



NOTIFICATION

RECRUITMENT OF HUMAN RESOURCE ON FIXED TERM ENGAGEMENT ON CONTRACT BASIS FOR CASH MANAGEMENT DEPARTMENT IN BANK OF BARODA

We refer to the detailed advertisement dated 12.01.2022 in leading newspapers/ notification on our bank's website inviting applications for various positions in Cash Management Department.

The application window inviting online applications for the position of Asst. Vice President – Acquisition & Relationship Manager for the following locations has been re-opened from 06.04.2022 to 26.04.2022 (23:59 hours).

Sl	Location
1	Ahmedabad
2	Baroda
3	Bengaluru
4	Chandigarh
5	Chennai
6	Jaipur
7	Kolkata
8	Lucknow
9	Mumbai
10	New Delhi
11	Pune

The eligibility criteria, Roles & Responsibilities etc. has been appended below for ready reference. However, the candidates are advised to go through the detailed advertisement, ensuring their eligibility and other details before applying and remitting fees.

Candidates who have already applied for the aforesaid locations need not apply again.

Decision of the Bank in all matters pertaining to selection process shall be final and binding.

DATE: 06.04.2022

CHIEF GENERAL MANAGER (HRM)

Position	Asst. Vice Present – Acquisition & Relationship Manager
Roles & Responsibilities (indicative & not limiting)	<p>Customer acquisition & relations management</p> <ul style="list-style-type: none"> Identify NTB as well as existing client leads & perform regular analysis to understand cash management needs for clients Grow payments & collection business from existing clients Support Relationship Manager team in driving cash management business and convert new clients (by sharing cross-referral leads and helping with the client discussion) <p>Client Service & Liaison</p> <ul style="list-style-type: none"> Act as a bridge between the client and the back office functions to ensure resolution of any queries/issues Manage key elements of customer journey like – SLAs, security procedures, integration capabilities <p>Market Intelligence</p> <ul style="list-style-type: none"> Market bank's cash management products & solutions Provide competitive insights to update the bank's product offerings Remain updated on latest market developments through regular checks of RBI, marketplaces, other banks' offerings & share best practices with sales/branch/zone head
Age	Min. 26 years – Max. 40 Years
Educational Qualification	Graduation (in any discipline) and Post Graduate Degree/ Diploma in Management (Min 2 Year course)/CA
Work Experience	Minimum 5 Years of Work Experience with atleast a) 3 years in Public / Private / Foreign Banks / in Sales/Relationship Management in Cash Management Services OR b) 3 years in a B2B/B2C Payment Company in Corporate / Bank sales role.
Nature of Engagement	Contractual Engagement for a period of 5 years, with periodic performance review. The term of engagement may be extended at the option of the Bank.
Eligibility Criteria to be met as on	01.01.2022
To Apply	<p>Interested candidates are advised to visit the Bank's website www.bankofbaroda.co.in (Career Page → Current Opportunities → Recruitment for various positions in Cash Management on Fixed Term Engagement on Contract Basis) for further details or you may follow the following link for applying for the said post: https://www.bankofbaroda.in/career/current-opportunities/recruitment-for-various-positions-in-cash-management-on-fixed-term-engagement-on-contract-basis</p> <p>The last date of submission of the application is 26.04.2022 (23:59 hours).</p>
All other Terms & Conditions as per Advertisement dated 12.01.2022 shall remain unchanged	