



## NEWS HIGHLIGHTS

RBI extends priority sector classification for bank loans to NBFCs

Global contactless payment market expected to reach \$18 bn by 2025

US fintech HUMBL enters India market through DIPL partnership

CoinDCX raises \$3 million from Bain fund, BitMEX owner & others

## Today's View

### e-Safeguarding Marine Sector

The shipping industry accounts for about 90% of the world trade, as per World Shipping Council. Considering the significance of the industry, it is imperative that access to the right set of insurance be made available to all the relevant stakeholders. Marine Insurance is one of the oldest and most traditional classes of business. It originated at Lloyds of London, when 1500+ members of the shipping industry congregated in the coffee house of Edward Lloyd to arrange early forms of marine insurance.

As per **DailyFintech** research, Commercial marine insurance is currently a \$30 bn premium market. Though it is complex and fragmented, the emergence of IoT and other devices has created a wealth of data within the industry.

For instance, Insurtech firm **Concirus** uses artificial intelligence (AI) and risk analytics to help marine insurers move to "behavioural-based underwriting". It considers a ship's location, speed and other factors to offer more accurate underwriting models. It accesses and interprets large sets of data, such as vessel statistics, movements, cargo and machinery information and combines this with historical claims information to reveal the behaviour that correlate with claims.

Similarly, Marine-focused insurtech firm **Windward** collates shipping data and uses vessel operating patterns and behavioural traits to predict the likelihood of a ship having an accident in the year ahead.

**Akhil Handa**  
+91 22 6759 2873

**Manish Kulkarni**  
+91 22 6759 2885  
Manish.Kulkarni@bankofbaroda.com

### FM Nirmala Sitharaman sets Rs 15 lakh income cap to tax NRIs

Finance minister Nirmala Sitharaman softened the contentious budget proposal to tax non-resident Indians, putting in place a threshold of ₹15 lakh for the levy of tax on incomes emanating from India, while leaving out global incomes from the tax ambit.

#### Green Light to Finance Bill

OVER 40 AMENDMENTS APPROVED...

TCS on e-commerce remittances cut to 0.5% from 5%

No TDS on redeeming growth oriented units

2% TDS on ₹20 lakh+ withdrawals from July 1

TCS on e-commerce tax of RETs, invts exempted

Dividend tax of RETs, invts exempted

5% TDS on ₹1 cr+ withdrawals, if no return filed for 3 yrs

ADIA Investment through debt/share capital/unit

Investment permitted through business trust/alternate investment funds

Source—The Economic Times

[READ MORE](#)

24<sup>th</sup> March 2020

Apart from AI, other emerging technologies like blockchain have also been leveraged for marine-tech. Blockchain-based platform **insurewave** has been developed by technology firm **Guardtime** in partnership with Microsoft and EY to transform how marine insurers manage risk across their organization and how they work with brokers and re-insurers. It will support more than half a million automated ledger transactions and help manage risk for more than 1,000 commercial vessels in the first year, according to its developers. The platform establishes a digital insurance value chain, connecting participants in a private network to a shared database in real time. Transactions those otherwise takes days can be processed automatically in minutes using computer algorithms with no need for third-party verification.

Considering the fact that marine insurance relies heavily on location data, marine insurance can effectively leverage AI-based analytics to further improve the accuracy of existing datasets. Additionally, based on the generation of new data insights and advanced capabilities, the industry has potential to create a seamless interface between ship operators and insurers.

---

## Today's News

### CoinDCX raises \$3 million from Bain fund, BitMEX owner & others

One of India's largest cryptocurrency exchanges, CoinDCX, has raised \$3 million from backers including Bain Capital Ventures, signaling that global investors are drawn to the space after a favorable Supreme Court decision.

The virtual currency trading platform said it would use the funds to promote adoption of cryptocurrencies as well as boost product development and marketing. Investors in the funding round included veteran crypto investor Polychain Capital and HDR Global Trading, which operates the crypto exchange BitMEX.

Source – *The Economic Times*

[READ MORE](#)

### Global contactless payment market expected to reach \$18 bn by 2025

According to a market research report "Contactless Payment Market by Component (Hardware (PoS and Cards), Solutions, and Services (Consulting, Integration and Deployment, and Support and Maintenance)), Vertical (Retail and hospitality), and Region - Global Forecast to 2025", published by MarketsandMarkets, the global Contactless Payment Market size is expected to grow from USD 10.3 billion in 2020 to USD 18.0 billion by 2025, at a Compound Annual Growth Rate (CAGR) of 11.7 percent during the forecast period.

The major advantage offered by contactless payments is that customers can instantly complete the transactions with the tap of a card. This increases the speed of transactions, making contactless payment more efficient.

Source – *Money Control*

[READ MORE](#)

## Fintech startups re-bundling their products, expanding into new geographies: GlobalData

GlobalData, a data analytics company, said the trend of global funding to venture-backed fintech companies growing in the later stages but with a pullback in the seed-stage indicates a general consolidation towards the maturing of the fintech sector, where the startups are looking to scale up beyond their boundaries.

An analysis of GlobalData looks at how various fintech companies are trying to expand as the fintech sector is stabilizing and maturing.

Source – *The Economic Times*

[READ MORE](#)

### RBI extends priority sector classification for bank loans to NBFCs

The Reserve Bank of India has extended the priority sector classification for bank loans to non-banking financial companies (NBFCs) for on-lending for FY21.

The classification benefit was to be available till March 31. This is part of steps to provide support for financial sector entities to deal with slowdown and aftermath of COVID-19. Further, existing loans disbursed under the on-lending model will continue to be classified under priority sector till the date of repayment/maturity, RBI said in communication to banks.

Source – *Business Standard*

[READ MORE](#)

## US fintech HUMBL enters India market through DIPL partnership

HUMBL, a US fintech delivering mobile payments and financial services, has entered into a strategic partnership with Digital India Payments Limited (DIPL) to enter the India market.

DIPL processes millions of dollars per day in financial and retail transactions, across 30,000 merchant locations in India, with extensions into Nepal, Bangladesh, Maldives, Myanmar and Sri Lanka.

HUMBL has developed a HUMBL - Mobile App that allows customers to send money, receive money, exchange money, pay bills or pay merchants; as well as physical agent locations called: HUMBL Hubs.

Source – Money Control

[READ MORE](#)

## An AI algorithm helps this SaaS startup automate customer replies in a human-like manner

In a time of crisis, businesses are flooded with emails from customers. An automated message in this situation would not amply deliver the company's care.

But, what if an artificial intelligence (AI) algorithm knows how to assuage the customer's anxiety and keep them up to date with their query? This is exactly what Mumbai- and Bengaluru-based startup AmyGB.ai is solving.

Customer success is very important for companies. You have the likes of B2B SaaS companies like Zoho and Freshworks, or B2C ecommerce firms like Amazon and Flipkart using technologies that can predict customer reactions and expectations.

Source –Your Story

[READ MORE](#)

## BigBasket buys micro delivery startup DailyNinja

BigBasket said it has acquired micro-delivery startup DailyNinja to consolidate its subscription delivery business.

The deal is estimated to value Bengaluru-based DailyNinja at around Rs 48 crore in stock, people aware of the matter told ET requesting anonymity. The online grocery delivery startup had earlier acquired Pune-based RainCan and Bengaluru-based Morningcart for its morning delivery service, BBDaily.

While DailyNinja has around 1,10,000 daily transacting customers and a network of 2,000 milkman partners across India, BBDaily makes about 1,60,000 deliveries per day.

Source – The Economic Times

[READ MORE](#)

## RBI advances OMO date, announces repo of Rs 1 trn in two tranches

The RBI stepped in on Monday to infuse more liquidity into the system by announcing term repo operations of Rs 1 trillion in two tranches, even as it advanced a secondary bond-buying plan scheduled next week.

The repo would take care of any frictional liquidity requirements of the banking system, the central bank said. But, at the same time, the central bank's special swap operation to infuse dollar liquidity into the system saw tepid response. With \$2 billion on offer, banks bid for only \$1.53 billion, of which the central bank accepted bids for only \$650 million.

Source – Business Standard

[READ MORE](#)

## Western Union urges customers to opt digital money transfer amidst COVID-19 crisis

Western Union, a global leader in cross-border, cross-currency money movement and payments, informed its money transfer customers that the company's money movement network stands ready to help customers deliver vital financial support to friends and families around the world in these challenging times. Customers can choose to send funds via Western Union's increasingly adopted digital channels or its vast retail network.

In light of the current COVID-19 pandemic, Western Union understands that some of its customers may look for alternate ways of sending money to their loved ones.

Source – Money Control

[READ MORE](#)

**Disclaimer:** The views expressed in this newsletter are personal views of the author and do not necessarily reflect the views of Bank of Baroda. Nothing contained in this publication shall constitute or be deemed to constitute an offer to sell/ purchase or as an invitation or solicitation to do so for any securities of any entity. Bank of Baroda and/ or its Affiliates and its subsidiaries make no representation as to the accuracy; completeness or reliability of any information contained herein or otherwise provided and hereby disclaim any liability with regard to the same. Bank of Baroda Group or its officers, employees, personnel, directors may be associated in a commercial or personal capacity or may have a commercial interest including as proprietary traders in or with the securities and/ or companies or issues or matters as contained in this publication and such commercial capacity or interest whether or not differing with or conflicting with this publication, shall not make or render Bank of Baroda Group liable in any manner whatsoever & Bank of Baroda Group or any of its officers, employees, personnel, directors shall not be liable for any loss, damage, liability whatsoever for any direct or indirect loss arising from the use or access of any information that may be displayed in this publication from time to time.