

Addendum dated 04.03.2023

## Clause in RFP

Sr. No.	Clause in RFP	Clarifications/ Changes made	
1.	[A] Important Dates:	[A] Important Dates:	
	Last Date of Submission of RFP Response (Closing Date)	Last Date of Submission of RFP Response (Closing Date)	
	03:00 PM on 10 <sup>th</sup> March, 2023	03:00 PM on <b>13<sup>th</sup> March, 2023</b>	
	Eligibility Cum Technical Bid Opening Date	Eligibility Cum Technical Bid Opening Date	
	04:00 PM on 10 <sup>th</sup> March, 2023	04:00 PM on 13 <sup>th</sup> March, 2023	
	Annexure 02 –Evaluation Terms	Annexure 02 –Evaluation Terms	
	A. Eligibility Bid Evaluation	A. Eligibility Bid Evaluation	
	Financial	Financial	
	The Bidder must have registered average annual turnover of Rs. 25 Crores or above during the last three completed financial years – 2019-20, 2020-21 and 2021-22* (Not inclusive of the turnover of associate companies).	The Bidder must have registered average annual turnover of Rs. 25 Crores or above during the last three completed financial years – 2019-20, 2020-21 and 2021-22* (Not inclusive of the turnover of associate companies).	
2	Below clause is applicable for MSE/Start-ups:	Below clause is applicable for MSE/Start-ups:	
2.	The Bidder must have registered average annual turnover of Rs. 8 Crores or above during the last three completed financial years – 2019-20, 2020-21 and 2021-22* (Not inclusive of the turnover of associate companies).	The Bidder must have registered average annual turnover of <b>Rs. 5 Crores</b> or above during the last three completed financial years – 2019-20, 2020-21 and 2021-22* (Not inclusive of the turnover of associate companies)	
	2018-19, 2019-20 and 2020-21 will be considered, along with an undertaking letter from the bidder that FY 2021-22 statements are not audited.  In this scenario Audited Financial statements for the financial year 2018-19, 2019-20 and 2020-21 are to be submitted	* If 2021-22 Financial Statements of any bidder is unaudited, then Financial statements for 2018-19, 2019-20 and 2020-21 will be considered, along with an undertaking letter from the bidder that FY 2021-22 statements are not audited.  In this scenario Audited Financial statements for the financial year 2018-19, 2019-20 and 2020-21 are to be submitted	
	Annexure 02 –Evaluation Terms	Annexure 02 –Evaluation Terms	
	A. Eligibility Bid Evaluation	A. Eligibility Bid Evaluation	
3.	Experience & Support Infrastructure	Experience & Support Infrastructure	
	The Bidder/OSD should have supplied, deployed and maintained successfully the	The Bidder/OSD should have supplied, deployed and maintained successfully the	



C			
Sr. No.	Clause in RFP	Clarifications/ Changes made	
	proposed LMS application/solution in at least - 3- Commercial Banks / Financial Institutions / Govt. or PSU Organization / IT & ITES / Manufacturing / Large Corporate in India in last 3 years with an active client base of more than 2000 end users in at least one order.	proposed LMS application/solution in at least -3-Commercial Banks / Financial Institutions / Govt. or PSU Organization / IT & ITES / Manufacturing / Large Corporate / Public or Private Educational or Academic Institutes in India in last 3 years with an active client base of more than 2000 end users in at least one order.	
	Annexure 02 –Evaluation Terms	Annexure 02 –Evaluation Terms	
	B. Technical Bid Evaluation	B. Technical Bid Evaluation	
	Distribution of scores.	Distribution of scores – Revised	
4.		Please refer table given as annexure A in this addendum	
	The vendor should present and demonstrate the proposed solution which will be evaluated on functional requirement given in the RFP	The vendor should present and demonstrate the proposed solution which will be evaluated on functional <b>and technical</b> requirements given in the RFP	
	Annexure 10 - Project Details Scope of Work	Annexure 10 – Project Details Scope of Work	
5	a) Supplying the software solution of Learning Management System (LMS) software in a cloud environment with cloud infrastructure.	Brief Project Scope  a) Supplying the software solution of Learning Management System (LMS) software in a cloud environment with cloud infrastructure with dedicated instance of cloud.	
5.	<ul> <li>4. Hosting the LMS</li> <li>Hosting of the platform should be on cloud and the same should be provided along with LMS.</li> <li>Dedicated or Shared Cloud</li> </ul>	<ul> <li>4. Hosting the LMS</li> <li>Hosting of the platform should be on cloud and the same should be provided along with LMS.</li> <li>Dedicated instance of Cloud</li> </ul>	
	Functional Parameters for Evaluation:	Functional Parameters for Evaluation:	
	3. Class Room/ Virtual Training/ Webinars	3. Class Room/ Virtual Training/ Webinars	



Addendum dated 04.03.2023

	Addendum dated 04.03.2023			
Sr. No.	Clause in RFP	Clarifications/ Changes made		
	3.1 LMS must be capable of creating virtual meetings, online classrooms, webinars automatically on platforms like MS Teams, ZOOM, CISCO Webex, etc. and should be able to capture attendance as well as duration of participation. (Integration with MS Teams is mandatory)	3.1 LMS must be capable of creating virtual meetings, online classrooms, webinars automatically on platforms like MS Teams, ZOOM, CISCO Webex, etc. and should be able to capture attendance as well as duration of participation. (With or without Integration with MS Teams)		
attendance for webinar, Virtual Training, Classroom etc. via link, QR Code as well as using Geofencing. LMS should also be able to capture data for Exit Test/Post Assessment for		3.5 LMS should have mechanism to mark attendance for webinar, Virtual Training, Classroom etc. via link, QR Code as well as using Geofencing. LMS should also be able to capture data for Exit Test/Post Assessment for webinar, Virtual Training, Classroom etc		
	4. Videos	4. Videos		
	4.6 LMS should have facility of live telecast/broadcast video & audio to a large number of users with or without integration with MS teams live event facility.	4.6 LMS should have facility of live telecast/broadcast video & audio to a large number of users with or without integration with MS teams or any other platform live event facility.		
telecast/broadcast to a large number of users telecast/broadcast to a large		4.8 LMS should have facility of Podcast telecast/broadcast to a large number of users with or without integration with MS Teams facility or any other platform.		
	Technical Parameters for Evaluation	Technical Parameters for Evaluation		
	Technical Specification     1.4 Virtual/Online Classroom both live streaming and recorded	<ol> <li>Technical Specification</li> <li>Virtual/Online Classroom both live streaming and recorded with or without integration with MS Teams or any other platform.</li> </ol>		
	2. Installation and Migration 2.3 The bidder is required to provide minimum 3 environments i.e. Production, Disaster Recovery and a separate test environment. The bidder is expected to replicate the production environment in the DR and in the test environment in all respects.	2. Installation and Migration 2.3 The bidder is required to provide minimum 2 environments i.e Production and Disaster Recovery. The bidder is expected to replicate the production environment in the DR in all respects every day or decided frequency. Disaster Recovery will also serve as test environment.		



Addendum dated 04.03.2023

Sr. No.	Clause in RFP	Clarifications/ Changes made	
	2.19 Application for mobile and tablets (android, iOS etc.). Application for mobile and tablets (android, iOS etc.) with all prerequisite support shall be part of the existing cost only	2.19 <b>Native</b> Application for mobile and tablets (android, iOS etc.). <b>Native</b> Application for mobile and tablets (android, iOS etc.) with all prerequisite support shall be part of the existing cost only	
	4. Content Management 4.2 Solution must conform to latest standard of AICC	4. Content Management 4.2 deleted	
	Additional Requirement	Additional Requirement	
6.	The price payable to the Vendor shall be inclusive of carrying out any modifications changes / upgrades to the application and other software or equipment that is required to be made in order to comply with any statutory or regulatory requirements or any industry-wide changes (including any changes suggested in VAPT observations) arising during the subsistence of the contract / agreement, and the Bank shall not pay any additional cost for the same. VAPT need to be conducted by vendor and bank at period intervals during the contract period. The cost for VAPT carried out at bidder's end shall be borne by the bidder only	The price payable to the Vendor shall be inclusive of carrying out any modifications changes / upgrades to the application and other software or equipment that is required to be made in order to comply with any statutory or regulatory requirements or any industry-wide changes (including any changes suggested in VAPT observations) arising during the subsistence of the contract / agreement, and the Bank shall not pay any additional cost for the same. VAPT need to be conducted by vendor and bank at period intervals during the contract period. The cost for VAPT carried out at bidder's end shall be borne by the bidder only  Bank recommend half yearly VPAT to be conducted from bidder's end.	
		Bank conducts VAPT half-yearly. Bank VAPT will be done at Bank's cost only. Vendor needs to borne the cost for VAPT carried out by vendor at their end. Any observation in VAPT shall be rectified by the bidder in the existing cost only.	
	Enterprise wide perpetual License	To be read as Enterprise wide licenses.	
7.	(at the all places in RFP, wherever mentioned)	(at the all places in RFP, wherever mentioned)	
8.	Annexure 13 - Masked Commercial Bid Annexure 14 - Commercial Bid	Annexure 13 - Masked Commercial Bid Annexure 14 - Commercial Bid  Additional clarification: Any kind of recurring charges has to be factored in item no c "Annual Technical Support & Regulatory Changes". However, Bank will seek break-up of these costs and bidder needs to provide the break-up as and when Bank asks.	



Addendum dated 04.03.2023

Addendum dated 04.03.2023			
Sr. No.	Clause in RFP	Clarifications/ Changes made	
	Annexure 23	Annexure 23	
	Section 17 - Measures for Cloud Computing	Section 17 - Measures for Cloud Computing	
		17.1 stands deleted	
9.	17.1 Bank should develop its private cloud and should not connect its private cloud having sensitive data with public cloud. However Bank may connect to community cloud and port some of the non-critical applications provided joining such community cloud is beneficial from synergy point of view within Banking and finance industry.		
	Infrastructure	Infrastructure (Revised Clause)	
	The Vendor needs to size the infrastructure (hardware, Operating System, Database and other related software, cloud infrastructure) for the solution based on the volume and the growth indicated in the Annexure 11 – Technical Requirement (Project Scope) and propose the same as part of their technical bid submission.	The complete Supply, Implementation, Maintenance and support of LMS shall be part of the scope of the vendor. The vendor must provide necessary infrastructure support required for LMS Services. The infrastructure should be capable to comply Bank's SLA requirement during the contract period.	
	However the complete implementation, maintenance and support of the Learning Management System shall be part of the	DC - DR replication should be available as part of the solution so that in case of switch over the complete solution should seamlessly work.	
10.	As part of the technical proposal the vendor needs to provide complete Learning Management System details. The vendor must design the solution with high availability & secure Infrastructure in Data Centre and Disaster Recovery site as per Industry accepted and regulator mandated security standards and best practices	The Vendor is responsible to arrive at the sizing independently based on the volume and the growth indicated in the Annexure 10 – (Project Scope). The Bank is not responsible for any assumption made by the Vendor with respect to the sizing. In the event the sizing proposed by the Vendor does not meet the performance / service levels of the Bank the Vendor will at their cost carry out the necessary upgrades /	
	DC - DR replication should be available as part of the solution so that in case of switch over the complete solution should seamlessly work.	replacements. The Bank has the right to deduct / recover from the vendor the required additional expenses which Bank may incur on account of such upgrades / replacements.	
	Vendor needs to accordingly provide as part of the technical solution the complete IT infrastructure details like Server, Operating System, Database, Storage Capacity and other related requirements. The details should include:	Enterprise license on proposed Solution (Learning Management System)  The license for the solution to be Enterprise Licenses for all the modules offered without any constraint on number of branches or users for the Benk's Operations in India & International	

the Bank's Operations in India & International

Territories, present & future subsidiaries and

List of Operating Systems (OS) and

Databases (DB) on which the solution is compatible along with licensing details of the



Sr.			
No.	Clause in RFP	Clarifications/ Changes made	
	OS and DB for the complete solution (Including installations and replication at DC and DR).	associates both domestic & international and present & future RRBs.	
	2) Details of redundancy and security setup	The Vendor will supply, implementation, maintain and support the complete Learning Management System	
	<ol> <li>Application architecture along with a detailed diagram including the infrastructure setup.</li> </ol>		
	4) Implementation procedure / road map.		
	5) Server and related infrastructure specification required as part of the solution implementation (for both UAT and production phase) along with the quantity to meet the Bank's redundancy requirement.		
	The Vendor is responsible to arrive at the sizing independently based on the volume and the growth indicated in the Annexure 11 – Technical Requirement (Project Scope). The Bank is not responsible for any assumption made by the Vendor with respect to the sizing. In the event the sizing proposed by the Vendor does not meet the performance / service levels of the Bank the Vendor will at their cost carry out the necessary upgrades / replacements. The Bank has the right to deduct / recover from the vendor the required additional expenses which Bank may incur on account of such upgrades / replacements.		
	Enterprise license on proposed Solution (Learning Management System)  The license for the solution to be Enterprise wide perpetual level for all the modules offered without any constraint on number of branches or users for the Bank's Operations in India & International Territories, present & future subsidiaries and associates both domestic & international and present & future RRBs.  The Vendor will supply, implementation,		
	maintain and support the complete Learning Management System		
12.	Annexure 15 – Sizing Requirement	Annexure 15 – Sizing Requirement	
		Annexure stands deleted	

The above amended terms will apply to the relevant clauses/conditions if mentioned elsewhere in the RFP document.



All other Terms & Conditions shall remain same as per our Bid No. GEM/2023/B/3051669 dated 30.01.2023 for Supply, Implementation and Maintenance of End-to-End Learning Management System (LMS) for a period of 5 years.

## **Annexure A: Revised Table for Technical Bid Evaluation:**

Criteria	Evaluation Parameters	Sub Scores
The number of Implementations carried out in India (In the last 3 years starting from 01-01-2020 till RFP submission date) **	For each Implementation 3 marks	15
Functional Specifications compliance	As per Functional Specification requirement Given in Annexure 10	25
Technical Specifications compliance	As per Technical specification Requirement Given in Annexure 10.	25
Technical Presentation* on Proposed Solution by the Bidder	Technical presentation will be evaluated on the following parameters:  1. Proposed Solution (3 Marks)  2. IT architecture and approach & methodology (3 Marks)  3. Resource Planning (3 Marks)  4. Project Governance and Project Team (3 Marks)  5. Future Scalability. (3 Marks)	15
Product Demo  In case Bank during this demonstration feels that any of the feature is not available and needs to be customized then no marks shall be allotted and if customization is not required and the feature is readily available then 1 mark shall be allotted.  Vendor is requested to demonstrate additional unique/ futuristic features, if any, offered by the product.	Demonstration of in-depth understanding of the Bank's project technical and functional requirements.	20 (10 Marks for Product Demo and 10 Marks for Reference Call / Other Customer Interactions)
TOTAL MARKS		100