

BCC:ISD:111:16:45

Date: 29th January 2019

The Vice-President, B S E Ltd., Phiroze Jeejeebhoy Towers Dalal Street Mumbai - 400 001 BSE CODE-532134 The Vice-President,
National Stock Exchange of India Ltd.
Exchange Plaza,
Bandra Kurla Complex, Bandra (E)
Mumbai - 400 051
CODE-BANKBARODA

Dear Sir/ Madam,

Re: Bank of Baroda - Unaudited (Reviewed) Standalone Financial Results for the Quarter / Nine Months ended 31<sup>st</sup> December 2018 - Regulation 33 of SEBI (LODR) Regulations, 2015

We refer to our Stock Exchange notification no. BCC:ISD:111:16:24 dated 16th January 2019. We now advise the outcome of the Board Meeting as under:

The Board of Directors of Bank of Baroda at its meeting held today i.e. 29<sup>th</sup> January 2019 inter-alia considered & approved the Unaudited (Reviewed) Standalone Financial Results of the Bank together with relevant segment reporting, for the Quarter / Nine Months ended 31<sup>st</sup> December 2018.

We enclose a copy of the Unaudited (Reviewed) Standalone Financial results along with Segment Reporting, Limited Review Report and Press Release.

The Meeting concluded at 530 p.m.

We request you to take a note of the above and upload the information on your website.

Yours faithfully,

Company Secretary

Encl. - As Above



## Head Office: Baroda House P B No.506 Mandvi Baroda- 390006

## Corporate Office: C-26 G-Block Bandra Kurla Complex Bandra (E) Mumbai- 400051

# Un-audited Financial Results (Standalone) for the Quarter/ Nine Months Ended 31st December 2018

( F in lakhe)

| Sr.   |      | Particulars  |            | Quarter Ended |            | Nine Monti | ns Ended   | ( ₹ in lakhs)<br>Year Ended |
|-------|------|--|------------|---------------|------------|------------|------------|-----------------------------|
| No.   |      |  | 31.12.2018 | 30.09.2018    | 31.12.2017 | 31.12.2018 | 31.12.2017 | 31.03.2018                  |
|       |      |  | Reviewed   | Reviewed      | Reviewed   | Reviewed   | Reviewed   | Audited                     |
| 1     |      | Interest earned (a)+(b)+(c)+(d)  | 1294171    | 1207834       | 1130324    | 3665993    | 3260928    | 4364854                     |
|       | (a)  | Interest /discount on advances / bills   | 900044     | 821801        | 753268     | 2520456    | 2161293    | 2906982                     |
|       | (b)  | Income on investments  | 331578     | 321984        | 272071     | 953348     | 763945     | 1042016                     |
|       | 1 1  | Interest on balances with Reserve Bank of India and other inter bank funds                               | 39894      | 45990         | 42854      | 130057     | 203210     | 241479                      |
|       | (d)  | Others   | 22655      | 18059         | 62131      | 62132      | 132480     | 174377                      |
| 2     |      | Other Income   | 162114     | 135161        | 167304     | 412058     | 496125     | 665715                      |
| 3     |      | Total Income (1 + 2)   | 1456285    | 1342995       | 1297628    | 4078051    | 3757053    | 5030569                     |
| 4     |      | Interest Expended  | 819848     | 758580        | 690921     | 2304308    | 2108977    | 2812677                     |
| 5     |      | Operating Expenses (a)+ (b)+ (C)   | 282584     | 276224        | 241696     | 811140     | 714070     | 1017337                     |
|       | (a)  | Employees cost   | 130353     | 122170        | 111042     | 362613     | 333838     | 460687                      |
|       | (b)  | Rent Taxes & Lighting  | 24791      | 28034         | 25737      | 75594      | 74265      | 101108                      |
|       | (c)  | Other operating expenses   | 127440     | 126020        | 104917     | 372933     | 305967     | 455542                      |
| 6     |      | Total Expenditure (4+5) excluding provisions and contingencies   | 1102432    | 1034804       | 932617     | 3115448    | 2823047    | 3830014                     |
| 7     |      | Operating Profit (3-6) before Provisions and Contingencies   | 353853     | 308191        | 365011     | 962603     | 934006     | 120055                      |
| 8     |      | Provisions (other than tax) and Contingencies  | 279420     | 242954        | 342651     | 738938     | 812391     | 1479629                     |
|       |      | of which provisions for Non-performing Asset   | 341602     | 146656        | 315528     | 664230     | 715919     | 1421172                     |
| 9     |      | Exceptional Items  | -          | -             | -          | -          | -          |                             |
| 10    |      | Profit (+) / Loss (-) from Ordinary Activities before tax (7-8-9)  | 74433      | 65237         | 22360      | 223665     | 121615     | (279074                     |
| 11    |      | Provision for Taxes  | 27308      | 22699         | 11182      | 81176      | 54562      | (35893                      |
| 12    |      | Net Profit (+) / Loss (-) from Ordinary Activities after tax (10-<br>11)                                 | 47125      | 42538         | 11178      | 142489     | 67053      | (243181                     |
| 13    |      | Extraordinary items (net of tax expenses)  | -          | -             | -          | -          | -          | -                           |
| 14    |      | Net Profit (+) / Loss (-) for the period (12-13)   | 47125      | 42538         | 11178      | 142489     | 67053      | (243181                     |
| 15    |      | Paid-up equity share capital (Face Value of ₹2 each)   | 53036      | 53036         | 46209      | 53036      | 46209      | 53036                       |
| 16    |      | Reserve excluding Revaluation Reserve  | -          | -             | -          | -          | -          | 3970807                     |
| 17    |      | Analytical Ratios  |            |               |            |            |            |                             |
|       | i)   | Percentage of shares held by Government of India   | 63.74      | 63.74         | 58.70      | 63.74      | 58.70      | 64.03                       |
|       | ii)  | Capital Adequacy Ratio(%) -Basel-III   | 11.67      | 11.88         | 11.55      | 11.67      | 11.55      | 12.13                       |
|       | а    | CET 1 Ratio (%)  | 8.65       | 9.05          | 8.28       | 8.65       | 8.28       | 9.23                        |
|       | b    | Additional Tier 1 Ratio (%)  | 1.21       | 1.20          | 1.24       | 1.21       | 1.24       | 1.23                        |
|       | iii) | Earnings Per Share   |            |               |            |            |            |                             |
|       |      | Basic and diluted EPS before and after Extraordinary items net of tax expenses (not annualized) [ in ₹.] | 1.78       | 1.61          | 0.49       | 5.39       | 2.91       | (10.53                      |
| _     | iv)  | NPA Ratios   |            |               |            |            |            |                             |
|       | (a)  | Gross NPA  | 5318428    | 5512137       | 4848044    | 5318428    | 4848044    | 5648039                     |
|       |      | Net NPA  | 1913050    | 2105922       | 1985215    | 1913050    | 1985215    | 2348265                     |
|       | (b)  | % of Gross NPA   | 11.01      | 11.78         | 11.31      | 11.01      | 11.31      | 12.26                       |
|       |      | % of Net NPA   | 4.26       | 4.86          | 4.97       | 4.26       | 4.97       | 5.49                        |
| -70.0 | V)   | Return on Assets (annualized) %  | 0.25       | 0.23          | 0.07       | 0.26       | 0.13       | (0.34                       |











#### Notes forming part of the un-audited financial results for the Quarter/ Nine Months Ended 31st December 2018

- 1 The above financial results have been reviewed by the Audit Committee of the Board and approved by the Board of Directors in their respective meetings held on January 29, 2019. The same have been subjected to a limited review by the Statutory Central Auditors of the Bank.
- 2 The above results for the quarter ended December 31, 2018, have been prepared, following the same accounting policies as those followed in the annual financial statements for the year ended March 31, 2018.
- 3 The financial results for the quarter and nine months ended December 31, 2018, have been arrived at after considering provision for Non-Performing Assets, Standard Assets, Standard Derivative Exposures, Restructured Assets and depreciation / Provision for Investments on the basis of prudential norms and specific guidelines issued by the RBI. As a consistent practice, the Bank has made a provision of 20% on the Secured Sub-standard Advances as against the regulatory requirement of 15%. In addition to the above, provision is made on non-fund based facilities of NPA borrowers by applying 50% credit conversion factor (CCF). The provision is based on the asset class of the fund based facility of the borrower. Also 100% provision is made on certain class of non-performing retail advances.
- 4 RBI Circular DBOD.NO.BP.BC.1/21.06.201/2015-16 dated July 01, 2015 on Basel III Capital Regulations read together with RBI circular no DBR.NO.BP.BC. 80/21.06.201/2015-16 dated March 31, 2015 on Prudential Guidelines on Capital Adequacy and Liquidity Standards Amendments requires banks to make applicable Pillar 3 disclosures including leverage ratio and liquidity coverage ratio under the Basel- III framework. These details are being made available on our website "www.bankofbaroda.com". These disclosures have not been subjected to limited review by the auditors.
- 5 As per RBI directions vide Letter No. DBR.No.BO.15199/21.04.048/2016-17 dated June 23, 2017 and Letter No. DR.No.BP.1906/21.04.049/2017-18 dated August 28, 2017, the Bank during the quarter ended December 31, 2018 has reversed ₹ 4777 lakhs (previous corresponding quarter provided for ₹ 657 lakhs) due to release of provisions. The Bank holds a total provision of ₹ 45616 lakhs (previous corresponding period ₹ 13567 lakhs) in respect of 23 borrower accounts under the provisions of Insolvency and Bankruptcy Code (IBC) and said RBI Directions.
- 6 RBI circular DBR.No.BP.BC.113/21.04.048/2017-18 dated June 15, 2018 had granted banks an option to spread provisioning for mark to market (MTM) losses on investments held in AFS and HFT categories equally up to four quarters, commencing with the quarter ended June 30, 2018, the Bank has availed the relaxation permitted. An amount of ₹ 24848.50 lakhs, was carried forward as at the half year ended September 30, 2018. During the quarter the overall portfolio of the bank has a positive MTM as at December 31, 2018 hence no further provision was required. Accordingly, the above circular will not apply to the bank for the quarter.

#### 7 Statement of Assets & Liabilities is as under:-

(₹ in lakhs)

|  | Standalone                     |                                |                          |  |
|--|--------------------------------|--------------------------------|--------------------------|--|
|  | As on<br>31st December<br>2018 | As on<br>31st December<br>2017 | As on<br>31st March 2018 |  |
|  | Reviewed                       | Reviewed                       | Audited                  |  |
| CAPITAL & LIABILITIES                                  |                                |                                |                          |  |
| Capital  | 53036                          | 46209                          | 53036                    |  |
| Reserves and Surplus                                   | 4471454                        | 4017502                        | 4286441                  |  |
| Deposits   | 61056917                       | 57326523                       | 59131482                 |  |
| Borrowings   | 6733051                        | 4529174                        | 6257197                  |  |
| Other Liabilities and Provisions                       | . 2490517                      | 2363019                        | 2271821                  |  |
| TOTAL  | 74804975                       | 68282427                       | 71999977                 |  |
| ASSETS   |                                |                                |                          |  |
| Cash and Balances with Reserve Bank of India           | 2496327                        | 2236257                        | 2269964                  |  |
| Balances with Banks and Money at Call and Short Notice | 5575516                        | 6500799                        | 7019774                  |  |
| Investments  | 18432960                       | 16356695                       | 16318453                 |  |
| Advances   | 44867941                       | 39938076                       | 42743183                 |  |
| Fixed Assets   | 528912                         | 548076                         | 536739                   |  |
| Other Assets   | 2903319                        | 2702524                        | 3111864                  |  |
| TOTAL  | 74804975                       | 68282427                       | 71999977                 |  |

8 The Bank has made an additional provision over and above the IRAC norms/ Policy of the Bank amounting to ₹919.45 crores in certain specific accounts as a conservative approach to provide for the inherent weakness in these accounts

9 RBI vide Circular no. DBR.No.BP.BC.108/21.04.048/2017-18 dated June 6, 2018 permitted banks to continue the exposure to MSME borrowers to be classified as standard assets where the dues between September 1, 2017 and December 31, 2018 are paid not later than 180 days for their respective original due dates. Accordingly, the Bank has retained MSME exposure of ₹ 193896 lakhs as standard asset as on December 31, 2018. In accordance with the provisions of the circular, the Bank has not recognised interest income of ₹ 555 lakhs and is maintaining a standard asset provision of ₹ 9695 lakhs as on December 31, 2018 in respect of such

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borrowers.





- 10 On January 2, 2019 the Board of Directors of the Bank and the Board of Directors of Vijaya Bank and Dena Bank at their respective meetings, approved amalgamation of Vijaya Bank and Dena Bank with the Bank. The Boards of respective banks have also approved the fair share swap ratio of 402 equity shares of FV ₹2/- each of Bank of Baroda to every 1000 shares of FV ₹10/- each of Vijaya Bank and 110 equity shares of FV ₹2/- each of Bank of Baroda for every 1000 shares of FV ₹10/- each of Dena Bank. The Government of India through a gazette notification F.No.1/1/2017-BOA dated January 2, 2019 approved the scheme of amalgamation after consulting reserve Bank of India. The bank has already intimated the stock exchanges the above information. The amalgamation will be effective from April 1, 2019 subject to statutory/ regulatory compliances/ clearances. The proposed transaction does not have any impact on the current financial results for the financial position of the Bank as at December 31, 2018.
- 11 The Board of Directors and the Shareholders of the bank have approved the Equity Share Purchase Scheme (ESPS) offer to the permanent employees of the bank subject to approval from regulatory authorities/ Government of India. The Board and the shareholders have approved offer of 10 crores equity shares to the employees at 25% discount of the 2 weeks volume weighted average price of the shares at NSE as at the record date. The record date is yet to be fixed by the bank.
- The Bank during the quarter ended December 31, 2018 has issued two tranches of BASEL-III compliant Tier-II bonds viz., Series XVIII & XIX and have raised ₹ 971.50 crores & ₹ 240 crores respectively.
- 13 Provisioning Coverage Ratio is 73.47% as on December 31, 2018. (December 31, 2017: 68.03%)
- 14 Details of Investor's complaints for the quarter ended December 31, 2018: Pending at Beginning: 0; Received: 210; Disposed off: 210; Closing: 0.
- 14 The figures of the previous period have been regrouped / rearranged, wherever necessary, so as to make them comparable with those of the current period.









#### Part A-Business Segments

(₹ in lakhs)

| Sr.<br>No. | Particulars                 |            | Quarter Ended |            | Nine Month | Year Ended (Standalone) |            |  |  |  |
|------------|-----------------------------|------------|---------------|------------|------------|-------------------------|------------|--|--|--|
|            |                             | 31.12.2018 | 30.09.2018    | 31.12.2017 | 31.12.2018 | 31.12.2017              | 31.03.2018 |  |  |  |
|            |                             | Reviewed   | Reviewed      | Reviewed   | Reviewed   | Reviewed                | Audited    |  |  |  |
| 1          | Segment Revenue             |            |               |            |            |                         |            |  |  |  |
|            | (a) Treasury Operations     | 446580     | 405721        | 412537     | 1243074    | 1290029                 | 1677799    |  |  |  |
|            | (b) Wholesale Banking       | 571604     | 466680        | 452734     | 1506020    | 1386716                 | 1870692    |  |  |  |
|            | (c) Retail Banking          | 438101     | 470594        | 399710     | 1328957    | 1047661                 | 1436020    |  |  |  |
|            | (d)Other Banking Operations | -          | -             | 32647      | -          | 32647                   | 46058      |  |  |  |
|            | Total Revenue               | 1456285    | 1342995       | 1297628    | 4078051    | 3757053                 | 5030569    |  |  |  |
| 2          | Segment Results             |            |               |            |            |                         |            |  |  |  |
|            | (a) Treasury Operations     | 138890     | (8364)        | 68972      | 131842     | 238510                  | 264156     |  |  |  |
|            | (b) Wholesale Banking       | (162802)   | (64894)       | (29596)    | (154173)   | (60985)                 | (449085)   |  |  |  |
|            | (c) Retail Banking          | 184645     | 213492        | 23188      | 495958     | 111734                  | 144045     |  |  |  |
|            | (d)Other Banking Operations | -          |               | 24111      | -          | 24111                   | 33594      |  |  |  |
|            | Total                       | 160733     | 140234        | 86675      | 473627     | 313370                  | (7290)     |  |  |  |
|            | Unallocated Expenditure     | 86300      | 74997         | 64316      | 249962     | 191755                  | 271784     |  |  |  |
|            | Profit before Tax           | 74433      | 65237         | 22359      | 223665     | 121615                  | (279074)   |  |  |  |
|            | Provision for Tax           | 27308      | 22699         | 11181      | 81176      | 54562                   | (35893)    |  |  |  |
|            | Net Profit                  | 47125      | 42538         | 11178      | 142489     | 67053                   | (243181)   |  |  |  |
| 3          | Segment Assets              |            |               |            |            |                         |            |  |  |  |
|            | (a) Treasury Operations     | 27400925   | 28285360      | 26103465   | 27400925   | 26103465                | 26809912   |  |  |  |
|            | (b) Wholesale Banking       | 32115574   | 31120274      | 28437821   | 32115574   | 28437821                | 31134207   |  |  |  |
|            | (c) Retail Banking          | 14572219   | 14084181      | 12618437   | 14572219   | 12618437                | 13011177   |  |  |  |
|            | (d)Other Banking Operations | -          | -             | -          | -          |                         |            |  |  |  |
|            | (e) Unallocated             | 716257     | 653575        | 1122704    | 716257     | 1122704                 | 1044681    |  |  |  |
|            | Total Assets                | 74804975   | 74143390      | 68282427   | 74804975   | 68282427                | 71999977   |  |  |  |
| 4          | Segment Liabilities         |            |               |            |            |                         |            |  |  |  |
|            | (a) Treasury Operations     | 25743612   | 26559723      | 24549962   | 25743612   | 24549962                | 25194064   |  |  |  |
|            | (b) Wholesale Banking       | 30173102   | 29221685      | 26745393   | 30173102   | 26745393                | 29257732   |  |  |  |
|            | (c) Retail Banking          | 13690836   | 13224931      | 11867473   | 13690836   | 11867473                | 12226986   |  |  |  |
|            | (d)Other Banking Operations | 0          | 0             | -          | -          |                         | -          |  |  |  |
|            | (e) Unallocated             | 672935     | 613702        | 1055888    | 672935     | 1055888                 | 981718     |  |  |  |
|            | Total Liabilities           | 70280485   | 69620041      | 64218716   | 70280485   | 64218716                | 67660500   |  |  |  |
| 5          | Capital Employed            |            |               |            |            |                         |            |  |  |  |
|            | (a) Treasury Operations     | 1657313    | 1725637       | 1553503    | 1657313    | 1553503                 | 1615848    |  |  |  |
|            | (b) Wholesale Banking       | 1942472    | 1898589       | 1692428    | 1942472    | 1692428                 | 1876475    |  |  |  |
|            | (c) Retail Banking          | 881383     | 859250        | 750964     | 881383     | 750964                  | 784191     |  |  |  |
| _          | (d)Other Banking Operations |            | 000200        | 700304     | 001000     | 7 30 30 4               | 704191     |  |  |  |
| _          | (e) Unallocated             | 43322      | 39873         | 66816      | 43322      | 66816                   | 62963      |  |  |  |
|            | Total Capital Employed      | 4524490    | 4523349       | 4063711    | 4524490    | 4063711                 | 4339477    |  |  |  |

#### Part- B: Geographic Segments

| Sr.<br>No. | Particulars       |            | Quarter Ended |            | Nine Month | Year Ended             |                       |
|------------|-------------------|------------|---------------|------------|------------|------------------------|-----------------------|
|            |                   | 31.12.2018 | 30.09.2018    | 31.12.2017 | 31.12.2018 | 31.12.2017<br>Reviewed | 31.03.2018<br>Audited |
|            |                   | Reviewed   | Reviewed      | Reviewed   | Reviewed   |                        |                       |
| 1          | Revenue           |            |               |            |            |                        |                       |
|            | (a) Domestic      | 1289001    | 1191159       | 1171113    | 3615579    | 3387209                | 4534256               |
|            | (b) International | 167284     | 151836        | 126515     | 462472     | 369844                 | 496313                |
|            | Total             | 1456285    | 1342995       | 1297628    | 4078051    | 3757053                | 5030569               |
| 2          | Assets            |            |               |            |            |                        |                       |
|            | (a) Domestic      | 59438470   | 57884096      | 51944946   | 59438470   | 51944946               | 55328716              |
|            | (b) International | 15366505   | 16259294      | 16337481   | 15366505   | 16337481               | 16671261              |
|            | Total             | 74804975   | 74143390      | 68282427   | 74804975   | 68282427               | 71999977              |

Vikramaditya Singh Khichi Executive Director Shanti Lal Jain Executive Director

Papia Sengupta Executive Director

P S Jayakumar Managing Director & CEO

Place : Mumbai Date 29-01-2019











# Kalyaniwalla & Mistry LLP

Chartered Accountants, Esplanade House, 29, Hazarimal Somani Marg, Mumbai - 400 001.

G. M. Kapadia & Co.

Chartered Accountants, 1007, Raheja Chambers, 213. Nariman Point, Mumbai-400 021. Singhi & Co.

Chartered Accountants, 161, Sarat Bose Road, Kolkata - 700 026.

S. R. Dinodia & Co. LLP

Chartered Accountants, K-39, Connaught Place, New Delhi - 110 001.

# **Limited Review Report**

The Board of Directors Bank of Baroda Mumbai

- 1. We have reviewed the accompanying statement of unaudited financial results of Bank of Baroda ('the Bank') for the quarter/nine months ended December 31, 2018 ("the Statement"). These statements are the responsibility of the Bank's Management and have been reviewed by the Audit Committee of the Board and approved by the Board of Directors at their respective meeting held on January 29, 2019. Our responsibility is to issue a report on these statements based on our review. Further, as stated in note 4, the disclosures relating to "Pillar 3 disclosures under Basel III Capital Regulations", "Leverage Ratio" and "Liquidity Coverage Ratio" as have been disclosed on the Bank's website and in respect of which link is prescribed in the aforesaid statement have not been reviewed by us.
- 2. We conducted our review in accordance with the Standard on Review Engagement ('SRE') 2410, "Review of Interim Financial Information performed by the independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the accompanying statement of unaudited financial results is free of material misstatement. A review of financial results consists principally of applying analytical procedures to financial data and making enquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the generally accepted auditing standards, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express an audit opinion.
- 3. The financial results incorporate the relevant returns of 20 branches and 1 treasury branch reviewed by us and un-reviewed returns of 5435 branches includes 25 foreign branches. We have also relied on review reports received from concurrent auditors of 115 branches and returns of 12 foreign branches reviewed by local audit firms specially appointed for this purpose. These review reports cover 64.54 percent of the advances portfolio of the bank and 62.71 of Non-Performing Assets of the Bank as on December 31, 2018.









| Kalyaniwalla & Mistry LLP Chartered Accountants | Singhi & Co. Chartered Accountants              |  |  |  |  |
|---|---|--|--|--|--|
| G M Kapadia & Co. Chartered Accountants         | S.R. Dinodia & Co. LLP<br>Chartered Accountants |  |  |  |  |

Apart from these review reports, in the conduct of our review, we have also relied upon various returns received from the branches/ offices of the bank.

4. Based on our review conducted as aforesaid, subject to limitation in scope as mentioned in Para 3 above, nothing has come to our attention that causes us to believe that the accompanying statement of unaudited financial results together with the notes thereon, prepared in accordance with applicable accounting standards and other recognized accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with RBI circular (2016-17/29 dated 28<sup>th</sup> July 2016 with respect to half yearly / quarterly review of the Public Sector Banks) including the manner in which it is to be disclosed, or that it contains any material misstatement or that it has not been prepared in accordance with the relevant prudential norms issued by the Reserve Bank of India in respect of income recognition, asset classification, provisioning and other related matters.

For Kalyaniwalla & Mistry LLP.

Chartered Accountants

FRN:104607W / W100166

(CA Daraius Z Fraser)

Partner M. No 042454

For G M Kapadia & Co. Chartered Accountants

FRN: 104767W

(CA Rajen Ashar)

Partner M. No. 048243

Diameter 1

Place: Mumbai

Date: January 29, 2019

For Singhi & Co.
Chartered Accountants

FRN: 302049E

(CA Sukhendra Lodha)

Partner

MUMBAI

LAPADIA

MUMBAI

ed Acco

M. No. 071272

For S.R. Dinodia & Co. LLP.

S\*Cha

Chartered Accountants FRN: 001478N/N500005

(CA Sandeep Dinodia)

Partner

M. No.083689



# **Press Release**

# BANK OF BARODA ANNOUNCES FINANCIAL RESULTS FOR Q3 FY 2019 AND 9M (Apr-Dec 2018)

Robust credit growth for five quarters in a row; international margins improve further; GNPA/NPAs lower in absolute and % terms; transformation journey on track with investments in world-class operational and analytics capabilities.

# **Highlights**

- Fifth quarter of 15% plus domestic credit growth. Domestic Y-o-Y credit growth on terminal and average basis at 21.13% and 23.34% respectively. Retail loans grew by 32.58% led by home and auto loans at 33.93% and 50.61% respectively. Score based lending led to Q-o-Q improvement in rating profile of new credit origination.
- Net Interest Income (NII) increased to INR 4,744 crore. Adjusting for IT refund of INR 326 crore in Dec'17, NII increased by 16.62% Y-o-Y. Domestic core fee income increased by 16.11% Y-o-Y to INR 771 crore.
- Standalone and Consolidated Operating Profit stood at INR 3,539 crore and INR 4,098 crore respectively. Operating Profit has been impacted by decline in Treasury income to INR 382 crore versus INR 509 crore last year besides one-time IT refund of INR 326 crore in December 2017.
- Standalone and Consolidated Net profit increased to INR 471 crore and INR 579 crore. The Bank front-ended NPL provisions of INR 919 crore which is in excess of IRAC norms. PCR including TWO increasing to 73.47% and PCR excluding TWO increasing to 64.03% as on December 31, 2018 from 70.75 % and 61.79 % respectively as on September 30, 2018.
- Net Interest Margin (NIM) improved to 2.69% in Q3 FY 19 from 2.61% last quarter.
   NIM of International operations increased to 1.99% from 1.66% during last quarter.
- Gross NPA reduced to 11.01% as on December 31, 2018 against 11.78% last quarter Net NPA ratio declines to 4.26% from 4.86% last quarter. Absolute amount of Net NPA also declines by INR 1,929 crore to INR 19,130 crore, lowest in seven quarters.
- Capital Adequacy Ratio of the Bank at 11.67% and CET-1 at 8.65% versus 11.88% and 9.05% in September 2017 due to INR 1,354 crore allocation to UK subsidiary. Hence, consolidated CET-1 and Capital Adequacy Ratios are stable in December 2018 at 9.74% (9.84% in Sep'18) and 12.62% (12.55% in Sep'18) respectively.
- With the bank on-boarding corporate customers on the basis of a well-defined target market and retail customers on a score-based approach, the credit quality of recently acquired portfolio has shown distinct improvement as measured by credit score/ external ratings available with credit rating agencies.



Bank of Baroda announced its results for the Quarter and Nine Months ended on December 31, 2018, following the approval of its Board of Directors on January 29, 2019.

# Results at a Glance (Standalone Basis)

All figures in INR crore

|   | Quar        | terly Res   | ults        | Nine months Results |                |             |  |
|---|-------------|-------------|-------------|---------------------|----------------|-------------|--|
| Particulars   | Q3<br>FY 19 | Q3<br>FY 18 | %<br>Change | Apr-<br>Dec 18      | Apr-<br>Dec 17 | %<br>Change |  |
| Interest Income   | 12,942      | 10,977      | 17.90       | 36,660              | 32,283         | 13.56       |  |
| Interest Expenses   | 8,198       | 6,909       | 18.66       | 23,043              | 21,090         | 9.26        |  |
| Net Interest Income (NII)                                 | 4,744       | 4,068       | 16.62       | 13,617              | 11,193         | 21.66       |  |
| Customer Fee Income                                       | 942         | 886         | 6.32        | 2,760               | 2,528          | 9.18        |  |
| Customer Income<br>(NII + Fee Income)                     | 5,686       | 4,954       | 14.78       | 16,377              | 13,721         | 19.36       |  |
| Other Non-Interest Income                                 | 679         | 787         | (13.72)     | 1361                | 2433           | (44.06)     |  |
| of which, Trading Gains – Profit from Sale of Investments | 382         | 509         | (24.95)     | 574                 | 1,708          | (66.39)     |  |
| of which, Recovery from TWO                               | 197         | 180         | 9.44        | 517                 | 367            | 40.87       |  |
| Non-Customer Interest Income                              |             | 326         |             |                     | 326            | -           |  |
| Operating Income<br>(NII + Other Income)                  | 6,365       | 6,067       | 4.91        | 17,738              | 16,480         | 7.63        |  |
| Operating Expenses  | 2,826       | 2,417       | 16.92       | 8,112               | 7,141          | 13.60       |  |
| of which, Employee Cost                                   | 1,304       | 1,110       | 17.48       | 3,626               | 3,338          | 8.63        |  |
| Operating Profit  | 3,539       | 3,650       | (3.04)      | 9,626               | 9,340          | 3.06        |  |
| Total Provisions  | 3,067       | 3,538       | (13.31)     | 8,201               | 8,669          | (5.40)      |  |
| of which Provision for NPA                                | 3,416       | 3,155       | 8.27        | 6,642               | 7,159          | (7.22)      |  |
| Profit before Tax   | 744         | 224         | 232.14      | 2,237               | 1,217          | 83.81       |  |
| Provision for Tax   | 273         | 112         | 143.75      | 812                 | 546            | 48.72       |  |
| Net Profit  | 471         | 112         | 320.54      | 1425                | 671            | 112.37      |  |



# **BUSINESS**

- Domestic CASA deposits registered a growth of 10.27% Y-o-Y. CASA deposits to Total Domestic Deposits at 39.98% versus 40.48% as on September 30, 2018.
- Domestic Deposits stood at INR 4,96,271 crore as on December 31, 2018 up by 11.91% from INR 4,43,469 crore as on December 31, 2017.
- Domestic advances grew by 21.13% to INR 3,52,472 crore as on December 31, 2018 from INR 2,90,977 crore as on December 31, 2017. The increase was led by retail loans which grew by 32.58%.
- Contribution of Bank's International Business at the end of December 31, 2018 was 19.87% compared with 21.02% as of September 30, 2018 due to rationalisation of overseas operations.
- Modified duration of AFS investments and HTM securities as on December 31, 2018 is 1.13 and 5.01.
- The Bank's **Total Business** stood at **INR 10,59,248 crore** as on December 31, 2018 up by **8.90%** from **INR 9,72,645 crore** as on December 31, 2017.

# **OPERATING PERFORMANCE**

- The Operating Profit stood at INR 3,539 crore as against INR 3082 crore in the
  previous quarter. However, on Y-o-Y basis, Operating profit declined by 3.04% due
  to lower Treasury income at INR 382 crore versus INR 509 crore in the previous year
  and INR 326 crore impact of one-off IT refund in the previous year.
- Net profit increased by 320.54% Y-o-Y to INR 471 crore as on December 31, 2018 despite the Bank accelerating specific provisions on NPLs to INR 3,416 crore from INR 3,155 crore.
- Net Interest Income (NII) increased to INR 4,744 crore. Adjusting for IT refund of INR 326 crore in Dec'17, NII increased by 16.62%. Domestic core fee income increased by 16.11% Y-o-Y to INR 771 crore. Operating income (NII + Other income) increased by 4.91 % Y-o-Y to INR 6,365 crore.
- Net Interest Margin (NIM) improved to 2.69% in December 2018 quarter from 2.61% in September 2018. NIM of International operations improved to 1.99% from 1.66% in September 2018.



## **ASSET QUALITY**

- Fresh slippage was at INR 2,933 crore on account of INR 1169 crore slippage of IL&FS. Adjusting for ILFS, fresh slippage is at the lowest level since June 2015.
- Provision for NPAs was at INR 3,416 crore including provision of INR 919 crore
  over and above IRAC norms. While Credit cost decreased to 2.92% in December
  2018 from 3.04% last year, adjusting for INR 919 crore provision above the IRAC
  norms, credit cost is 2.13%.
- Gross NPA (GNPA) was INR 53,184 crore as on December 31, 2018 compared to INR 55,121 crore as on September 30, 2018. GNPA ratio declined to 11.01 % Q-o-Q from 11.78% as on September 30, 2018.
- Net NPA ratio declined to 4.26% as on December 31, 2018 from 4.86% as on September 30, 2018. Absolute amount of Net NPA also declined to INR 19,130 crore from INR 21,059 crore as on September 30, 2018.
- Exposure in accounts under NCLT 1 list was INR 3910 crore and NCLT 2 list was INR 3,839 crore as on December 31, 2018.
- Provision coverage under NCLT 1 and NCLT 2 list was 72.68% and 76.10% respectively.

## CAPITAL ADEQUACY

Capital Adequacy Ratio of the Bank stood at 11.67% and CET-1 at 8.65% versus 11.88% and 9.05% in September 2018 due to INR 1,354 crore allocation to UK subsidiary. Hence, consolidated CET-1 and Capital Adequacy Ratios are stable in December 2018 at 9.74% (9.84% in Sep'18) and 12.62% (12.55% in Sep'18) respectively.

## TRANSFORMATION OF THE BANK

The Bank's transformation journey is now in its 3rd year and the progress is in-line with the plan. The transformation journey initially focused on re-engineering processes to provide a more frictionless banking, filling the white spaces so as to provide more comprehensive range of products and services to customers, digitisation and building people capability. A prime example of a digital process in the Bank is "Tab Banking" by which new savings accounts are opened entirely digitally and has thus resulted in better customer experience, higher productivity of branches and ease of opening accounts. Tab Banking is now being expanded to all other retail products of the Bank.

In the recent period, the transformation agenda has been focussed in building world-class operational and analytical capabilities. Baroda Shared Service Centre located in



Gandhinagar and Hyderabad is processing all new savings account, mortgage loans and trade finance accounts. During the quarter, issuance of debit cards, pension payments, managing ATM network and processing of agriculture loans have been migrated to the Baroda Shared Service Centre. Centralisation of processes is dramatically reducing operational risk, reducing cycle time and providing consistency in underwriting standards. As more and more processes get migrated to Shared Service centre, front-end staff is focusing on sales and customer service and thereby improving productivity and service standards.

The Bank continues to invest in building world-class Analytics capability across all areas. The Bank has set up a Big Data Lake of 1.5 Peta Bytes which is supported with data scientists. The focus on analytics is building used cases on X-sell, customer segmentation, credit and behavioural score and building early warning and monitoring of credit, audit and operational risks.

With improved turn-around time in processing transactions due to transformation journey of the Bank, the Bank is now in a position to enter into various strategic tie-ups in key growth segments such as agriculture platforms, E-commerce and Fintech which will enable bank to continue to gain market share. Bank is already present or has entered into a tie-up with over 35 aggregator platforms such as OYO, Amazon, Flipkart, Swiggy and TReDS among others.

The Bank is laying emphasis on shifting the focus on "Sales and Service" in order to ensure customer experience continues to show improvement along with higher revenue realization. As part of the transformation, the Bank has introduced Reward and Recognition as the basis of Employee engagement which reinforces the philosophy of growing with the Bank and also results in motivation.

As a responsible citizen of the planet, Bank has started financial inclusive green finance with focus on small sized renewable energy and micro irrigation loans.

January 29, 2019 Mumbai



### **About Bank of Baroda**

Bank of Baroda ("The Bank") established on July 20, 1908 is an Indian state-owned banking and financial services organization, headquartered in Vadodara (earlier known as Baroda), in Gujarat, India.

Bank of Baroda is one of India's largest banks with a strong domestic presence spanning 5,546 branches and 9,661 ATMs and Cash Recyclers supported by self-service channels. The Bank has a significant international presence with a network of 101 overseas offices spanning 21 countries. The Bank has wholly owned subsidiaries including BOB Financial Solutions Limited (erstwhile BOB Cards Ltd.) and BOB Capital Markets. Bank of Baroda also has joint ventures for life insurance with India First Life Insurance and for asset management with Baroda Pioneer Asset Management. The Bank owns 98.57% in The Nainital Bank. The Bank has also sponsored three Regional Rural Banks namely Baroda Uttar Pradesh Gramin Bank, Baroda Rajasthan Gramin Bank and Baroda Gujarat Gramin Bank.

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