



Request for Proposal for Selection of Vendor for Supply, Installation, Operations and Maintenance of Digital Signage Solution for Bank of Baroda on OPEX/RENTAL Model.

Annexure F: Indicative Commercial Bid

The Indicative Commercial Bid needs to contain the information listed hereunder in a sealed envelope bearing the identification “**Indicative Commercial Bid for Selection of Vendor for Supply, Installation, Operations and Maintenance of Digital Signage Solution for Bank of Baroda on OPEX/RENTAL Model**”.

Name of the Bidder:

Indicative Commercial Bid Template

Sr. No.	Description	Qty. (A)	Unit Price (B)	Total Price C = (A)*(B)
1.	Monthly Subscription Charges for Supply & Installation, Maintenance and Removal of Screens (at the end of contract period of 5 years), Server Based Digital Signage Solution including Server & Client Software, Content Management Service, and Dongle based Connectivity Charges per screen & Data Plan between Server and Screen. (as per Annexure “F-1”)	2000	XXX	
2.	Total cost of shifting (as per column C of annexure “F-2”)	XXX	XXX	
3.	Less : Buyback of 1000 DSS , installed by previous vendor (Specification Provided in SOW)	1000	Rs 3000 or higher*	
	Total cost of ownership for evaluation = Total price of 1+2-3	XXX	XXX	
	Amount in Words			

NOTE:

* Minimum Rs 3000 should be quoted as buyback price, bidders may quote higher price.

** Bank may or may not sale the old DSS units on the price quoted by the vendor.

(Note – All software are required to be purchased, latest and licenses provided to bank. The cost shall be inclusive in above commercials).

Total Price in words: (Rs.) _____

Annexure – (F-1) – Schedule for Monthly Charges (part of Commercial Bid)

(Include in Price Bid Only - Not to be included in Technical Bid)

Sr. No	Particulars	QTY	Monthly Charges Per Display Unit/Installation per month (As Applicable)	No of monthly Payments in 12 Months for each site	No of monthly Payments in 60 Months for each site
1.	Digital Signage Solution and Services (Display Unit with inbuilt media player and wireless internet services as per technical specifications mentioned with all necessary connectors, cables, remote, speakers and associated accessories) Cost per display/installation.	2000			
	TOTAL (Rs.)				

Annexure – (F-2) – Shifting Cost (part of Commercial Bid)

Sr. No	Particular	Unit Price in Rs. (A)	Quantity (B)	Approved rates per shifting in Rs. (C=AXB)
1	Within City		25	
2	Within State		10	
3	Inter State (Both non-permit and permit locations)		5	
	Total shifting cost			

Shifting charges should be inclusive of insurance cover for shifting.

All the DSS are procured on rental basis and for the entire contact period bidders are required to repair/replace the damage parts without any cost to Bank. Payment for shifting of DSS will be made by the branches locally as per the approved rates.

Vendor is required to store the critical parts required for functioning of DSS in all his support centers and replace the spare parts by next working day. Non-resolution of complaint within the given time frame will attract penalty as prescribed in the agreement/Purchase Order/ letter.

The bidder may quote the best competitive price in the commercial bid as Bank may or may not opt for Reverse Auction and in case Bank does not opt for Reverse Auction, the commercial bid submitted by you will be opened and will be used for evaluation purpose. Our Bank's Business Rules and Terms & Conditions of Reverse Auction will be applicable. Please note the contents and comply with the requirements of the same. Bidders are requested to ensure that they have a valid digital certificate well in advance to participate in Reverse Auction event.

All prices quoted by the bidder shall be exclusive of taxes



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TOTAL COST OF OWNERSHIP (TCO):

Please note that TCO shall encompass but not be limited to the following:

- 1) TCO will be considered for arriving L1 in order to select the successful bidder to award the contract.
- 2) These rates are inclusive of Installation, dismantling, packing, lifting, transportation, assembling, re-installation, shifting, testing at new location, and onsite resources for support, making live at new location and training to staff at new location. The rates as mentioned above will be applicable for the entire contract period from the date of SLA.
- 3) Monthly Rental charges for 5 years. Rates should be inclusive of supply, installation, licensing, Transportation, Insurance, Internet dongles and plans, Resource person deployed onsite, Training, shifting, licenses. Spares Maintenance charges including duties, levies, taxes if any but exclusive of GST,
- 4) The Price should be quoted as per Indicative Commercial offer and Price Composition mentioned in this RFP.
- 5) In case of discrepancy in TCO, unit prices multiplied by quantity will be considered for competition of TCO.
- 6) The number specified is solely for computing TCO, actual requirement may be more or less depending on Bank's requirement and vendor has to execute on the finalized rate.
- 7) Stamp duty and other cost incurred on execution of Agreement with Vendor, as advised by Bank's Legal Department.
- 8) Insurance to cover the equipment for and from transit period till installation or 15 days after delivery at the locations specified, whichever is later.
- 9) Cost of system/software up gradation for the entire period of contract.
- 10) Any other cost expected by bidder for timely and efficient implementation of the project as per business requirement as specified in the RFP shall be included by the bidder.
- 11) The decision of bank would be final and acceptable to all bidders.

All prices quoted by the bidder shall be exclusive of taxes.

SIGNATURE

(Name & Designation, seal of the firm)