

Bidder name - M/s Manipal Technologies Ltd
 Pre Bid Queries
 RFP Ref - HO:STN:SF:115:172 dated 06-03-2023

S.N	Clause No.	Page No	Query	Bank's response
1	3 5 28	9 12 89	Clause 3 and 28 states 3 years and Clause 5 states 2 years. We assume the empanelment and contract will be for 3 year period. Please confirm	Yes. A) Empanelment of Security Form Printers to print and dispatch Personalized Cheque Books for a period of -3- years with Printer's Paper and (B) Rate of printing and dispatch of Personalized Cheque Books with Printer's Paper for -3- years
2	4.6	10	Our understanding is that each print location of vendor should be operational for last 5 years and printing of PCB's should be done in that location for the last 3 years. Please confirm For Blacklist clause we understand that self certification would be sufficient. Kindly clarify.	Yes.
3	9	10	Our understanding is that Vendor should have both base printing and Variable data printing facility in the same premise.	Yes
4	4.1	11	We request bank to modify clause as "The printer should have minimum two own IBA Approved printing locations in two different zone" . It will help bank to reduce the Turn around time (TAT) & better customer satisfaction.	RFP Clause stands
5	19.50	23	Since this RFP is related to cheque book printing we understand that the clause mentioned would not be applicable. The "Testing" referred here would be NPCI testing of cheque leaves. Kindly confirm.	Yes this clause is irrelevant to this RFP.
6	3 b	35	We request bank to allow vendor to mutually negotiate the rate in case of huge increase in cost of raw materials such as paper to the tune of more than 10%	RFP Clause stands
7	Annexure 12	50	In case the changes are major in nature and the cost implication will be very high then we request bank to consider revision of rates or provide additional charges for such changes.	RFP Clause stands
8	3	52	We understand that only Cheque book of 15 and 50 leaves will be a part of this RFP. Please confirm whether Welcome kit will be a part of this RFP.	Welcome Kit is not part of this RFP



9	5.e	54	We understand that the RFP is for 15 and 50 leaf cheque book and not for Welcome kit. Kindly confirm.	Welcome Kit is not part of this RFP
10	6.e	54	We request bank to provide 30 days for executing the SLA.	Ok agreed
11	1 Stage 2 Section 5 Technical Evaluation Chart	29 33 70 57	The qualifying marks mentioned as 60 in three places and 70 in Technical Evaluation. Our understanding is that minimum qualify mark is 70%. Kindly confirm.	Bidder has to score 60 marks out of 100 in factory visit and has to score 70 marks in Technical evaluation
12	15	76	Since PCI-DSS and PA-DSS are mandatory card printing & not for cheque printing, we request bank to relax this clause.	Yes. PCI-DSS and PA-DSS are not required
13	29	89	The rates for product mentioned under point.ii is not available in the Price bid and hence our understanding is that price for such product will be mutually discussed and agreed upon prior to placing order	Yes
14	4	90	In case of othe products the since rates are not available, we understand that the rates and TAT will be mutually discussed and agreed upon before placement of order	Yes
15	General		Kindly provide 10 days time for submission of bid after issuing the Pre-bid reply	RFP Clause stands



Bidder Name : SSHAASAI BUSINESS FORMS PVT. LTD.
Pre-Bid Queries

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1	4 Eligibility Criteria no. 8	10	Must have executed order of minimum 21,00,00,000 (Twenty One Crore) leaves of cheques (all type of MICR INSTRUMENTS including Personalized cheques /DDs /BCs of Commercial Banks) for any one of the financial years during the period of 2019-20, 2020-21 and 2021-22. Query - Is this clause required as commercials are asked for cheque book of 15 leaves and 50 leaves	This clause stands removed
2	3 - Contract Validity	9	Contract is valid for a period of three years. Query - We request you to give 5% price escalation every year.	RFP clause stands



