

**Request for Quote (RFQ) for Selection of Vendor for Renewal of ATS/AMC of VMWARE Solution  
(BID No: GEMS/2024/B/4857933 dated 16.04.2024)**

**Addendum 01:**

Sr. No.	RFQ Page No	Clause in RFQ	Clarifications/ Changes Made
1	Page 2	<b>[A] Important Details:</b>  Last Date & Time of Submission of bids  03:00 PM on 03 May, 2024	<b>[A] Important Details:</b>  Last Date & Time of Submission of bids  03:00 PM on <b>09 May, 2024</b>
2	Page 2	<b>[A] Important Details:</b>  <b>Date &amp; Time of opening of Eligibility Bid</b>  03:30 PM on 03 May, 2024	<b>[A] Important Details:</b>  Date & Time of opening of Eligibility Bid  03:30 PM on <b>09 May, 2024</b>
3	Page 50	<b>Annexure 12 – Project Details &amp; Scope of Work</b>  2. Scope of Work  2.1 Supply of VMware vSphere 8 Standard for 1 processor w/Lenovo 1Yr S&S Part Number: 7S061289WW – Core Quantity – 180	<b>Annexure 12 – Project Details &amp; Scope of Work</b>  2. Scope of Work  2.1 Supply of VCF SKU/ Part No: VCF-CLD-FND-5 – 1 Year Core Quantity - 180
4	Page 52	<b>Annexure 13 - Masked Commercial Bid</b>  <b>Description</b>	<b>Annexure 13 - Masked Commercial Bid (Revised)</b>  <b>Description</b>

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		VMware vSphere 8 Standard for 1 processor w/Lenovo 1Yr S&S Part Number: 7S061289WW (180 cores)	SKU/ Part No: VCF-CLD-FND-5 – 1 Year Core Quantity - 180
5	<b>Page 55</b>	<b>Annexure 14 - Commercial Bid</b>  <b>Description</b> VMware vSphere 8 Standard for 1 processor w/Lenovo 1Yr S&S Part Number: 7S061289WW (180 cores)	<b>Annexure 14 - Commercial Bid (Revised)</b>  <b>Description</b> SKU/ Part No: VCF-CLD-FND-5 – 1 Year Core Quantity - 180

Annexure 13: Masked Commercial Bid (Revised)

Annexure 14: Commercial Bid (Revised)

All other Terms & Conditions are same as per our Request for Quote (RFQ) for Selection of Vendor for Renewal of ATS/AMC of VMWARE Solution (BID No: GEMS/2024/B/4857933 dated 16.04.2024)

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**Annexure 13: Masked Commercial Bid (Revised)**

(Please note that the masked price bid should be exact reflection of the commercial bid except that the masked price bid should not contain any financial information)

(Amount in INR Rupees)

Sr .	Description	Quantity	One time Cost (excluding GST)	Year 1 Cost (excluding GST)	GST %	GST Amount	Total Cost (incl. GST)
1	SKU/ Part No: VCF-CLD-FND-5 – 1 Year Core Quantity - 180	1	X				
2	One Time Implementation Cost for Re-Configuration of Cluster and upgrade of node.	-		X			
<b>Total Cost of Ownership</b>					X		

ATS cost should include all the applicable cost including but not limited to license cost, technical support cost and product upgrades or updates cost.



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The Bidder shall quote the Prices in the format mentioned above. Prices to be filled in yellow colour boxes (of commercials document) and nothing to be inserted in boxes where X is mentioned. Further, GST% and count of resources to be provided in yellow colour boxes in the commercials document.

**We abide by following terms and conditions:**

- a. For each of the above items provided the vendor is required to provide the cost for every line item where the vendor has considered the cost in BOM.
- b. The vendor needs to clearly indicate if there are any recurring costs included in the above bid and quantify the same. In the absence of this, the vendor would need to provide the same without any charge. Vendor should make no changes to the quantity.
- c. If the cost for any line item is indicated as zero then it will be assumed by the Bank that the said item is provided to the Bank without any cost.
- d. All Deliverables to be supplied as per RFQ requirements provided in the tender.
- e. The Service Charges need to include all services and other requirement as mentioned in the RFQ
- f. The vendor has to make sure all the arithmetical calculations are accurate and Bank should not be held responsible for any incorrect calculations. However, for the purpose of calculation, Bank will take the corrected figures / cost.
- g. All the commercial value should be quoted in Indian Rupees (INR) & shall be all inclusive of taxes excluding GST. GST will be paid extra as per actuals. The Bidder is expected to provide GST percentage in both the commercial bids and masked commercial bids (without amounts being submitted in the technical response).
- h. There will be no price escalation for during the contract period and any extension thereof. Bid submitted with an adjustable price quotation will be treated as non-responsive and will be rejected.
- i. One Time Implementation cost must be provided by vendor. These prices would be considered for the calculation of TCO (Total Cost of Ownership). The Bank has discretion to avail any of the optional components / items as per Bank's requirement.
- j. All Quoted Commercial Values should comprise of values only upto 2 decimal places. Bank for evaluation purpose will consider values only upto 2 decimal places for all calculations & ignore all figures beyond 2 decimal places.



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- k. Commercial bid evaluation will be done as per details mentioned in Annexure 02 of the RFQ.  
l. Bank reserves the right to disqualify the Bidder in case of any deviation or discrepancy is observed in the commercial Bid.

Further, we confirm that we will abide by all the terms and conditions mentioned above & in the tender document.

Dated this .....day of....., 2024

**Signature of Authorized Signatory:**

**Authorized Signatory Name:**

**Designation:**

**Bidder's Corporate Name:**

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**Annexure 14: Commercial Bid (Revised)**

Any commercial bid submitted not in conformity with the commercial bid format or provided along with the Eligibility cum Technical bid, then whole bid will be rejected outright. Commercial Bid must be submitted without any deviations and alterations.

**(Amount in INR Rupees)**

Sr.	Description	Quantity	One time Cost (excluding GST)	Year 1 Cost (excluding GST)	GST %	GST Amount	Total Cost (incl. GST)
1	SKU/ Part No: VCF-CLD-FND-5 – 1 Year Core Quantity - 180	1	X				
2	One Time Implementation Cost for Re-Configuration of Cluster and upgrade of node	-		X			
<b>Total Cost of Ownership</b>					X		

ATS cost should include all the applicable cost including but not limited to license cost, technical support cost and product upgrades or updates cost.

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**We abide by following terms and conditions:**

- a. For each of the above items provided the vendor is required to provide the cost for every line item where the vendor has considered the cost in BOM.
- b. The vendor needs to clearly indicate if there are any recurring costs included in the above bid and quantify the same. In the absence of this, the vendor would need to provide the same without any charge. Vendor should make no changes to the quantity.
- c. If the cost for any line item is indicated as zero then it will be assumed by the Bank that the said item is provided to the Bank without any cost.
- d. All Deliverables to be supplied as per RFQ requirements provided in the tender.
- e. The Service Charges need to include all services and other requirement as mentioned in the RFQ
- f. The vendor has to make sure all the arithmetical calculations are accurate and Bank should not be held responsible for any incorrect calculations. However, for the purpose of calculation, Bank will take the corrected figures / cost.
- g. All the commercial value should be quoted in Indian Rupees (INR) & shall be all inclusive of taxes excluding GST. GST will be paid extra as per actuals. The Bidder is expected to provide GST percentage in both the commercial bids and masked commercial bids (without amounts being submitted in the technical response).
- h. There will be no price escalation for during the contract period and any extension thereof. Bid submitted with an adjustable price quotation will be treated as non-responsive and will be rejected.
- i. One Time Implementation cost must be provided by vendor. These prices would be considered for the calculation of TCO (Total Cost of Ownership). The Bank has discretion to avail any of the optional components / items as per Bank's requirement.
- j. All Quoted Commercial Values should comprise of values only upto 2 decimal places. Bank for evaluation purpose will consider values only upto 2 decimal places for all calculations & ignore all figures beyond 2 decimal places.



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- k. Commercial bid evaluation will be done as per details mentioned in Annexure 02 of the RFQ.  
l. Bank reserves the right to disqualify the Bidder in case of any deviation or discrepancy is observed in the commercial Bid.

Further, we confirm that we will abide by all the terms and conditions mentioned above & in the tender document.

Dated this .....day of....., 2024

**Signature of Authorized Signatory:**

**Authorized Signatory Name:**

**Designation:**

**Bidder's Corporate Name:**



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**Response to Prebid Queries:**

Sr. No.	RFP Page #	Point/Section #	Category (Scope/ Commercial/ Legal/ General)	Clarification Point as stated in the tender document	Query /Change Requested	Bank's Response
1		General queries	General queries		VMware has been renewed their license model, after Broadcom acquisition completing their transition to subscription offerings. Offerings will solely be available as subscriptions or as term licenses following the end of sale of perpetual licenses and Support and Subscription (SnS) renewals.	Bidder can supply subscription based license as provided by the OEM.
2	50	Annexure 12 – Project Details & Scope of Work	Scope of Work	2.1 Supply of VMware vSphere 8 Standard for 1 processor w/Lenovo 1Yr S&S Part Number: 7S061289WW – Core Quantity – 180	<b>Clarification Sought:</b> The part number and description mentioned are not available as now. We understand, we can quote SKU available currently.  Kindly confirm or clarify.	Bidder can supply for following SKU.  SKU/ Part No: VCF-CLD-FND-5 – 1 Year  Core Quantity - 180

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3	50	Annexure 12 – Project Details & Scope of Work	Scope of Work	2.2 Bidder to install and configure vCenter Server ( VM Server Count 2 ) & upgrade Esxi host ( Physical Server Count 5) and create cluster at DC & DR	<b>Clarification Sought:</b> We understand, the physical servers are compatible to the current version of VMware products to be installed. The bank has received confirmation from VMware team.  Kindly confirm or clarify.	Yes.
4	50	Annexure 12 – Project Details & Scope of Work	Scope of Work	2.2 Bidder to install and configure vCenter Server ( VM Server Count 2 ) & upgrade Esxi host ( Physical Server Count 5) and create cluster at DC & DR	<b>Clarification Sought:</b> We understand, the physical servers count is 5 at Primary and 5 at DR, total 10 servers.  Kindly confirm or clarify.	Physical server count total is 5. 3 at Mumbai DC and 2 at Hyderabad DR.
5	50	Annexure 12 – Project Details & Scope of Work	Scope of Work	2.2 Bidder to install and configure vCenter Server ( VM Server Count 2 ) & upgrade Esxi host ( Physical Server Count 5) and create cluster at DC & DR	<b>Query:</b> Please provide information on vCenter. Is this to be installed on these 5 servers or on other dedicated nodes outside the cluster.	vCenter Server needs to be installed on existing servers within the cluster

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6	50	Annexure 12 – Project Details & Scope of Work	Scope of Work	2.2 Bidder to install and configure vCenter Server (VM Server Count 2) & upgrade Esxi host (Physical Server Count 5) and create cluster at DC & DR	<b>Clarification Sought:</b> We understand, after creating the cluster, the same will be handed over to the bank. To create VMs. or to migrate any workloads is not part of the scope.  Kindly confirm or clarify.	During the Esxi upgrade activity VM migration will be required.
7	50	Annexure 12 – Project Details & Scope of Work	Scope of Work	2.3 Bidder to enable all features on vCenter cluster. E.g. HA(High Availability), DRS (Distributed Resource Scheduler) VMware vSAN etc.. Server to configure for vSphere Lifecycle Manager to update and upgrade the software and firmware on the hosts in the cluster.	<b>Clarification Sought:</b> We understand, bidder is required to supply licences for VMware vSAN and vSphere LCM also.  Kindly confirm or clarify.	vSAN Licenses are not required.

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8	50	Annexure 12 – Project Details & Scope of Work	Scope of Work	2.3 Bidder to enable all features on vCenter cluster. E.g. HA(High Availability), DRS (Distributed Resource Scheduler) VMware vSAN etc.. Server to configure for vSphere Lifecycle Manager to update and upgrade the software and firmware on the hosts in the cluster.	<p><b>Clarification Sought:</b> We understand, the nodes on which the VMware software is to be installed are vSAN readynodes.  Kindly confirm or clarify.</p>	vSAN Licenses are not required.
9	50	Annexure 12 – Project Details & Scope of Work	Scope of Work	2.3 Bidder to enable all features on vCenter cluster. E.g. HA(High Availability), DRS (Distributed Resource Scheduler) VMware vSAN etc.. Server to configure for vSphere Lifecycle Manager to update and upgrade the software and	<p><b>Query:</b> Please provide the total raw capacity of the vSAN cluster.</p>	vSAN Licenses are not required.

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				firmware on the hosts in the cluster.		
11			General	1,00,000	As per New Notification by Government of India (File No.: 9/4/2020-PPD Dated: 12.11.2020) & Rule 170 of General Financial Rules (GFRs) 2017, Micro and Small Enterprises and the firms registered under with concerned Ministries/Departments are exempted from submission of Bid Security. Further in lieu of Bid security, ministries/Departments mas ask bidders to sign "Bid Security Declaration". Hereby we would like to inform that according to start up India act we are registered with NSIC and MSME organisation and has been exempted from EMD. Request you please give us exemption on EMD as per above said.	Details are already mentioned on Point no 4 Bid Security (EMD) of RFQ.

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12			General	<p>The bidder should have direct onsite support offices in Mumbai &amp; Hyderabad. In case direct support office of the bidder is not present in Mumbai &amp; Hyderabad, then an undertaking to be provided by the bidder stating that direct onsite support would be provided by the bidder at Mumbai &amp; Hyderabad whenever desired by the Bank without any additional cost.</p>	<p>Dear Sir, We request department to ammend this clause as "Bidder should have an office in mumbai or hyderabad at anyone location. We have our head office in mumbai, We will provide direct onsite support from our mumbai office only.</p>	<p>Bidder to provide onsite resource to install and configure vCenter Server (VM Server Count 2) &amp; upgrade Esxi host (Physical Server Count 5) and create cluster at DC &amp; DR (Both Mumbai and Hyderabad).</p>
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13	Page 50 >> 2.3		Scope of Work	Bidder to enable all features on vCenter cluster. E,g. HA(High Availability), DRS (Distributed Resource Scheduler) VMware vSAN etc. Server to configure for vSphere Lifecycle Manager to update and upgrade the software and firmware on the hosts in the cluster.	Since the requirement is for Vmware vSphere 8 Standard, so it does not equip with features like Distributed Resource Scheduling (DRS) and vSAN. So please modify this clause as "Bidder to enable all features on vCenter cluster. E,g. HA(High Availability) and etc.. Server to configure for vSphere Lifecycle Manager to update and upgrade the software and firmware on the hosts in the cluster.	Bidder can quote for the SKU provided by the OEM.
14	Page 50 >> 2.9		Scope of Work	One Time Implementation and Re-Configuration of Cluster and upgrade of node to be completed within 15 days of acceptance of purchase order.	Please modify this clause as "One Time Implementation and Re-Configuration of Cluster and upgrade of node to be completed within 30 days of acceptance of purchase order."	No change

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