

Request for Proposal Rate Contract for Supply, Installation & Maintenance of Network Routers at Bank branches / offices RFP Reference: BCC:IT:PROC:114:14 Dated 23rd March, 2022 Addendum dated 12th April 2022

Clause in RFP:

| Sr No. | Clause in RFP | Clarifications/ Changes made |
|-----------|--|--|
| 1 | Annexure 2: Evaluation Terms A. General 1. Vendor must be a Government Organization / PSU / PSE / partnership firm / LLP or private / public limited company in India for last 5 years. | Annexure 2: Evaluation Terms A. General 1. Vendor or Vendors Parent Company (in case vendor is wholly owned subsidiary of the parent company) must be a Government Organization / PSU / PSE / partnership firm / LLP or private / public limited company in India for last 5 years. |
| 2 | Annexure 2: Evaluation Terms B. Financial B2. Below clause applicable for the Bidder if submitting bid as a partner of the OEM 1. The bidder must have registered average annual turnover of Rs. 25 Crores or above (from Indian Operations only) during the last three completed financial years – 2018-19, 2019-20 and 2020-21* (Not inclusive of the turnover of associate companies). The below clause is applicable for Bidders who fall under the category of Micro & Small Enterprise (MSEs) or Start-ups (Necessary valid documentary proof certifying the bidder as an MSE or a Start-up needs to be submitted by the bidder) The Bidder must have registered average annual turnover of Rs. 15 Crores or above (from Indian Operations only) during the last three completed financial years – 2018-19, 2019-20 and 2020-21* (Not inclusive of the turnover of associate companies) | Annexure 2: Evaluation Terms B. Financial B2. Below clause applicable for the Bidder if submitting bid as a partner of the OEM 1. The bidder or Bidder's Parent company (in case Bidder is wholly owned subsidiary of the parent company) must have registered average annual turnover of Rs. 25 Crores or above (from Indian Operations only) during the last three completed financial years – 2018-19, 2019-20 and 2020-21* (Not inclusive of the turnover of associate companies). The below clause is applicable for Bidders who fall under the category of Micro & Small Enterprise (MSEs) or Start-ups (Necessary valid documentary proof certifying the bidder as an MSE or a Start-up needs to be submitted by the bidder) The Bidder must have registered average annual turnover of Rs. 15 Crores or above (from Indian Operations only) during the last three completed financial years – 2018-19, 2019-20 and 2020-21* (Not inclusive of the turnover of associate companies) |
| 3 | Annexure 2: Evaluation Terms B. Financial B2. Below clause applicable for the Bidder if submitting bid as a partner of the OEM 2. Must be net profit making entity (from Indian operations only) continuously for the last three years that is financial years - 2018- 19, 2019-20 and 2020-21*. OR The net worth of the Bidder should be positive for last three Financial Years (As on RFP date) and also ii) should have not eroded by | Annexure 2: Evaluation Terms B. Financial B2. Below clause applicable for the Bidder if submitting bid as a partner of the OEM 2. Bidder or Bidder's Parent company (in case Bidder is wholly owned subsidiary of the parent company) Must be net profit making entity (from Indian operations only) continuously for the last three years that is financial years - 2018-19, 2019-20 and 2020- 21*. OR |



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| | more than 30% (thirty percent) in the last three years.(As on RFP Date) | The net worth of the Bidder or Bidder's Parent company (in case Bidder is wholly owned subsidiary of the parent company) should be positive for last three Financial Years (As on RFP date) and also ii) should have not eroded by more than 30% (thirty percent) in the last three years.(As on RFP Date) |
| 4 | Annexure 2: Evaluation Terms D. Others 6. Must have highest level partnership under network category with OEM for Switches for the past three years (from RFP date) | Annexure 2: Evaluation Terms D. Others 6. Must have highest (Gold/Equivalent) level partnership under network category with OEM for Switches for the past three years (from RFP date) |
| 5 | Annexure 12: Project Details and Scope of Work 5. Delivery All the deliverables should be delivered within 10 weeks from the date of acceptance of purchase order by successful bidder. Bidder will have to pay late delivery charges to Bank of Baroda @ 1% of the delayed product value inclusive of all taxes, duties, levies etc., per week or part thereof, for late delivery beyond due date of delivery, to a maximum of 5% of the delayed product value. If delay exceeds the maximum percentage of 5%, Bank of Baroda reserves the right to cancel the entire order. | Annexure 12: Project Details and Scope of Work 5. Delivery All the deliverables should be delivered within 12 Weeks from the date of acceptance of purchase order by successful bidder. Bidder will have to pay late delivery charges to Bank of Baroda @ 1% of the delayed product value inclusive of all taxes, duties, levies etc., per week or part thereof, for late delivery beyond due date of delivery, to a maximum of 5% of the delayed product value. If delay exceeds the maximum percentage of 5%, Bank of Baroda reserves the right to cancel the entire order. |
| 6 | Annexure 19: Technical Specifications Required Minimum Specifications: 12. Firewall Services with Standard Access Lists, Extended Access Lists and Time based Access lists and Intrusion Detection system to provide supervision and control | Annexure 19: Technical Specifications Required Minimum Specifications: 12. Firewall Services with Standard Access Lists, Extended Access Lists and Time based Access lists and Intrusion Detection system /Deep Packet inspection(DPI) to provide supervision and control |
| 7 | Annexure 19: Technical Specifications Software Features: Routing Protocols and General Router Features: 1. Routing Information Protocol (RIPv1 and RIPv2), Layer 2 Tunneling Protocol (L2TP), Port Address Translation (PAT) | Annexure 19: Technical Specifications Software Features: Routing Protocols and General Router Features: 1. Routing Information Protocol (RIPv1 and RIPv2), Layer 2 Tunneling Protocol (L2TP) /or Equivalent GRE, Port Address Translation (PAT) |
| 8 | Annexure 19: Technical Specifications Security Features: Mandatory Features (Required) 5. L2TP passthrough, 802.1X | Annexure 19: Technical Specifications Security Features: Mandatory Features (Required) |



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| | | 5. L2TP passthrough /Equivalent GRE , 802.1X |
| | Annexure 19: Technical Specifications | Annexure 19: Technical Specifications |
| 9 | Security Features: System should support | Security Features: System should support |
| | (Feature currently not required) | (Feature currently not required) |
| | 5. Support for Intrusion Detection System / | 5. Support for Intrusion Detection System / |
| | Intrusion Prevention System (IDS / IPS) | Intrusion Prevention System (IDS / IPS) |
| | functionality Approximation 10: Technical Specifications | functionality or Deep packet inspection(DPI) |
| | Annexure 19: Technical Specifications Security Features: System should support | Annexure 19: Technical Specifications Security Features: System should support |
| | (Feature currently not required) | (Feature currently not required) |
| 40 | 6. Router should support in-line IPS | 6. Router should support in-line IPS |
| 10 | functionality with ability to schedule & | functionality with ability to schedule & |
| | automatically update signatures without | automatically update signatures without |
| | requiring human intervention. | requiring human intervention or support |
| | | Deep packet inspection (DPI). |
| | Annexure 19: Technical Specifications | Annexure 19: Technical Specifications |
| | Security Features: System should support | Security Features: System should support |
| | (Feature currently not required) | (Feature currently not required) |
| 11 | 7. IPS functionality on the router should | 7. IPS functionality on the router should |
| | support tuning of the signatures i.e. changing | support tuning of the signatures i.e. changing |
| | the alert severity rating of signatures. | the alert severity rating of signatures or |
| | Annexure 19: Technical Specifications | support Deep packet inspection (DPI). Annexure 19: Technical Specifications |
| | Security Features: System should support | Security Features: System should support |
| | (Feature currently not required) | (Feature currently not required) |
| | 8. IPS functionality on the router should | 8. IPS functionality on the router should |
| 12 | support multiple event actions to block attacks | support multiple event actions to block attacks |
| | i.e deny-attacker-inline, deny-connection- | i.e deny-attacker-inline, deny-connection- |
| | inline, deny-packet-inline, produce-alert & | inline, deny-packet-inline, produce-alert & |
| | reset tcp connection. | reset tcp connection or support Deep packet |
| | | inspection (DPI). |

All other Terms & Conditions are same as per our RFP no. BCC:IT:PROC:114:14 Dated 23rd March 2022 for Request for Proposal: Rate Contract for Supply, Installation & Maintenance of Network Routers at Bank branches / offices.

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