multiple catalogues and sub catalogues.
- 12. The system should enable internal users to login to update and manage content.
- 13. The system should provide the ability to assemble pages without HTML or Java Script or technical knowledge.
- 14. The system should enable users to upload and display rich content such as videos, flash files.
- 15. The system should enable publishing of content via publishing controls either at content level, or full site update.

# C. Product fulfilment cycle (Ecommerce accelerator)

- E.g. Business case: The user is able to pick the desired product and purchase/ sell online and complete the entire transaction.
- 1. The system should be capable of accepting and managing orders through the various stages from receipt of order through to fulfilment.
- 2. Ability to display invoice address and default delivery address on order summary page with option to change delivery/billing address.
- 3. Ability to display cart summary showing thumbnail, product name, colour, size, quantity, stock status (i.e. warning if low stock), line total, shipping cost and order total.
- 4. Option to include promo code and recalculation of total.
- 5. Ability to pay with credit/debit card, Bank transfer, UPI, cash on delivery and other relevant methods.
- 6. Ability to cancel an order.
- 7. The system should be able to show projected delivery dates.
- 8. The system should be able to handle partial shipment of order line items or partial fulfilment of a given line item.
- 9. The system should be able to support set up of fulfilment vendors/partners if applicable.
- 10. The system should be able to support return of an item or order.
- 11. The system should be able to generate standard fulfilment, sales, returns, order settlement reports.
- 12. The system should maintain accurate inventory counts when an item is purchased, or stock updated.
- 13. The system should be able to support for inventory feeds from supplier.
- 14. Customer service Gives call center representatives the functionality they need to service customers:
  - a. Take-over abandoned carts
  - b. Assist in completing the sale
  - c. Search user profiles, order history / re-orders
  - d. Ability for call centre to manually change shipping address or other information about the order

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- e. (target arrival date, add/delete/modify items)
- f. Ability to delete/cancel/combine orders as required by call centre
- g. Ability for call centre to search for orders by customer, store, etc.
- h. Ability for call centre to manage support interactions by phone, email, etc., and then store/track those interactions against the specific customer and order.

#### D. Promotions

E.g. Business case: The partner or admin is able to provide product promotions to customers.

- 1. The system should offer a complete selection of promotions including: amount and % off items and bundles, shipping offers at the item and cart level, bundle discounts, free with purchase etc. These promotions may include the following:
  - a. Catalog-level promotions
    - i. Percentage off the subtotal of catalog entries
    - ii. Amount off the subtotal of catalog entries
    - iii. Percentage off individual catalog entries
    - iv. Amount off individual catalog entries
    - v. Order-level promotions
    - vi. Percentage off on order
    - vii. Amount off on order
  - viii. Free gift with an order
- 2. Ability to create, review and manage promotions for the products.
- 3. Ability for the admin to choose from a variety of qualification criteria (voucher code, promotional code, order value, customer attribute, basket content).
- 4. Promotions to be set to start and end on user-defined dates and times to avoid manual intervention.
- 5. Ability to display targeted promotions to individual customers that are aligned with promotions.

# **E. My Account**

E.g. Business case: Customer is able to create an account and all the customer activity including orders is associated with this account.

- 1. Account holders should be able to update their account details: first name, surname, billing address, shipping address, email address, contact phone, password, email preferences (including opt-in/out), DOB.
- 2. Account holders should be able to view their order history and details of each order including order number, order date, order status, products in order, total order price, with option to click through to order detail page for each individual order.
- 3. Account holders should be logged out of their account after xx minutes of inactivity.
- 4. Account holders should be able to opt-in/opt-out of email communications.
- 5. Ability for a customer to change or reset their account password.



6. A customer should be able to request to receive email/sms notification when an out of stock items returns to in-stock status.

#### F. On-site search filters

E.g. Business case: Customer is able to filter the products by partner, category, brand etc.

- 1. Results should be laid out in grid of product summary tiles. Tiles should link through to product detail pages. Multiple templates should be available to vary the layout of this page when required.
- 2. Header showing number of products in results, number of pages, page X of Y.
- 3. Best guess for near matches.
- 4. Ability to refine search by partners, category, brand, size, colour or price group etc.
- 5. User control of ordering search results e.g. by rating, index number, price, recently added etc.

#### G.Search

E.g. Business case: Customer is able to search for products listed by partners and filter the search results.

- 1. The system should support a robust set of search-driven capabilities such as: Rank search results based on business rule(s), Re-order search results, promote products by adding them to the top of search results, Alter shopper's search criteria.
- 2. The search box should have a type-ahead feature. Free text search spans structured (catalogue) and unstructured data and returns results in defined order.
- 3. Advanced search functionality that can display results from near matches, suggestions for misspellings, identify the most likely desired result, and display a possible result when typically, there would not be one.
- 4. Pagination of search results and filtering by price, colour, size, stock availability and other attributes.
- 5. Ability to sort search results by various attributes and product content.
- 6. Product Search Ability to search for products within the catalogue, by any of their attributes. Site.
- 7. Search Ability to search all content on the site (e.g. product content, help pages, articles, blogs etc.).
- 8. Recent Searches Ability to view most recent searches, select and reapply them.
- 9. Order of Product Search Results Ability to define the order in which the search results are returned.
- 10. Keyword Redirects Ability to specify words that when searched for should redirect to specific locations within the site (e.g. categories or landing pages etc.).
- 11. Customize Search Results Page The page displayed when results or no results are found may be controlled to display relevant products the user may want to review and purchase.



12. Search Rule Configuration - Ability to configure search rules / algorithms that determine/impact the "ranking" and relevancy of search results based on certain criteria.

#### H. Recommendations

E.g. Business case: Customer is presented with product recommendations based on previous purchases.

- 1. Automatically generate personalized product recommendations for each visitor based on current session, historical browsing behaviour including search, historical Shopping and purchasing data.
- 2. Ability to recommend products based on customer segmentation and demographics.
- 3. Ability to automatically present products to the customer that are identified as new arrivals within catalogue.
- 4. Ability to recommend products throughout the checkout process based on products in cart.

# I. Split Orders

E.g. Business case: Customer orders 2 products that are fulfilled by 2 different distributors of different /same brand.

- 1. Ability to split order into multiple delivery addresses.
- 2. Ability to split order to multiple dealers/distributors.
- 3. Shipping charge recalculation on click.
- 4. Coupon generation based on the company & its products. Customer should be able to show this coupon at an offline store to purchase the product.

#### J. Order Fulfilment status

E.g. Business case: Customer tracks the order placed and views current order status.

- 1. The system should be capable of tracking an order through its various stages. Potential stages include submitted, created, in process, on order, on route, available for pick up, on backorder, shipped, cancelled, complete. Customers should be able to login and check their order status and history at any time.
- 2. The system should track status at the order and SKU level.
- The system should be capable of generating and sending automated notifications when a SKU or Order status changes. The system should be capable of generating messages in the language preference of the customer and the customer service reps.
- 4. The system should not automatically generate an order until successful payment has been processed by the third-party payment company.
- 5. The system should generate automatic notifications to the customer upon successful completion of the payment process.
- 6. The system should generate automatic notifications to the relevant party responsible for fulfilment.
- 7. Ability to raise a return request for an order and track the complete return process

# K. Loyalty Scheme

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E.g. Business case: Customer gets reward points for purchases made that can be redeemed his future/ current purchases.

- 1. Ability to offer reward points for purchases, registration, and other engagement
- 2. Ability to configure reward point redemption rules, caps, and expiration dates.
- 3. Ability to auto-redeem points in the next purchase.

# L. Bid Management

E.g. Business case: Customer lists agri outputs on the platform on which buyers can place bids to buy.

- 1. Invite bids from buyers for output products listed by the customer.
- 2. Price and discount to be mentioned against each product being offered.
- 3. Comparison of similar products being listed by others and its ranking.

# M.Feedback system

E.g. Business case: Customer leaves feedback on a product purchased.

- 1. Customers can leave rating and feedback for products/services used.
- 2. Ensuring that reviews are made only after fulfilling defined criteria.
- 3. Ability to incorporate ratings in defining product ranking.

# N. Advertising System

E.g. Business case: Pertinent ads (basis his past buying behavior and/or his current selection) are shown to a customer while browsing for products.

- 1. Integration with ad-networks to show relevant ads to the customer.
- 2. Advocating best possible product based on the buying behaviour of the customer.

# O. Articles and Newsletter

E.g. Business case: Information sharing with customers to promote products.

- 1. Ability for admins to publish articles with relevant information in a section of the platform.
- 2. Ability to send newsletters with articles published with user defined frequency.

#### P. Forums for Discussion

E.g. Business case: Customer starts a discussion about a product, in which other customers can join and provide their point of view.

- 1. Ability to create forums on different topics and threaded discussion.
- 2. Search ability to find relevant forums with desired header/content.
- 3. Forum should auto-index as content is created and published.
- 4. Design look and feel of forum pages should align with rest of site.

#### Q.MIS / Web Analytics

E.g. Business case: Business user can configure a report and select data to be displayed in the report.

1. Ability to run and fetch standard ecommerce reports such as near real-time sales stats, Top customers, Top selling product, Top selling categories.



- 2. Ability to access raw data and pull all ecommerce data into new database and select data to extract.
- 3. Ability to create, save, and run custom reports Sales, order, and product reports can be customized by business users.
- 4. Ability to export product data Export capabilities that include choosing which fields to export.
- 5. Bulk Import Capabilities Ability to use exported data, manipulate fields, and do bulk updates of product, category, and business user data.
- The system should provide a suite of reports to enable the customer service reps, distribution personnel and expediters to expedite order shipment and ensure customer satisfaction. These reports should be able to be run on a scheduled or ad-hoc basis.
- 7. Illustrative List of MIS/Reports:
  - a. No of user login per day
  - b. New user registrations per day
  - c. Guest user visits
  - d. Enquiries product wise
  - e. No of transactions with merchants (for each merchant)
  - f. Value of transactions with merchants (for each merchant)
  - g. No of users directed to market place per day viii. No of conversions product wise
  - h. Track of browsing history along with social media product wise and user wise
  - i. Pattern of product enquiry
  - j. Complaints received and resolved
  - k. Top searched and visits bank products or merchant sites
  - I. Business impact of promotional campaigns/offers/schemes
  - m. Time spent by customer on portal, specific hours, etc.

# **Technical Requirements:**

# A. Responsive Web Design and Mobile Experiences

- System should have Responsive Web Design providing content parity between mobile devices and desktop channels, enhancing user experience and brand consistency. Seamless changes in screen size while the order of the content is maintained. Simplified content maintenance by having one site that is represented by one set of assets.
- 2. System should have mobile optimized experiences to engage customers when and how they want to shop.
- 3. It should be optimized for mobile browsing, checkout, content, store locators, etc.

# B. API based modular system

1. Fully REST enabled API based modular structure that facilitates plug-in/plug-out for integration with partners' sites through Open APIs both ways, so that integration with partners of the Bank becomes quick and easy.

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- 2. Platform should have the necessary security layers with necessary backend infrastructure for Beta releases and staging.
- **C. Implementation Support:** Vendor to provide implementation support during the entire implementation cycle.

# **Illustrative List of Product Categories:**

- 1. Asset Products
  - a. Agri Crop Loan
  - b. Loan against Gold
  - c. Other Agri loan Car/ Auto/ equipment/ tractor
- 2. Insurance Products
  - a. Life Insurance Products (Term, Endowment, Unit linked etc.)
  - b. Health Insurance
  - c. General Insurance
- 3. Partners
  - a. Input companies- seeds, fertilizers, tools
  - b. Agri output and food processing companies
  - c. Allied industry companies
  - d. Farm machinery (sale and rent) tractor, farm equipment, irrigation, etc
- 4. Investment Products
  - a. SIPs Gold (Govt bonds)
- 5. Payment Channels
  - a. Credit Cards / Debit Cards/ net banking
  - b. Wallets
  - c. UPI handle
  - d. COD

# **Scope of Work**

- Supply of the Digital Commerce Platform on (in-premise model) for development of E Commerce Website.
- The bank will provide requisite Hardware, Database and OS along with licenses as specified by the Bidder.
- Bidder and Original Platform Developer will provide ATS and support related to the platform during the contract period.
- Bidder will responsible to inform and install time to time upgrades and patches with coordination of Original Platform Developer and Bank.
- Conduct one time Training (if required) covering functional and technical aspects. Provide all the training material, User Manuals, Configuration Manuals and Product manuals online and in hard copy.
- The Platform should be compatible with any commodity hardware and virtual environment.

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- The Platform should have capability to port on cloud without change in licensing requirement and commercials.
- Vendor's technical proposal should include the Platform interoperability with cloud, benefits of moving on cloud and efforts to move on cloud.

### 1. Volume Matrix

S. No.	Matrix	Volume
1	Capacity to handling transaction per second	Approx. 100 TPS (The Platform should be scalable horizontally & vertically without any restriction on transactions)
2	Static Page Loading like login page	<1 Seconds
3	Dynamic Page Loading	<2 Seconds
4	Executing Search and rendering search result on application user interface	<3 Seconds
5	Viewing of report of size < 1 MB	< 3 Seconds

## 2. Disaster Recovery Mechanism Disaster Recovery Mechanism

- The proposed platform must be capable of and compatible for Disaster Recovery Implementation. The successful vendor should describe the provisions for disaster recovery and show that the proposed platform facilitates disaster recovery.
- The vendor needs to submit the technical architecture relating to data replication between primary and secondary site.
- The proposed platform must support high availability & secure Infrastructure in Data Centre and Disaster Recovery site as per Industry accepted security standards and best practices.

## 3. Training (Optional Component)

- The Bidder will be responsible for training after the delivery of the platform in the areas of parameterization, implementation, migration, operations, management, error handling, system administration, etc. The training should at least cover the following areas:
  - a) Functionality available in the platform
  - b) Customization development
  - c) Parameterization
  - d) Impact analysis
  - e) System and Application administration
  - f) Log analysis and monitoring

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Note: No. of Trainees will be decided by the Bank

The Bidder will be expected to deliver to the Bank one (1) physical copy and one
 (1) electronic copy of documentation for each of the deliverables and online
 context-sensitive help module included in the software to enable the Bank's
 personnel to use and understand the operations of the deliverables. The Bank
 may make additional copies of the Bank specific documentation for their internal
 use.

### 4. Support/

- 1. 24x7 online support facility through phone, email and SMS alerts by L1/ L2 / L3 support for the solution. The bank also has discretion to avail onsite support services whenever required without any cost.
- 2. Escalation process should be in place for unresolved issues.
- 3. The Vendor support staff should be well trained to effectively handle queries raised by the Bank customer / employees, etc.
- 4. The Vendor should provide cost of above mentioned support exclusive of software license cost.
- 5. The Vendor should have proven experience and expertise in providing 24x7 email/phone help desk support.

## 5. Monitoring and Audit

Compliance with security best practices may be monitored by periodic computer security audits / Information Security Audits performed by or on behalf of the Bank. The periodicity of these audits will be decided at the discretion of the Bank. The Vendor must provide the Bank access to various monitoring and performance measurement systems. The Vendor has to remedy all discrepancies observed by the auditors at no additional cost to the Bank.

All actions and activities performed within the system should have a full audit trail that not only simplifies troubleshooting and problem resolution but also provides an audit document to pinpoint accountability. The application architecture should also provide for easy drill down and scale up of information. Business logic should be available and verifiable "as of" a particular point in time to support comprehensive auditing requirements.

There should also be proper audit trail of addition, deletion, modification, activation, deactivation etc. of users and their system rights. In addition there should also be proper audit trail of addition, deletion, modification, at the record level showing the changes, users, date and timestamp.

## 6. Enterprise license on proposed Platform

The license for the solution to be Enterprise wide **perpetual** for all the modules offered without any constraint on use cases for the Bank's Operations in India & International Territories, present & future subsidiaries and associates both domestic & international and present & future RRBs without any restriction on use case.



## **Annexure 12-Service Levels**

Vendor will have to guarantee ticket resolution time 24x7x365 as follows:

Priority	Response	Resolution	Penalty
Priority 1	10 Minutes	1 Hours	0.5% of Average Monthly Cost of the Project ((Total License Cost+ Total ATS / Support Cost) / 36) for per 10 minutes over the acceptable resolution time.
Priority 2	20 Minutes	2 Hours	0.5% of Average Monthly Cost of the Project ((Total License Cost+ Total ATS / Support Cost) / 36) for per 20 minutes over the acceptable resolution time.
Priority 3	2 Hours	8 Hours	0.5% of Average Monthly Cost of the Project ((Total License Cost+ Total ATS / Support Cost) / 36) for per 1 hours over the acceptable resolution time.
Priority 4	5 Hours	24 Hours	0.1% of Average Monthly Cost of the Project ((Total License Cost+ Total ATS / Support Cost) / 36) for per 2 hours over the acceptable resolution time.

Priority 4: issues not affecting Bank's Business.

**Priority 3:** issues affecting approx. 1-20% of the customers.

**Priority 2:** issues affecting approx. 21-50% of the customers.

**Priority 1:** issues affecting 51-100% of the customers.

Vendor need to install Security Fix (Patches & Remediation) on priority basis as per following timelines:

S. No.	Criticality	Maximum installation timeline	Penalty
1	Critical	24-48 hours	0.5% of Average Monthly Cost of the Project ((Total License Cost+ Total ATS / Support Cost) / 36) for per 6 hours over the acceptable resolution time
2	Non Critical	15-30 days	0.1% of Average Monthly Cost of the Project ((Total License Cost+ Total ATS / Support Cost) / 36) for per Day over the acceptable resolution time

Criticality will be defined upon the recommendations of the regulators / independent third party assessor appointed by the Bank.

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### Annexure 13 - Commercial Bid

Amount in INR

S. No	Items	OTC (One Time Cost	Y1	Y2	Y3	Total Amount
1	Enterprise* License Cost	0.00	Х	Χ	Х	0.00
2	Support and ATS (Annual Technical Support) Cost	Х	0.00	0.00	0.00	0.00
Opt	ional Components					
1	Training Cost**	0.00	Х	Х	Х	0.00
2	180 man days for onsite professional support***	0.00	Х	Х	Х	0.00
3	Any Other Charges ***	0.00	0.00	0.00	0.00	0.00
Tota	al Cost of Ownership (Rs.)					0.00

### Note:

- a) \* Enterprise License would mean License for Bank Branches in India & International territories, RRBs, Subsidiaries and associates both domestic & international without limitation on use case.
- b) \*\* Training is optional deliverable in the scope. Bank may avail training service as per requirement. However for Commercial Bid evaluation purpose Training Cost will be added to the TCO (Total Cost of Ownership).
- c) \*\*\* Vendor needs to quote for 180 days professional onsite support which bank will utilize for Implementation, Implementation support to Bank / Bank's appointed service provider, Fine Tuning, Optimization and Upgradation as per Bank's requirement on per man day basis during the contract period. For commercial bid evaluation the cost will be consider in Year one.
- d) \*\*\*\* Details to be provided for any commercial provided against "Any Other Charges". Bank have discretion to mark these line items under any other charges if Bank feels these items are not mandatory for the project. Cost of any other charges will be consider for TCO calculation purpose however Bank will place order for these items at Bank's discretion as per requirement.

### **General Terms & Conditions:**

- a. The vendor needs to clearly indicate if there are any recurring costs included in the above bid and quantify the same. In the absence of this, the vendor would need to provide the same without any charge. Vendor should make no changes to the quantity.
- b. The Service Charges need to include all services and other requirement as mentioned in the RFP.
- c. All Quoted Commercial Values should comprise of values only upto 2 decimal

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- places. Bank for evaluation purpose will consider values only upto 2 decimal places for all calculations & ignore all figures beyond 2 decimal places.
- e) For each of the above items provided, vendor is required to provide the cost for every line item where the vendor has considered the cost.
- f) All the commercial value should be quoted in Indian Rupees & shall be all inclusive of taxes excluding GST. GST will be paid extra as per actuals. The Vendor is expected to provide the GST amount and GST percentage in both the commercial and masked bids (without amounts being submitted in the technical response). There will be no price escalation for during the contract period and any extension thereof. Bid submitted with an adjustable price quotation will be treated as nonresponsive and will be rejected.
- g) If the cost for any line item is indicated as zero then it will be assumed by the Bank that the said item is provided to the Bank without any cost.
- h) All deliverables to be supplied as per tender requirements provided in the tender.
- i) The vendor has to make sure all the arithmetical calculations are accurate. Bank will not be held responsible for any incorrect calculations.
- j) Bank will deduct applicable TDS, if any, as per the law of the land.

Further, we confirm that we will abide by all the terms and conditions mentioned above & in the tender document.

Authorized Signatory
Name:
Designation:
Vendor's Corporate Name:
Co. Seal



## Annexure 14 - Masked Commercial Bid

S. No	Items	OTC (One Time Cost	Y1	Y2	Y3	Total Amount
1	Enterprise* License Cost	0.00	X	X	<b>X</b>	0.00
2	Support and ATS (Annual Technical Support) Cost	X	0.00	0.00	0.00	0.00
Opti	ional Components					
1	Training Cost**	0.00	/ X	Х	X	0.00
2	180 man days for onsite professional support***	0.00	Х	Х	×	0.00
3	Any Other Charges ***	0.00	0.00	0.00	0.00	0.00
Tota	al Cost of Ownership (Rs.)					0.00

### Note:

- a) \* Enterprise License would mean License for Bank Branches in India & International territories, RRBs, Subsidiaries and associates both domestic & international without limitation on use case.
- b) \*\* Training is optional deliverable in the scope. Bank may avail training service as per requirement. However for Commercial Bid evaluation purpose Training Cost will be added to the TCO (Total Cost of Ownership).
- c) \*\*\* Vendor needs to quote for 180 days professional onsite support which bank will utilize for Implementation, Implementation support to Bank / Bank's appointed service provider, Fine Tuning, Optimization and Upgradation as per Bank's requirement on per man day basis during the contract period. For commercial bid evaluation the cost will be consider in Year one.
- d) \*\*\*\* Details to be provided for any commercial provided against "Any Other Charges". Bank have discretion to mark these line items under any other charges if Bank feels these items are not mandatory for the project. Cost of any other charges will be consider for TCO calculation purpose however Bank will place order for these items at Bank's discretion as per requirement.

### **General Terms & Conditions:**

- a. The vendor needs to clearly indicate if there are any recurring costs included in the above bid and quantify the same. In the absence of this, the vendor would need to provide the same without any charge. Vendor should make no changes to the quantity.
- b. The Service Charges need to include all services and other requirement as mentioned in the RFP.
- c. All Quoted Commercial Values should comprise of values only upto 2 decimal places. Bank for evaluation purpose will consider values only upto 2 decimal places for all calculations & ignore all figures beyond 2 decimal places.

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- e) For each of the above items provided, vendor is required to provide the cost for every line item where the vendor has considered the cost.
- f) All the commercial value should be quoted in Indian Rupees & shall be all inclusive of taxes excluding GST. GST will be paid extra as per actuals. The Vendor is expected to provide the GST amount and GST percentage in both the commercial and masked bids (without amounts being submitted in the technical response). There will be no price escalation for during the contract period and any extension thereof. Bid submitted with an adjustable price quotation will be treated as nonresponsive and will be rejected.
- g) If the cost for any line item is indicated as zero then it will be assumed by the Bank that the said item is provided to the Bank without any cost.
- h) All deliverables to be supplied as per tender requirements provided in the tender.
- i) The vendor has to make sure all the arithmetical calculations are accurate. Bank will not be held responsible for any incorrect calculations.
- j) Bank will deduct applicable TDS, if any, as per the law of the land.

Further, we confirm that we will abide by all the terms and conditions mentioned above & in the tender document.

Authorized Signatory
Name:
Designation:
Vendor's Corporate Name:
Co. Seal



# **Annexure 15 - Performance Guarantee**

(FORMAT OF PERFORMANCE BANK GUARANTEE)

То
Chief Technology Officer Bank of Baroda Baroda Sun Tower
Bandra Kurla Complex Bandra (E), Mumbai 400 051
WHEREAS M/S
AND WHEREAS, in terms of the conditions as stipulated in the PO and the Request for Proposal document No
(hereinafter referred to as "RFP"), the bidder is required to furnish a Performance Bank Guarantee issued by a Public Sector Bank in India in your favour for Rs towards due performance of the contract in accordance with the specifications, terms and conditions of the purchase order and RFP document (which guarantee is hereinafter called as "BANK GUARANTEE").
AND WHEREAS the Bidder has approached us for providing the BANK GUARANTEE.
AND WHEREAS at the request of the Bidder, WE,
Companies Acquisition and Transfer of Undertakings Act,1970/1980 having it's  Office at
a branch interalia at India have agreed to issue the BANK GUARANTEE.
THEREFORE, WE, (name of Bank and it's address)
India furnish you the BANK GUARANTEE in manner hereinafter contained and agree with you as follows:
1. We do hereby expressly, irrevocably and unconditionally undertake to pay the amounts due and payable under this Guarantee without

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any demur, merely on demand from you and undertake to indemnify you and keep
you indemnified from time to time and at all times to the extent of Rs.
/-(Rupees only)
against any loss or damage caused to or suffered by or that may be caused to or
suffered by you on account of any breach or breaches on the part of the Bidder of any
of the terms and conditions contained in the PO and RFP and in the event of the Bidder
committing default or defaults in carrying out any of the work or discharging any
obligation under the PO or RFP document or otherwise in the observance and
performance of any of the terms and conditions relating thereto in accordance with
the true intent and meaning thereof, we shall forthwith on demand pay to you such
sum or sums not exceeding the sum of Rs/(Rupees
only) as
may be claimed by you on account of breach on the part of the Bidder of their
obligations or default in terms of the PO and RFP.

- 2. Notwithstanding anything to the contrary contained herein or elsewhere, we agree that your decision as to whether the bidder has committed any such breach/ default or defaults and the amount or amounts to which you are entitled by reasons thereof will be binding on us and we shall not be entitled to ask you to establish your claim or claims under Bank Guarantee, but will pay the same forthwith on your demand without any protest or demur. Any such demand made by Bank of Baroda shall be conclusive as regards the amount due and payable by us to you.

- 5. The Bank Guarantee shall not in any way be affected by your taking or giving up any securities from the bidder or any other person, firm or company on its behalf or by the winding up, dissolution, insolvency or death as the case may be of the bidder.



- 6. In order to give full effect to the guarantee herein contained, you shall be entitled to act as if we were your principal debtors in respect of all your claims against the bidder hereby guaranteed by us as aforesaid and we hereby expressly waive all our rights of surety ship and other rights, if any, which are in any way inconsistent with any of the provisions of Bank Guarantee.
- 7. Subject to the maximum limit of our liability as aforesaid, Bank Guarantee will cover all your claim or claims against the bidder from time to time arising out of or in relation to the PO and RFP and in respect of which your claim in writing is lodged on us before expiry of Bank Guarantee.
- 8. Any notice by way of demand or otherwise hereunder may be sent by special courier, telex, fax or registered post to our local address as aforesaid and if sent accordingly it shall be deemed to have been given when the same has been posted.
- 9. The Bank Guarantee and the powers and provisions herein contained are in addition to and not by way of limitation of or substitution for any other guarantee or guarantees hereto before given to you by us (whether jointly with others or alone) and now existing uncancelled and this Bank Guarantee is not intended to and shall not revoke or limit such guarantee or guarantees.
- 10. The Bank Guarantee shall not be affected by any change in the constitution of the bidder or us nor shall it be affected by any change in your constitution or by any amalgamation or absorption thereof or therewith but will ensure to the benefit of and be available to and be enforceable by the absorbing or amalgamated company or concern.
- 11. The Bank Guarantee shall come into force from the date of its execution and shall not be revoked by us any time during its currency without your previous consent in writing.
- 12. We further agree and undertake to pay you the amount demanded by you in writing irrespective of any dispute or controversy between you and the bidder in any suit or proceeding pending before any court or Tribunal relating thereto, our liability under this present being absolute and unequivocal. The payments so made by us shall be a valid discharge of our liability for payment here under and the bidder shall have no claim against us for making such payment.
- 13. Notwithstanding anything contained herein above;

a.	our	liability	under	this	Guarantee	shall	not	exceed	Rs.	/-
	(Ru	oees						01	nly)	

- b. this Bank Guarantee shall be valid and remain in force upto and including the date ...... and
- c. we are liable to pay the guaranteed amount or any part thereof under this Bank Guarantee only and only if you serve upon us a written claim or demand on or before the expiry of this guarantee.
- 14. We have the power to issue this Bank Guarantee in your favour under the Memorandum and Articles of Association of our Bank and the undersigned has full power to execute this Bank Guarantee under the Power of Attorney issued by the Bank.

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Dated this the day of,	20
For and on behalf of	
Branch Manager	
Seal and Address	

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## **Annexure 16 – Integrity Pact**

PRE CONTRACT INTEGRITY PACT

General

This pre-bid pre-co	ntract Agreement (he	ereinafter called	d the Integrity F	Pact) is made on
day of	month, 20	_, between, on	one hand, Ba	ink of Baroda, a
body corporate cor	stituted under the Ba	anking Compai	nies (Acquisitio	ons and Transfer
of Undertakings) A	ct, 1970 having its he	ead office at Ma	andvi Baroda, a	and its corporate
office at Baroda C	orporate Centre, C-2	26, G-Block, B	andra Kurla C	omplex, Bandra
East, Mumbai-4000	051 (hereinafter calle	ed the "BUYER	", which expres	ssion shall mean
and include, unles	s the context other	wise requires,	his successo	rs in office and
assigns) of the First	t Part and M/s		represented b	y Shri
, Chief Executive (	Officer (hereinafter o	called the "BID	DER/Seller" w	hich expression
shall mean and ind	clude, unless the cor	ntext otherwise	requires, his	successors and
permitted assigns)	of the Second Part.			

WHEREAS the BUYER proposes to procure (Name of the Stores/Equipment/Item/Services) and the BIDDER/Seller is willing to offer/has offered the said stores/equipment/item/services and

WHEREAS the BIDDER is a private company/public company/Government undertaking/partnership/registered export agency, constituted in accordance with the relevant law in the matter and the BUYER is a Public Sector Undertaking performing its functions on behalf of the President of India.

NOW, THEREFORE, To avoid all forms of corruption by following a system that is fair, transparent and free from any influence/prejudiced dealings prior to, during and subsequent to the currency of the contract to be entered into with a view to:-

Enabling the BUYER to obtain the desired said stores/equipment at a competitive price in conformity with the defined specifications by avoiding the high cost and the distortionary impact of corruption on public procurement, and

Enabling BIDDERs to abstain from bribing or indulging in any corrupt practice in order to secure the contract by providing assurance to them that their competitors will also abstain from bribing and other corrupt practices and the BUYER will commit to prevent corruption, in any form, by its officials by following transparent procedures.

The parties hereto hereby agree to enter into this Integrity Pact and agree as follows:

### **Commitments of the BUYER**

- 1.1 The BUYER undertakes that no official of the BUYER, connected directly or indirectly with the contract, will demand, take a promise for or accept, directly or through intermediaries, any bribe, consideration, gift, reward, favour or any material or immaterial benefit or any other advantage from the BIDDER, either for themselves or for any person, organization or third party related to the contract in exchange for an advantage in the bidding process, bid evaluation, contracting or implementation process related to the contract.
- 1.2 The BUYER will, during the pre-contract stage, treat all BIDDERs alike, and will provide to all BIDDERs the same information and will not provide any such

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- information to any particular BIDDER which could afford an advantage to that particular BIDDER in comparison to other BIDDERS.
- 1.3 All the officials of the BUYER will report to the appropriate Government office any attempted or completed breaches of the above commitments as well as any substantial suspicion of such a breach.
- 1.4 In case any such preceding misconduct on the part of such official(s) is reported by the BIDDER to the BUYER with full and verifiable facts and the same is prima facie found to be correct by the BUYER, necessary disciplinary proceedings, or any other action as deemed fit, including criminal proceedings may be initiated by the BUYER and such a person shall be debarred from further dealings related to the contract process. In such a case while an enquiry is being conducted by the BUYER the proceedings under the contract would not be stalled.

## **Commitments of BIDDERs**

- The BIDDER commits itself to take all measures necessary to prevent corrupt practices, unfair means and illegal activities during any stage of its bid or during any pre-contract or post-contract stage in order to secure the contract or in furtherance to secure it and in particular commit itself to the following:-
- 2.1 The BIDDER will not offer, directly or through intermediaries, any bribe, gift, consideration, reward, favour, any material or immaterial benefit or other advantage, commission, fees, brokerage or inducement to any official of the BUYER, connected directly or indirectly with the bidding process, or to any person, organization or third party related to the contract in exchange for any advantage in the bidding, evaluation, contracting and implementation of the contract.
- 2.2 The BIDDER further undertakes that it has not given, offered or promised to give, directly or indirectly any bribe, gift, consideration, reward, favour, any material or immaterial benefit or other advantage, commission, fees, brokerage or inducement to any official of the BUYER or otherwise in procuring the Contract or forbearing to do or having done any act in relation to the obtaining or execution of the contract or any other contract with the Government for showing or forbearing to show favour or disfavor to any person in relation to the contract or any other contract with the Government.
- 2.3 BIDDERS shall disclose the name and address of agents and representatives and Indian BIDDERs shall disclose their foreign principals or associates.
- 2.4 BIDDERs shall disclose the payments to be made by them to agents/brokers or any other intermediary, in connection with this bid/contract.
- 2.5 The BIDDER further confirms and declares to the BUYER that the BIDDER is the original manufacturer/integrator/authorised government sponsored export entity and has not engaged any individual or firm or company whether Indian or foreign to intercede, facilitate or in any way to recommend to the BUYER or any of its functionaries, whether officially or unofficially to the award of the contract to the BIDDER, nor has any amount been paid, promised or intended to be paid to any such individual, firm or company in respect of any such intercession, facilitation or



recommendation.

- 2.6 The BIDDER, either while presenting the bid or during pre-contract negotiations or before signing the contract, shall disclose any payments he has made, is committed to or intends to make to officials of the BUYER or their family members, agents, brokers or any other intermediaries in connection with the contract and the details of services agreed upon for such payments.
- 2.7 The BIDDER will not collude with other parties interested in the contract to impair the transparency, fairness and progress of the bidding process, bid evaluation, contracting and implementation of the contract.
- 2.8 The BIDDER will not accept any advantage in exchange for any corrupt practice, unfair means and illegal activities.
- 2.9 The BIDDER shall not use improperly, for purposes of competition or personal gain, or pass on to others, any information · provided by the BUYER as part of the business relationship, regarding plans, technical proposals and business details, including information contained in any electronic data carrier. The BIDDER also undertakes to exercise due and adequate care lest any such information is divulged.
- 2.10 The BIDDER commits to refrain from giving any complaint directly or through any other manner without supporting it with full and verifiable facts.
- 2.11 The BIDDER shall not instigate or cause to instigate any third person to commit any of the actions mentioned above.
- 2.12 If the BIDDER or any employee of the BIDDER or any person acting on behalf of the BIDDER, either directly or indirectly, is a relative of any of the officers of the BUYER, or alternatively, if any relative of an officer of the BUYER has financial interest/stake in the BIDDER's firm, the same shall be is closed by the BIDDER at the time of filing of tender. The term 'relative' for this purpose would be as defined in Section 6 of the Companies Act 1956.
- 2.13 The BIDDER shall not lend to or borrow any money from or enter into any monetary dealings or transactions, directly or indirectly, with any employee of the BUYER.

### 3 Previous Transgression

- 3.1 The BIDDER declares that no previous transgression occurred in the last three years immediately before signing of this Integrity Pact, with any other company in any country in respect of any corrupt practices envisaged hereunder or with any Public Sector Enterprise in India or any Government Department in India that could justify BIDDER's exclusion from the tender process.
- 3.2 The BIDDER agrees that if it makes incorrect statement on this subject, BIDDER can be disqualified from the tender process or the contract, if already awarded, can be terminated for such reason.

### 4 Earnest Money (Security Deposit)

4.1 While submitting commercial bid, the BIDDER shall deposit an amount (shall be specified in RFP) as Earnest Money/Security Deposit, with the BUYER through



any of the following instruments:

- (i) Bank Draft or a Pay Order in favour of Bank of Baroda
- (ii) A confirmed guarantee by an Indian Nationalized Bank other than Bank of Baroda, promising payment of the guaranteed sum to the BUYER on demand within three working days without any demur whatsoever and without seeking any reasons whatsoever. The demand for payment by the BUYER shall be treated as conclusive proof of payment.
- (iii) Any other mode or through any other instrument (to be specified in the RFP).
- 4.2 The Earnest Money/Security Deposit shall be valid upto a period of 8 Months or the complete conclusion of the contractual obligations to the complete satisfaction of both the BIDDER and the BUYER, including warranty period, whichever is later.
- 4.3 In case of the successful BIDDER a clause would also be incorporated in the Article pertaining to Performance Bond in the Purchase Contract that the provisions of Sanctions for Violation shall be applicable for forfeiture of Performance Bond in case of a decision by the BUYER to forfeit the same without assigning any reason for imposing sanction for violation of this Pact.
- 4.4 No interest shall be payable by the BUYER to the BIDDER on Earnest Money/Security Deposit for the period of its currency.

### 5 Sanctions for Violations

- 5.1 Any breach of the aforesaid provisions by the BIDDER or any one employed by it or acting on its behalf (whether with or without the knowledge of the BIDDER) shall entitle the BUYER to take all or any one of the following actions, wherever required:-
- 5.1.1 To immediately call off the pre contract negotiations without assigning any reason or giving any compensation to the BIDDER. However, the proceedings with the other BIDDER(s) would continue.
- 5.1.2 The Earnest Money Deposit (in pre-contract stage) and/or Security Deposit/Performance Bond (after the contract is signed) shall stand forfeited either fully or partially, as decided by the BUYER and the BUYER shall not be required to assign any reason therefore.
- 5.1.3 To immediately cancel the contract, if already signed, without giving any compensation to the BIDDER.
- 5.1.4 To recover all sums already paid by the BUYER, and in case of an Indian BIDDER with interest thereon at 2% higher than the prevailing Base Rate of Bank of Baroda, while in case of a BIDDER from a country other than India with interest thereon at 2% higher than the LIBOR. If any outstanding payment is due to the BIDDER from the BUYER in connection with any other contract for any other stores, such outstanding payment could also be utilised to recover the aforesaid sum and interest.
- 5.1.5 To encash the advance bank guarantee and performance bond / warranty bond, if furnished by the BIDDER, in order to recover the payments, already made by the BUYER, along with interest.



- 5.1.6 To cancel all or any other Contracts with the BIDDER. The BIDDER shall be liable to pay compensation for any loss or damage to the BUYER resulting from such cancellation/rescission and the BUYER shall be entitled to deduct the amount so payable from the money(s) due to the BIDDER.
- 5.1.7 To debar the BIDDER from participating in future bidding processes of the Government of India for a minimum period of five years, which may be further extended at the discretion of the BUYER.
- 5.1.8 To recover all sums paid in violation of this Pact by BIDDER(s) to any middleman or agent or broker with a view to securing the contract.
- 5.1.9 In cases where irrevocable Letters of Credit have been received in respect of any contract signed by the BUYER with the BIDDER, the same shall not be opened.
- 5.1.10 Forfeiture of Performance Bond in case of a decision by the BUYER to forfeit the same without assigning any reason for imposing sanction for violation of this Pact.
- 5.2 The BUYER will be entitled to take all or any of the actions mentioned at para 6.1(i) to (x) of this Pact also on the Commission by the BIDDER or any one employed by it or acting on its behalf (whether with or without the knowledge of the BIDDER), of an offence as defined in Chapter IX of the Indian Penal code, 1860 or Prevention of Corruption Act, 1988 or any other statute enacted for prevention of corruption.
- 5.3 The decision of the BUYER to the effect that a breach of the provisions of this Pact has been committed by the BIDDER shall be final and conclusive on the BIDDER. However, the BIDDER can approach the Independent Monitor(s) appointed for the purposes of this Pact.

#### 6 Fall Clause

The BIDDER undertakes that it has not supplied /is not supplying similar product / systems / subsystems or services at a price lower than that offered in the present bid in respect of any other Ministry/Department of the Government of India or PSU and if it is found at any stage that similar product/systems / sub systems or services was supplied by the BIDDER to any other Ministry/ Department of the Government of India or a PSU at a lower price, then that very price, with due allowance for elapsed time, will be applicable to the present case and the difference in the cost would be refunded by the BIDDER to the BUYER, if the contract has already been concluded.

### 7 Independent Monitors

- 7.1 The BUYER has appointed Independent External Monitors (hereinafter referred to as Monitors) for this Pact in consultation with the Central Vigilance Commission. Name: Mr.Shirish Balakrishna Agarkar (email id: agarkar.bob1@gmail.com)
- 7.2 The task of the Monitors shall be to review independently and objectively, whether and to what extent the parties comply with the obligations under this Pact.
- 7.3 The Monitors shall not be subject to instructions by the representatives of the RFP for Supply and Support for Digital Commerce Platform

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parties and perform their functions neutrally and independently.

- 7.4 Both the parties accept that the Monitors have the right to access all the documents relating to the project/procurement, including minutes of meetings.
- 7.5 As soon as the Monitor notices, or has reason to believe, a violation of this Pact, he will so inform the Authority designated by the BUYER.
- 7.6 The BIDDER(s) accepts that the Monitor has the right to access without restriction to all Project documentation of the BUYER including that provided by the BIDDER. The BIDDER will also grant the Monitor, upon his request and demonstration of a valid interest, unrestricted and unconditional access to his project documentation. The same is applicable to Subcontractors. The Monitor shall be under contractual obligation to treat the information and documents of the BIDDER/Subcontractor(s) with confidentiality.
- 7.7 The BUYER will provide to the Monitor sufficient information about all meetings among the parties related to the Project provided such meetings could have an impact on the contractual relations between the parties. The parties will offer to the Monitor the option to participate in such meetings.
- 7.8 The Monitor will submit a written report to the designated Authority of BUYER/Secretary in the Department/ within 8 to 10 weeks from the date of reference or intimation to him by the BUYER I BIDDER and, should the occasion arise, submit proposals for correcting problematic situations.

### 8 Facilitation of Investigation

In case of any allegation of violation of any provisions of this Pact or payment of commission, the BUYER or its agencies shall be entitled to examine all the documents including the Books of Accounts of the BIDDER and the BIDDER shall provide necessary information and documents in English and shall extend all possible help for the purpose of such examination.

#### 9 Law and Place of Jurisdiction

This Pact is subject to Indian Law. The place of performance and jurisdiction is the seat of the BUYER.

## 10 Other Legal Actions

The actions stipulated in this Integrity Pact are without prejudice to any other legal action that may follow in accordance with the provisions of the extant law in force relating to any civil or criminal proceedings.

## 11 Validity

The validity of this Integrity Pact shall be from date of its signing and extend upto 3 years or the complete execution of the contract to the satisfaction of both the BUYER and the BIDDER/Seller, including warranty period, whichever is later. In case BIDDER is unsuccessful, this Integrity Pact shall expire after six months from the date of the signing of the contract.

Should one or several provisions of this Pact turn out to be invalid; the remainder of this Pact shall remain valid. In this case, the parties will strive to come to an agreement



to their original intentions.

<b>12</b> . The parties hereby sign this Integrity Pact at $\_$	on
BUYER	BIDDER
Name of the Officer:	Chief Executive Officer
Designation:	Department:
Witness	Witness
1	1
2	2

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## **Annexure 17 - Bill of Material**

Vendor need to submit Bill of Material of all deliverables as per of offering proposed solution / service.

S. No.	Item	Quantity	Details	Remark
1. L	icenses			
1			Perpetual / Enterprise wide / Other details	
2				
2. O	ther Components		l	
1				
2				