



## Pre-Bid Queries Response for RFP No GEM/2024/B/4632333 dated 14-02-2024

SN.	Page	Point/Section	Queries/ Suggestion/Deviation	Bank Response
1	8	1	Reconciliation is also part of the RFP. We assume the reconciliation will be done with NPCI and not with the Bank Pool account. Please confirm.	Reconciliation means Toll transaction with NPCI and corresponding Bank's Pool accounts. As per schedule 1 of scope of work.
2	8	1.1	Could you please provide insights into Bank of Baroda's business plan and strategies for increasing the current Monthly Avg Txn count of 35 Lakh?	Please refer page 8 of the introduction section for the current average transaction and expected TCO accordingly.
3	8	1.1	What marketing initiatives does the bank plan to implement to raise the transaction value?	The marketing initiative is not part of the current RFP.
4	48	Annexure - G	Currently, the PMF Cost is set at 1 INR by IHMCL. In the event that IHMCL decides to increase the PMF Cost in the future, could you confirm whether there will be any changes to the pricing structure for the NETC Issuing System?	Pricing will be predefined % of PMF (Programme Management Fee). In case IHMCL increases/decreases the PMF for issuer banks in Future (Currently PMF is 1% of Toll Transaction Amount.), Payable cost will change accordingly.
5	48	Annexure - G	Is the cost to bid for this project inclusive of Goods and Services Tax (GST), or should we consider GST as an additional expense.	Prices will be Inclusive of all applicable taxes except Goods & Service Tax (GST).
6	34	4.3.2	We noticed the requirement for SMS/Email notifications in the RFP documentation, Can we integrate with Bank Messaging system or with any messaging system? If it is Bank what is the current volume and estimated cost.	Vendor have to do direct integration with SMS service provider. The volume depends on the customer transactions notifications and other notifications.

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7	42	Annexure - D	Plaza level Pass Issuance functionality. Hope it is only redirecting to IHMCL website to avail the monthly pass.	Yes. System should be able to provide Pass Issuance functionality as per requirement of the customer to avail pass through Acquirer/IHMCL.
8	38	Annexure - B	The bidder should be NPCI certified for NETC Issuing System	Yes
9	38	Annexure - B	The bidder should have supplied/implemented NETC Issuing solution to at least one Commercial Bank in India as on 30.09.2023.	Yes
10	38	Annexure - B	As per RFP Tag Procurement is out of scope in the Bidding and will be handled by Bank of Baroda.	Yes, RFID Tag will be procured by Bank. Service provider to integrate the system with the FASTag supplier.
11	81	Schedule 4	Quote for the implementation by the service provider - We assume there will be separate cost for implementation.	No, There will not be any separate cost for implementation of system changes which are part of scope of work as per RFP.  All costs as per the requirement in the RFP, to be included as part of commercial.
12	NA	General	Will BOB enter into a contract negotiation and amendment of contract with the selected bidders?	Terms and Conditions of RFP holds good, Contract will be awarded as per RFP terms.
13	83	Section 4.b	Clarify the compensation for damages as per section.	Any loss to Bank, As per RFP terms.
14	NA	NA	Whether we can get some consideration on the EMD deposit amounting to Rs.45 lakhs. Request bank if this can be reduced to some extent.	No Changes, As per RFP terms.

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