

Request for Proposal (RFP) for engagement of Management Consultant for Revamping of Organization & Processes of RRBs Sponsored by Bank of Baroda						
Sr. No.	Bidder	Page No.	Point / Section #	Clarification point as stated in the tender document	Comment / Suggestion / Deviation	Bank's Response
1	Ernst & Young LLP	Amendment, Page No. 1	5	Last Date of Submission of RFP Response. 3:00 PM on 15th March, 2022	Considering the nature of the scope and the strategic importance to the Bank, we request the Bank to please provide an extension of at least 10 further days till 25th March 2022 to allow the bidders to submit a quality and comprehensive bid to the Bank	Extension of 1 week considered. (refer to addendum dated 10/03/2022)
2	Ernst & Young LLP	23	3.2.6	The consultant needs to ensure handholding of at least 25% branches/RO etc. that are to be rolled out as per the mode suggested in the RFP on pilot basis.	We need clarity as to what is expected from the consultant with respect to this scope item.	RFP terms to be followed
3	Ernst & Young LLP	23	3.2.6	Drive overall branding and communication to support business adoption	We need clarity as to what is expected from the consultant with respect to this scope item.	RFP terms to be followed
4	Ernst & Young LLP	23	4	BOB desires to appoint the successful Bidder for the stated assignment in each of the 3 RRBs for an initial period of six months. BoB reserves the right to extend the assignment by up to six months.	Is the diagnose, design as well as handholding of 25% branches supposed to be covered within 6 months as we are talking about handholding of at least (3342*.25= ~ 850 branches)?	RFP terms to be followed
5	Ernst & Young LLP	44	6.12	If any of the items/activities as mentioned in the price bid and as mentioned in annexure 5-Commercial Bid Details are not taken up by the Bank during the course of this assignment, the Bank will not pay the contracted price quoted / agreed by the selected Bidder in the Price Bid against such activity/item.	The Commercial Bid format asks for a single price quote without any sub-division of items/activities. We request the Bank to please clarify this clause as there is no item/activity defined in the Commercial Bid for which the Bidders have to quote separately.	RFP terms to be followed
6	Ernst & Young LLP	Annexure 3, Page No. 3	2	Bidder should have an experience of at least 1 completed assignment in transformation of at a public sector bank (at least six month duration) within last 5 years of issue of this RFP.	We request the Bank to kindly include private sector banks as in the last 5 years, a lot of private sector banks have undertaken strategic initiatives to transform their business in the areas of strategy/ operations/ performance/ digital / IT / HR, etc.	Bidder should have an experience of at least 1 completed assignment in transformation of at a public sector bank / Private Sector Bank (at least six month duration) within last 5 years of issue of this RFP.(refer to addendum dated 10/03/2022)