

# DISCLOSURE FOR MARKETING / REFERRING OF MUTUAL FUND / INSURANCE PRODUCTS & PRODUCTS OF OTHER FINANCIAL COMPANIES

Bank acts as Distributor / Corporate Agent for offering investment and insurance products of various Tie-up partners as per Corporate Tie-up arrangement. The Tie-up partners offers products after following the regulatory guidelines of the regulators viz., SEBI and IRDAI after taking necessary approvals.

At present, as a distributor, Bank sells all the Wealth Management products wherein Bank gets commission from the tie-up partner in line with the approved terms and conditions of regulator.

- In the recent past, the regulator i.e., IRDAI has released following Gazette Notifications:
- F. No. IRDAI/Reg/2/190/2023,
- F. No. IRDAI/Reg/3/191/2023 and
- F. No. IRDAI/Reg/4/192/2023

Vide these Gazette notifications IRDAI introduced a concept of overall cap on Expenses of Management (EOM) of Insurers and doing away with the earlier practice of individual cap on commission payments to distributor on insurance products. In light of the above modifications, our tie-up partners have offered revised commission structure for Insurance as per the latest directives issued by IRDAI.

Similarly for Investment Products, bank only acts as an agent of the customers, forwarding their applications for purchase / sale of mutual fund units to the Asset Management Companies / Registrars / Transfer Agents. The purchase of units is at customers' risk and without any guarantee from the Bank for any assured return.

The participation of the customers in any insurance products is purely on voluntary basis as the Insurance is the subject matter of solicitation. Marketing / Referring the Insurance products by the Bank should not be construed as an advice, an offer to purchase or an invitation or solicitation to undertake any activity or enter into the transaction relating to the Insurance Products. The contract of Insurance is between the Insurance Company and the insured, and not between Bank of Baroda and the insured.

However, keeping in view the need for transparency in the interest of esteemed customers to whom the products are being marketed / referred, Bank makes the following declaration with regard to details of commissions / other fees (in any form) being received from its tie-up partners towards sale & distribution of their products without being liable or responsible for any loss or shortfall from the operations of the scheme of these tie-up partners -

#### Place: Mumbai



## Life Insurance

#### Disclosure of Commission payable by IndiaFirst Life Insurance

In accordance with the Reserve Bank of India circular:DBOD.FSD.BC.60/24.01.001/2009-10

following are the details of the commission payable by IndiaFirst Life Insurance Company Ltd, whose

products are

being distributed:

Rates are effective as on date

Products	UIN	Premiu m Payme nt Term (PPT)	Policy Term (PT)	Year 1 Comm.	Year 2 Comm.	Year 3 Comm.	Year 4 Comm.	Year 5 Comm.	Year 6-9 Comm.	year 10 Comm.	Year 11+ Comm.
IndiaFirst Money Balance Plan RP/LP	143L01			7.5%	3.0%	2.0%	2.0%	1.0%	1.0%	1.0%	1.0%
IndiaFirst Money Balance Plan SP	7V06			2.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
IndiaFirst Smart Save Plan RP/LP	143L01			6.0%	3.0%	2.0%	2.0%	1.0%	1.0%	1.0%	1.0%
IndiaFirst Smart Save Plan SP	0V04			2.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
IndiaFirst Life Wealth Maximizer Plan RP/LP	143L02			7.5%	1.0%	1.0%	1.0%	1.0%	0.0%	0.0%	0.0%
IndiaFirst Life Wealth Maximizer Plan SP	9V04			2.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
IndiaFirst Life Radiance Smart Invest Plan	143L06 7V01			AP Band (RP/LP) 48,000 to 99,999 - 3.5% 1,00,000 to 2,49,999 - 4.0% 2,50,000 and above - 5.0% Single Pay - 1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
		PPT - 7 Yrs		17.5%	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%	-
		PPT - 8 Yrs		20.0%	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%	-
		PPT - 9 Yrs		22.5%	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%	-
IndiaFirst Life	143N0	PPT - 10 Yrs		30.0%	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%	-
Little Champ Plan	35V01	PPT - 11 Yrs		33.0%	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%
		PPT - 12 Yrs		35.0%	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%
		PPT - 13 Yrs		35.0%	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%
		PPT - 14 Yrs		35.0%	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%

धनसंपदा प्रबंधन विभाग / Wealth Mgmt. Dept. बड़ौदा सन टावर, सी-34, जी- ब्लाक, बान्द्रा- कुर्ला काम्पलेक्स बान्द्रा(पु),मुंबई 400051, भारत Baroda Sun Tower, C- 34, G-Block, Bandra Kurla Complex, Bandra (E), Mumbai 400051, India फ़ोन/Tel. 022- 67592549, <u>wms.bcc@bankofbaroda.com</u>



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Products	UIN	Premiu m Payme nt Term (PPT)	Policy Term (PT)	Year 1 Comm.	Year 2 Comm.	Year 3 Comm.	Year 4 Comm.	Year 5 Comm.	Year 6-9 Comm.	year 10 Comm.	Year 11+ Comm.
		PPT - 5 Yrs	PT 10 Yrs	16.0%	1.0%	1.0%	1.0%	1.0%	0.0%	0.0%	0.0%
		PPT - 5 Yrs	PT 15 Yrs	19.0%	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%	0.0%
IndiaFirst Life Smart Pay Plan	143N0 51V03	PPT - 6 Yrs	PT 15 Yrs	22.0%	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%	0.0%
		PPT - 7 Yrs	PT 15 Yrs	25.0%	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%	0.0%
		PPT - 8 Yrs	PT 15 Yrs	28.0%	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%	0.0%
IndiaFirst Life Micro Bachat Plan	143N0 52V02	PPT - 5 Yrs	PT 10 / 15 Yrs	15.0%	5.0%	5.0%	5.0%	5.0%	-	-	-
IndiaFirst Life Mahajeevan Plus Plan	143N0 59V02	PPT - 12 Yrs	PT 15 / 20 Yrs	39.0%	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%
IndiaFirst Life Fortune Plus Plus Plan	143N0 65V02	PPT 6 to 10 years		PPT 6 - 22.0% PPT 7 - 25.0% PPT 8 - 28.0% PPT 9 - 31.0% PPT 10 - 34.0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%	
IndiaFirst Life Guaranteed Monthly Income Plan	143N0 47V01	PPT - 8 to 11 Yrs		15.0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%
		PPT - 5 Yrs	PT 9 Yrs	16.5%	5.0%	5.0%	2.0%	2.0%			
IndiaFirst Life Cash Back Plan	143N0 24V04	PPT - 7 Yrs	PT 12 Yrs	21.5%	5.0%	5.0%	2.0%	2.0%	2.0%	2.0%	
		PPT - 10 Yrs	PT 15 Yrs	26.5%	5.0%	5.0%	2.0%	2.0%	2.0%	2.0%	
IndiaFirst Life		PPT - 5 Yrs		19.0%	1.0%	1.0%	1.0%	1.0%	-	-	-
Long Guaranteed	143N0 54V05	PPT - 6 Yrs		22.0%	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%	-
Income Plan		PPT - 7 Yrs		25.0%	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%	-
		PPT - 5 Yrs		19.0%	Lumpsum Benefit - 5% Income Benefit - 3%	Lumpsum Benefit - 5% Income Benefit - 3%	Lumpsu m Benefit - 2% Income Benefit - 3%	Lumpsu m Benefit - 2% Income Benefit - 3%	-	-	-
IndiaFirst Life Guaranteed Benefit Plan	143N0 56V06	PPT - 6 Yrs		22.0%	Lumpsum Benefit - 5% Income Benefit - 3%	Lumpsum Benefit - 5% Income Benefit - 3%	Lumpsu m Benefit - 2% Income Benefit - 3%	Lumpsu m Benefit - 2% Income Benefit - 3%	Lumpsu m Benefit - 2% Income Benefit - 3%	Lumpsum Benefit - 2% Income Benefit - 3%	-
		PPT - 7 Yrs		25.0%	Lumpsum Benefit - 5% Income Benefit - 3%	Lumpsum Benefit - 5% Income Benefit - 3%	Lumpsu m Benefit - 2% Income Benefit - 3%	Lumpsu m Benefit - 2% Income Benefit - 3%	Lumpsu m Benefit - 2% Income Benefit - 3%	Lumpsum Benefit - 2% Income Benefit - 3%	-

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Products	UIN	Premiu m Payme nt Term (PPT)	Policy Term (PT)	Year 1 Comm.	Year 2 Comm.	Year 3 Comm.	Year 4 Comm.	Year 5 Comm.	Year 6-9 Comm.	year 10 Comm.	Year 11+ Comm.
		PPT - 5 Yrs	PT 9 Yrs	15.0%	5.0%	5.0%	2.0%	2.0%	-	-	-
IndiaFirst Life POS Cash Back	143N0 34V01	PPT - 7 Yrs	PT 12 Yrs	20.0%	5.0%	5.0%	2.0%	2.0%	2.0%	2.0%	-
Plan		PPT - 10 Yrs	PT 15 Yrs	25.0%	5.00%	5.00%	2.0%	2.0%	2.0%	2.0%	-
IndiaFirst Life Guaranteed Single Premium Plan	143N0 68V03	Single Premiu m		1.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
IndiaFirst Life Saral Bachat	143N0	PPT - 5 Yrs		15.0%	3.0%	3.0%	3.0%	3.0%	-	-	-
Bima Plan	63V01	PPT - 7 Yrs		21.0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%	-
IndiaFirst Guaranteed Retirement Plan RP/LP	143N0			7.5%	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%
IndiaFirst Guaranteed Retirement Plan SP	26V01			2.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
IndiaFirst Life Guaranteed Annuity Plan	143N0 50V02	Single Premiu m		2.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
IndiaFirst Immediate Annuity Plan	143N0 27V01	Single Premiu m		2.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
IndiaFirst Life Guaranteed Pension Plan	143N0 66V02	PPT - 5 Yrs		15.0%	2.0%	2.0%	1.0%	1.0%	-	-	-
IndiaFirst Life Guaranteed Pension Plan	143N0 66V02	PPT - 6 Yrs		18.0%	2.0%	2.0%	1.0%	1.0%	1.0%	1.0%	-
IndiaFirst Life Guaranteed Pension Plan	143N0 66V02	PPT - 7 Yrs		21.0%	2.0%	2.0%	1.0%	1.0%	1.0%	1.0%	-
IndiaFirst Life Guaranteed Pension Plan	143N0 66V02	PPT - 8 Yrs		24.0%	2.0%	2.0%	1.0%	1.0%	1.0%	1.0%	-
IndiaFirst Life Guaranteed Pension Plan	143N0 66V02	PPT - 9 Yrs		27.0%	2.0%	2.0%	1.0%	1.0%	1.0%	1.0%	-
IndiaFirst Life Guaranteed Pension Plan	143N0 66V02	PPT - 10 Yrs		30.0%	2.0%	2.0%	1.0%	1.0%	1.0%	1.0%	-
		5	5	19%	5%	5%	5%	5%	0%	0%	0%
		6	6	22%	5%	5%	5%	5%	5%	0%	0%
		7	7	25%	5%	5%	5%	5%	5%	0%	0%
		8	8	28%	5%	5%	5%	5%	5%	0%	0%
India First Life	14210	9	9	31%	5%	5%	5%	5%	5%	0%	0%
IndiaFirst Life Plan RP	143N0 07V03	10	10	34%	5%	5%	5%	5%	5%	5%	0%
	0,400	11	11	37%	5%	5%	5%	5%	5%	5%	1%
		12	12	40%	5%	5%	5%	5%	5%	5%	1%
		13	13	43%	5%	5%	5%	5%	5%	5%	1%
		14	14	46%	5%	5%	5%	5%	5%	5%	1%
		15	15	49%	5%	5%	5%	5%	5%	5%	1%

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Products	UIN	Premiu m Payme nt Term (PPT)	Policy Term (PT)	Year 1 Comm.	Year 2 Comm.	Year 3 Comm.	Year 4 Comm.	Year 5 Comm.	Year 6-9 Comm.	year 10 Comm.	Year 11+ Comm.
		16	16	52%	5%	5%	5%	5%	5%	5%	1%
		17	17	55%	5%	5%	5%	5%	5%	5%	1%
		18	18	58%	5%	5%	5%	5%	5%	5%	1%
		19 yr onwar ds	19 yr onwards	60%	5%	5%	5%	5%	5%	5%	1%
IndiaFirst Life Plan SP		Single Premiu m		2.0%	0%	0%	0%	0%	0%	0%	0%
		Single Premiu m	PT 5 Yrs	9.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
IndiaFirst Life "INSURANCE KHATA" Plan	143N0 57V02	Single Premiu m	PT 7 Yrs	9.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
		Single Premiu m	PT 10 Yrs	9.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
IndiaFirst Life Saral Jeevan Bima Plan	143N0 61V01			Reg/Ltd - 40% Single - 7.5%	Reg/Ltd - 10% Single - 0%	Reg/Ltd - 10% Single - 0%	Reg/Ltd - 10% Single - 0%	Reg/Ltd - 10% Single - 0%	Reg/Ltd - 1% Single - 0%	Reg/Ltd - 1% Single - 0%	Reg/Ltd - 1% Single - 0%
IndiaFirst Life Guaranteed Protection Plus Plan	143N0 69V01	Limited and Single Pay		SP - Option 1 and 3 - 7.5% SP - Option 2 - 2.0% LP - Option 1 and 3 - 40% LP - Option 2 - Min (3 * PPT,35%)	All Options - 2%	All Options - 2%	All Options - 2%	All Options - 2%	All Options - 2%	All Options - 2%	All Options - 2%
IndiaFirst Life Guaranteed Of Life Dreams Plan	143N0 80V01	PPT 6 PPT 8 PPT 10	30 & 40 Yrs	PPT 6 - 22% PPT 8 - 28% PPT 10 - 34%	PPT 6 - 5% PPT 8 - 5% PPT 10 - 5%	PPT 6 - 5% PPT 8 - 5% PPT 10 - 5%	PPT 6 - 3% PPT 8 - 3% PPT 10 - 3%	PPT 6 - 3% PPT 8 - 3% PPT 10 - 3%	PPT 6 - 1% PPT 8 - 1% PPT 10 - 1%	PPT 6 - 1% PPT 8 - 1% PPT 10 - 1%	-



### General Insurance

## Disclosure of Commission payable by Insurance Companies

In accordance with the Reserve Bank of India circular:DBOD.FSD.BC.60/24.01.001/2009-10 following are the details of the commission payable by National Insurance Company Ltd, TATA AIG General Insurance Co Ltd and Cholamandalam MS General Insurance Co Ltd whose products are being

distributed:

#### National Insurance Co. Ltd.

Rates are effective as on date

	Commission Grid						
	NICL						
Product/ Business Line	New Business	Renewal					
SME - Bharat Sookshma Udyam	18.50%	18.50%					
Home - Bharat Griha Raksha	20%	20%					
Motor - Pvt Car	15% on OD	15% on OD					
Motor - CV	15% on OD	15% on OD					
Motor - Standalone TP	2.5% on TP	2.5% on TP					
Rural Package / Pashu Suraksha Bima	17.50%	17.50%					
Cyber Shield	20%	20%					
Personal Accident	25%	15%					
Health Retail	Age<=60:17.5%,Age>60:10%	Age<=60:15%,Age>60:10%					
Health Top-Up	Age<=60:17.5%,Age>60:10%	Age<=60:15%,Age>60:10%					
Health Group	17.50%	15%					
SME GMC	7.50%	7.50%					
Marine Specific & Open Policy	16.50%	16.50%					

#### **TATA AIG General Insurance Co Ltd**

Commission Grid							
Draduct ( Dusin see Line	CHOLA MS						
Product/ Business Line	New Business	Renewal					
SME - Bharat Sookshma Udyam	18.5%	18.5%					
Home - Bharat Griha Raksha	20%	20%					
Motor - Pvt Car	15% on OD	15% on OD					
Motor - CV	15% on OD	15% on OD					
Motor - Standalone TP	2.5% on TP	2.5% on TP					
Others - Cattle	15%	15%					
Rural Package / Farmer Care /Pashu Suraksha Bima	17.5%	17.5%					
Cyber Shield	20%	20%					
EMI Protection Cover	25%	20%					
Personal Accident	25%	15%					
Health Retail	17.5%	15%					
Health Top-Up	17.5%	15%					
Health Group	17.5%	15%					
Health Critical Illness	25%	15%					
SME GMC	7.5%	7.5%					
Marine Specific & Open Policy	16.5%	16.5%					

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#### **Cholamandalam MS General Insurance Co Ltd**

Commission Grid						
Draduct / Dusinger Line	CHOLA MS					
Product/ Business Line	New Business	Renewal				
SME - Bharat Sookshma Udyam	18.5%	18.5%				
Home - Bharat Griha Raksha	20%	20%				
Motor - Pvt Car	15% on OD	15% on OD				
Motor - CV	15% on OD	15% on OD				
Motor - Standalone TP	2.5% on TP	2.5% on TP				
Others - Cattle	15%	15%				
Rural Package / Farmer Care / Pashu Suraksha Bima	17.5%	17.5%				
Cyber Shield	20%	20%				
EMI Protection Cover	25%	20%				
Personal Accident	25%	15%				
Health Retail	17.5%	15%				
Health Top-Up	17.5%	15%				
Health Group	17.5%	15%				
Health Critical Illness	25%	15%				
SME GMC	7.5%	7.5%				
Marine Specific & Open Policy	16.5%	16.5%				



## Standalone Health Insurance

## Disclosure of Commission payable by Insurance Companies

In accordance with the Reserve Bank of India circular:DBOD.FSD.BC.60/24.01.001/2009-10 following are the details of the commission payable by Star Allied and Health Insurance Co Ltd and Niva Bupa Health Insurance Co Ltd , whose products are being

distributed:

Rates are effective as on date

#### Star Allied and Health Insurance Co Ltd

Commission Grid							
Droduct ( Dusiness Line	STAR HEA	LTH					
Product/ Business Line	New Business	Renewal					
EMI Protection Cover	25%	15%					
Personal Accident	25%	15%					
Health Retail	17.5%	15%					
Health Top-Up	17.5%	15%					
Health Group	17.5%	15%					
Health Critical Illness	25%	15%					
SME GMC	7.5%	7.5%					

#### Niva Bupa Health Insurance Co Ltd

Co	Commission Grid							
Draduct / Dusinger Ling	NIVA BUPA							
Product/ Business Line	New Business	Renewal						
EMI Protection Cover	25%	15%						
Personal Accident	25%	15%						
Health Retail	17.5%	15%						
Health Top-Up	17.5%	15%						
Health Group	17.5%	15%						
Health Critical Illness	25.00%	15%						
SME GMC	7.5%	7.5%						



#### **Mutual Fund Commissions**

In accordance with the extant regulations (SEBI circular: SEBI/IMD/CIR No. 4/ 168230/09 and RBI guidelines on Marketing / Distribution of Mutual Fund / Insurance etc., dated November 16,2009.) following are the details of the comparative commission earned by the Bank from various fund-houses, whose products are being distributed:

Commission Disclosure – Mutual Fund					
	T-30 Cities	B-30 Cities			
Fund Schemes	Trail	Trail			
Equity S	Schemes	·			
Equity	0.60% to 1.75%	0.60% to 2.75%			
ELSS	0.60% to 1.75%	0.60% to 2.75%			
Hybrid	Schemes				
Hybrid Fund	0.60% to 1.50%	0.60% to 2.75%			
Arbitrage Fund	0.40% to 0.80%	0.40% to 0.80%			
Asset Allocation Fund	0.15% to 1.50%	0.15% to 2.75%			
Debt & Liqu	uid Schemes				
Low/Medium/Long Duration Fund	0.15% to 1.00%	0.15% to 1.00%			
Bond Funds	0.10% to 1.00%	0.10% to 1.00%			
Gilt Fund	0.10% to 0.90%	0.10% to 0.90%			
Liquid/Overnight/ Money Market Fund	0.02% to 0.25%	0.02% to 0.25%			
Floater Fund	0.10% to 0.60%	0.10% to 0.60%			
Solution Orie	nted Schemes				
Retirement Fund	0.80% to 2.00%	0.80% to 2.75%			
Children's Fund	0.75% to 1.00%	1.75% to 2.75%			
Other S	Schemes				
Index Funds/ ETFs	0.04% to 0.50%	0.04% to 0.50%			
FoFs (Overseas/ Domestic)	0.10% to 1.00%	0.10% to 2.00%			

## Disclosure of commission payable by Portfolio Management Services, Alternate Investment Funds based on referral services extended by the Bank on a non-risk participation basis

In accordance with the Reserve Bank of India circular: BOD.FSD.BC.60/24.01.001/2009-10 the following details are furnished:

Sr. No	Product Type	Upfront Commission	Trail Commission					
1	Portfolio Management Services	Nil	Up to 2% commission on assets managed paid as quarterly trail commission					
2	Alternate Investment Funds (AIF)	Up to 2% for CAT II Funds Nil for CAT III funds	Up to 2% commission on assets managed paid as quarterly trail commission					
Rates are	Rates are effective as on date							